Discovery Guide

An Overview of Infor's Strategy
& Solution Offerings

Inside

"

The lightweight, easy to install and configure Infor ION produced a quick return on investment."

John Vaughan
Pride Industries

Enterprise Release

Faster, more collaborative, and easier to use.

The Infor Technology Platform

Cloud, mobile, and science combine to help companies operate seamlessly, automatically, and intelligently—anywhere in the world.

The 10x release of Infor's enterprise technology platform delivers major enhancements across Infor's core product lines, including expanded industry functionality and innovative new capabilities such as social, mobile, and more advanced analytics. These solutions work together to power industry-specific business processes end-to-end, enabled through Infor's purpose-built ION® middleware platform.

New to Infor's portfolio are industry-driven suites that offer fully integrated sets of solutions deployed securely in the cloud. Designed to meet unique industry needs out-of-the box, these Infor CloudSuite™ solutions enable you to focus on your core business operations, rather than on keeping systems operational and optimized. In partnership with Amazon® Web Services (AWS), the Infor CloudSuite team now offers over 30 applications and suites in the cloud, including end-to-end suites for the aerospace & defense, automotive, industrial manufacturing, food & beverage, fashion, and hospitality industries, with more to be released throughout 2015. In addition, two general business management suites are also now available—Infor CloudSuite Corporate and Infor CloudSuite Business—both with functionality to manage all back office operations, such as financials, human resources, procurement, and more.

The result for customers is more complete solutions that are faster, more collaborative, and easier to use.

Infor Momentum

ROADMAP

2004	2011		2012
Founded in 2004 with a mission of deeper industry specialization	**Infor Industry Teams** Expert teams assigned by industry	**Infor 10** **Next Generation Enterprise Suite** • Common platforms for social, mobile, analytics, and integration • Integration across all products and applications • Global capabilities and industry-specific functionality	**Hook & Loop** In-house design firm to create beautiful user experiences

2013	2014	2016
Infor 10x **Social collaboration and cloud capabilities** • Infor Ming.le™ social collaboration platform and SoHo user interface • Centralized reporting, mobility, and analytics through a common platform • Cloud service through Amazon® Web Services • Infor Customer Upgrade Program	**Infor Dynamic Science Labs** Analytics that empower the enterprise	**Infor Xi** **Open source functionality and mobile-first design** • In-context capabilities for every solution and role-based dashboards • Support for open sources (Postgres Plus, Linux); single set of APIs • Modern cloud with auto-scaling for better economics

Infor CloudSuite

Industry-specific software bundles deployed securely in the cloud

VISION

Science-powered business

• Machine-to-machine (M2M) solutions

• Workforce Management for healthcare

• Price and performance optimization

What's New?

Expanded and enhanced solutions

INFOR CRM

Your customer relationships are essential to your success. Infor CRM is an award-winning CRM solution that delivers a complete view of customer interactions across your sales, marketing, customer service, and support teams, so they can collaborate effectively and respond promptly and knowledgably to sales opportunities and customer inquiries—both in the office and in the field.

Rich customer profiles and sales productivity tools in Infor CRM help users identify opportunities and streamline sales activities, while sales management tools, analytics, and proactive alerts drive accurate forecasting, informed decision-making, and effective team and territory management. Best-practice process automation in Infor CRM accelerates your strategic advantage by recommending and performing winning actions that drive results.

Infor CRM is designed to deliver cost-effective, purpose-built solutions for the mobile world and is available in the cloud, on-premise, and via mobile applications.

KEY BENEFITS

1

Get a complete view of customer interactions

2

Identify opportunities and respond proactively

3

Deploy in the cloud, on-premise, and via mobile applications

CLOUDSUITE

With enhanced cloud capabilities, Infor 10x helps you navigate a continuously shifting business environment. Say good-bye to the burdens of an old-fashioned data center. 10x solutions are deployed on a secure and reliable cloud infrastructure supported by the industry's leading cloud hosting provider—Amazon Web Services. This means you can reduce costs, stay forever current, and scale more effectively—and enjoy the same level of security and economies of scale as the US federal government. Your company can manage a unified system with a level of speed and ease that was never before possible.

