



Customer Profile

Infor Helps Jardine Motors Group Accelerate Access to Information



Facts at a glance.

Solution: CPM

Products: Infor™ CPM Business Edition

Industry: Automotive/Aftermarket and Service Parts

Country: UK

"Faster access to current information for stakeholders facilitates more informed decision making, better customer service, and stronger collaboration between all of Jardine's locations."

—John Marazzi, Jardine Motors Group

About the company.

Founded in 1969 by Ronald and Nicholas Lancaster, the Jardine Motors Group operated as a family-owned business in East Anglia, representing Mercedes-Benz, Volvo, Porsche, and Ferrari. In 1981 Jardine Matheson acquired 76% of the company before taking 100% ownership in 1992. Since then, Jardine Motors Group has expanded its operations geographically and added more premium brands, including BMW, Audi, Jaguar, Land Rover, Lexus, Volkswagen, Aston Martin, Bentley, Toyota, Maserati, Lamborghini, MINI, Smart, and Honda to its portfolio to become one of the UK's most prestigious retail motor groups. www.jardinemotors.co.uk.

Challenges.

- Provide users with more intelligent tools for budgeting and forecasting.
- Improve communication between locations through consistent data access.
- Achieve faster budgeting and reporting.
- Improve decision making.
- Eliminate the reliance on spreadsheets.

Benefits.

- Enhanced visibility into inventory and pricing.
- Improved cooperation between different functional areas of the company to produce more efficient processes and a collaborative information environment.
- Produced faster and more consistent reports and budgets.
- Enabled all locations to report precise, reliable inventory and budget information to company leaders.
- Improved governance, accuracy, and availability of information for users due to the elimination of spreadsheets.
- Provided decision makers visibility into data across the entire organization.
- Served customers more efficiently through the use of accurate and standardized information available to all users.

"Information is now accurate, consistent, and easily accessible through Infor CPM Business Edition, as all employees utilize the same data to perform daily tasks."

—John Marazzi,
Jardine Motors Group

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INF1230003-1238290-EN-US-1012-1