KEY BENEFITS

1

Reduce Costs

2

Stay forever current

3

Scale more effectively

Expanded and enhanced solutions

DYNAMIC SCIENCE LABS

At MIT's Cambridge campus, Infor has assembled a team of software luminaries with decades of expertise in identifying organizational bottlenecks and finding innovative solutions to the toughest problems modern businesses face. We call this team Infor Dynamic Science Labs. And their work is paying off.

Infor applications use the predictive power of science to optimize all aspects of your business, from forecasting to operations. These solutions give you:

- Automatic notifications generated from company- and system-wide monitoring, allowing employees to take action on the spot

- Deep analytics and business intelligence capabilities that let you turn information into actionable insights

- Unprecedented levels of real-time collaboration across your enterprise

The result? Problem solving goes from reactive to proactive; and you can start looking forward, rather than staring in the rear-view mirror.

KEY BENEFITS

1

Be agile, support growth and change

2

Modernize work, optimize processes

3

Reinvent systems, protect investments

INFOR 10X IS AN ENTERPRISE RELEASE THAT DELIVERS MAJOR ADVANCEMENTS ACROSS THE ENTIRE SUITE.

OUR OBJECTIVES:

Lower Total Cost of Ownership

Deliver pre-configured solutions and Implementation Accelerators that make deployment faster and more efficient. Continue to invest in platform independence, virtualization support, and private and public cloud deployment options.

Specialize by Industry

Enable customers to get out of the software business by relying on standard packaged software without the need for modifications. Empower customers to simplify complex processes using industry best practices for Industrial Machinery & Equipment, High Tech, Automotive, Aerospace & Defense, Industrial, Manufacturing, and MRO Service providers.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged ION-based integrations to Sales & Operations Planning, Time Track, PLM, Infor Risk and Compliance, Expense Management, LN Multi-Books, Treasury Management, and e-commerce.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, or phased upgrades and mobile applications.

Offer industry-specific CloudSuites tailored to meet companies' end-to-end business processes—because no two clouds should be alike.

Solution Map

SOHO USER EXPERIENCE

• **Infor Ming.le:** Social Business

• **Analytics:** In-context business intelligence

MICRO-VERTICAL SUITES

MANUFACTURING	HEALTHCARE	PUBLIC SECTOR	DISTRIBUTION	HOSPITALITY
Financials	Expense Management	Learning Management	Marketing Resource Management	Asset Management & Sustainability	Warehouse & Transportation Management
Budget, Planning & Consolidation	HR & Payroll	HR Shared Services	Sales CRM	Product Lifecycle Management	Supply Chain Management
Governance, Risk & Compliance	Talent Management	E-commerce	Service Management	Product Configuration Management	Social S&OP
Procurement	Workforce Scheduling	Inbound/ Outbound Marketing			
	Time & Attendance				

TECHNOLOGY

• **Local.ly** Cloud based localizations—Tax reporting, accounting, bank messages

• **Mongoose** Rapid application development

• **ION** Integration, Workflow, Alerts, Business Vault, Business Intelligence

• **CloudSuite** Hybrid, SaaS, Sky Vault

Infor 10x Technology Platform

Achieves major advancements in Infor's emerging technology platform, particularly in the areas of core ION integration, enterprise collaboration with Infor Ming.le, the mobile development platform, and Infor Analytics, which includes the Business Vault, Reporting, and pervasive business intelligence content.

10x Core Features

Major investments have been made in each application to achieve new features that support microvertical business processes in focus industries, performance and scalability enhancements, and packaged content to reduce deployment complexity and total cost of ownership.

10x Common Component Adoption

All major Infor applications feature a reinvented user experience through HTML5 and the Infor Ming.le collaboration platform, pervasive and in-context analytics embedded throughout workflows, mobile-enabled workflows, packaged integration via ION to high value extension applications, and expanded globalization via Local.ly.

Analyst Validation

Research from prominent industry analysts is abuzz with talk of Infor 10x technology, which is easily available through the Infor Upgrade Program. Read below for a sampling of expert opinions.

"

The '10x user experience strategy' allows users to get stuff done faster with fewer screens and clicks for better comprehension, action and results."

Ralph Rio
ARC Advisory Group

"

Infor's commitment to an open source stack is another key piece of its strategy to disrupt its main competitors (SAP, Oracle), reducing and challenging their steady technology license streams."

Infor runs CloudSuite on AWS — Inflection Point or hot air balloon?
Holger Mueller, Vice President and Principal Analyst, Constellation Research, Inc.

Analyst Validation cont'd

"

SaaS adoption has been strong among medium and small size organizations. Expectations are that this will extend to larger enterprises. Infor's CloudSuite fits this trend for a lower initial acquisition cost with a proven infrastructure for high security and reliability."

Ralph Rio
ARC Advisory Group

"

...they have some of the most amazing UI I have seen for Enterprise Software in many years if not ever. Mobile, desktop, tablet — all well covered and retaining the main attributes of the interfaces. The ability to build and modify interfaces easily also supports the move to adopt mobile as the leading platform by most organizations. All in all, definitely a key differentiator for them if not the best."

thinkJar
"Infor, The Teenager," Esteban Kolsky

Beauty as a core competency

Hook & Loop is the internal creative development group of Infor. Part product R&D, part creative lab, Hook & Loop is an energetic think tank where creative curiosity becomes business reality.

Composed of more than 80 talented creatives—including designers, writers, developers, and filmmakers, all experts in the art of creative problem solving—Hook & Loop works closely with Infor developers and product managers around the world to create innovative product experiences.

Our team helps Infor communicate its brand vision—delivering intuitive, responsive, and elegant user experience designs that offer experiences people love. We're fueled by the same start up energy that has powered the company's recent growth and are driven to solve problems and deliver results.

Focus on experiences

"

For too long, business software has been about features and functions. We want to create human experiences—to speak to people on their terms."

Marc Scibelli
Chief Creative Officer, Infor

As Infor moves forward, the need to design and deliver pleasurable and meaningful experience becomes more and more important. The future lies not in the fundamentals of technology or the basics of what is expected from enterprise software—but rather in what is unexpected. We've shifted the focus from "look and feel" to concentrating on a holistic, fully-integrated experience.

To accomplish that, we begin at the end. We start with the user. We observe, ask questions, and wonder "What if?" With a deep understanding of what the user needs and how he or she works, we create solutions that transcend useful, reliable, and convenient to become pleasurable, meaningful, and beautiful.

Highlights **Technology**

	DESCRIPTION	10x HIGHLIGHTS
Business Intelligence	Business Intelligence tools platform for dashboards, interactive analysis, reporting, and performance management applications.	Web visualization extensions, embedded Q & A, and data links for improved ad hoc reporting, cell background images, dashboard tab
Analytics	Pre-packaged role and industry-based analytics that enable users across your business to easily monitor and analyze performance. Powered by Infor BI Infor Analytics offers a unique, multi-purpose web front-end, as well as mobile capabilities that put information at your fingertips.	• New business analytics domain—Procurement • Infor M3 Analytics using Infor BI • Infor Lawson Analytics using Infor BI • Infor Lawson Analytics for Healthcare using Infor BI • Infor HCM Analytics using Infor BI • Infor BI for Infor CloudSuite Industrial (SyteLine) • Infor CloudSuites—Industry Analytic Packs
ION Business Vault	Store, manage, and transform enterprise data for use in reporting, analytics, and performance management.	Analytic modeler for defining and building OLAP cubes, data warehouse designer
Enterprise Search	Similar to popular Internet search engines, Enterprise Search is designed to help you search and find relevant information securely, and in seconds.	Search the Infor ION Business Vault data store, adaptive search, predictive search, spot light visualizations, recent and favorite searches

Highlights **Technology** cont'd

	DESCRIPTION	10x HIGHLIGHTS
Infor Ming.le	Business collaboration and user experience platform.	Team-based Homepages, non-SharePoint portal option, Social Search, mobile
ION	Integration, business process optimization, and alerting framework.	Service Flows: ION as a Web Service: • Use ION as the single entry point for web services • Invoke SOAP web services from ION • Invoke ION services through SOAP or REST ION Cloud Connector v2.0: • Built using Amazon SQS and S3 technologies • Highly scalable and reliable
Mongoose	Application development framework and platform as a service (PaaS).	• Native Postgres and Oracle Support • Outrigger to DB2 • Outrigger to PROGRESS • ION Import Wizard • Active tiles—ability to add, update, and delete within • Design abilities in the browser
Reporting	Platform for operational reporting over transactional application data. Leverage reports for ION Business Vault along with tools to create custom reports.	Delivered reports for Accounts Payable, Accounts Receivable, Projects, Warehouse, Production, Sales, and Automotive. Push reporting available for some Infor applications.

Highlights **CloudSuite**
Redefining cloud for the enterprise

	DESCRIPTION	10x HIGHLIGHTS
Industry Enterprise	Industry-specific solution suites, fully integrated and deployed securely in the cloud, provide functional depth and flexibility.	• Industry solution suites backed by decades of practical application • Continuous enhancement with the latest innovations • Mobile access and social collaboration tools • Industry-driven performance management, business analytics, and reporting dashboards
Secure Hosting	Hosting by Amazon Web Services (AWS) puts enterprise data in one of the most secure cloud environments available today, while also delivering the highest performance standards.	• Application security: Vulnerability and penetration testing • Network security: Layered defense architecture and third-party interception protection • Compliance policies: ISO/IEC 27001 compliance and regulatory compliance as needed (HIPPA, SOX, etc.) • Physical security: Biometric-protected data centers and physical intrusion detection • Monitoring: Encryption using mechanisms like TLS/SSL, PGP and secure FTP
Reliable Performance	Guaranteed levels of server availability and system up-time that are both difficult and costly to replicate with internal resources. Complete management of all hardware, licenses, and upgrades.	• 99.5% guaranteed server availability, 24/7/365 (99.9% historically) • Service level agreements covering application uptime • Secure connectivity with encrypted Internet traffic and server access • Off-site data centers containing redundant energy, networking, and hardware that include backup generators, UPS, PDUs, HVAC, firewalls, load balancers, N++ server farms, clustered servers and storage, and double parity RAID

Highlights **CloudSuite** cont'd

	DESCRIPTION	10x HIGHLIGHTS
Flexible Deployment Options	Deployment options for optimum control. CloudSuites can be deployed in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed.	• Full service support including updates, upgrades and IT operations • Swift, unlimited incident response prioritized by severity • Phone access and 24x7 online support • Optional services include critical incident support, administration services, and dedicated customer service management
CloudSuite Aerospace & Defense	Infor CloudSuite Aerospace & Defense offers agility and visibility into every facet of the enterprise—from handling complex value chains and fast-paced program launches to shortening cycle times and managing MRO service operations easily—all within a secure infrastructure built specifically for aerospace & defense.	• Shop-floor scheduling and lean production tools • Compliance with OEM and other complex regulations • Raw materials sourcing for lower costs • Scheduling for all processes, MMOG requirements • Support for engineer-to-order (ETO) and service parts
CloudSuite Automotive	Infor CloudSuite Automotive provides comprehensive, end-to-end functionality, including support for 3-D printing, supply chain collaboration, and quality management for complex parts to help customers compete effectively, meet aggressive customer demands, increase high-volume productivity, and simplify compliance with TS16949.	• Advanced procurement tools • Faster product delivery across the supply chain • Sophisticated design,engineering, and development tools • Product configuration for customization, quoting, and engineering tasks • High-volume production management
CloudSuite Business	CloudSuite Business delivers an integrated ERP solution for small- to mid-sized businesses that provides deep visibility into all areas of the enterprise, from financials and human resources to supply chain, sales, projects, and customer relationship management. Easy-to-use collaboration and analytic tools help users make better decisions faster.	• Budgeting, forecasting, financial consolidation, and strategic planning • Integrated, end-to-end HR, payroll, benefits, and ESS, with alerts and reports • Procurement, requisition center, and sourcing • BI tools to synchronize siloed information • Up to 50% faster campaign creation and execution

Highlights **CloudSuite** cont'd

	DESCRIPTION	10x HIGHLIGHTS
CloudSuite Corporate	Modernize your business with CloudSuite Corporate, a next-generation back office system built specifically for Tier 1 companies. CloudSuite Corporate powers financials, supply chain, human capital management, sales, and customer relations, while reducing IT overhead, streamlining acquisition integration, and providing full performance visibility across entities.	• Cash and treasury management with invoice automation and reconciliation • Comprehensive supplier management, including requisition center and sourcing • Real-time view of enterprise-wide performance • Management of employee-initiated expenditures and revenue • Talent acquisition and succession planning tools
CloudSuite Fashion	CloudSuite Fashion provides modern software with pre-configured fashion best practices to manage both style and non-style products in the same system. It connects internal teams, suppliers, production staff, and customers for visibility across every aspect of the value chain, all within a secure infrastructure built for fashion.	• Design, development, and merchandising of collections and styles • Warehouse management with efficient same day pick, pack, and ship capabilities • Schedule, manufacture, and report on pieces produced, materials, and labor, or plan and manage cut, make, trim (CMT) • Accurate buy, production, and distribution plans with global inventory visibility
CloudSuite Food & Beverage	Infor CloudSuite Food & Beverage is a complete end-to-end solution for Food & Beverage manufacturers to manage all their critical processes—all within a reliable and secure infrastructure. Industry-rich functionality is delivered in the cloud with hassle-free ownership and security that follows best practice protocols. CloudSuite Food & Beverage contains core functionality with options to add additional functions as F&B businesses grow and become more complex.	• Forecasting and demand planning down-to-the-minute • Shelf-life and seasonality management • Raw materials and ingredient inventory visibility • Recipe and least cost formulation • Integrated quality management and label compliance

Highlights **CloudSuite** cont'd

	DESCRIPTION	10x HIGHLIGHTS
CloudSuite Healthcare	CloudSuite Healthcare delivers visibility and management of vital resources in every facet of your organization—people, supplies, clinical data, and financial assets, all within a secure infrastructure built specifically for community hospitals, integrated delivery networks, academic medical centers, children's hospitals, long-term care facilities, sub-acute care, outpatient clinics, and payers.	• Take control of financial operations to control costs and manage margins • Fully automate the procure-to-pay process • Monitor key business-specific performance indicators • Achieve a greater return on your workforce investment • Take control of your assets • Improve performance with actionable tools
CloudSuite Hospitality	CloudSuite Hospitality is built to meet the needs of hotel, gaming, and entertainment companies with proven capabilities in key areas such as revenue optimization, property management, asset management and sustainability, business intelligence, social business collaboration, and mobility, all delivered within a secure, integrated framework.	• Quickly respond to and exceed guest expectations • View lifetime value of a guest from the reservation or check-in screen • Maximize yield and profit, while controlling costs • Expedite service delivery through mobile access • Gain visibility and access to actionable data across your portfolio
CloudSuite Industrial	CloudSuite Industrial offers robust ERP and configuration functions, industry-leading security, and mobile capabilities with tailored functionality and comprehensive management tools for shop floor scheduling and lean production to increase efficiency across all MTO and ETO operations, within an infrastructure built specifically for manufacturing.	• Compliance with complex regulations • Detailed transaction tracking • Customized views for front-line users, managers, and executives • Advanced procurement tools and product lifecycle management for faster launches • Support for engineer-to-order (ETO) and service parts • High-volume production management

Highlights **Enterprise Resource Planning**

	DESCRIPTION	10x HIGHLIGHTS
CloudSuite Industrial (SyteLine)	A robust ERP solution that delivers manufacturing best practices and highly efficient process flows to help manufacturers improve productivity.	Social, mobile, and SoHo User Experience, single instance multi-site, automotive suppliers, Reseller Portal, Business Intelligence, Molding Industry Pack, Printing & Packaging Industry Pack, Infor Factory Track: Warehouse Mobility, Time Track, and Shop Track
LN	The most powerful and comprehensive system available for managing the demands of complex global manufacturing and project or service oriented businesses with global supply chains. Multi-site, multi-currency, and multi-language capabilities.	Infor Ming.le, Infor ION, HTML5 user experience, Business Intelligence, and related industry specific analytical content, Industrial Manufacturing, High Tech & Electronics, Automotive, and Aerospace & Defense (A&D) industry enhancements including compliance for US defense contractors
M3	A multi-lingual, multi-company, multi-site solution for companies that make, move, or maintain products.	New software delivery model, Infor Ming.le enabled, HTML5 client multi-browser, further ION integrations, web-based mash-ups, localizations, equipment dealer platform, Fresh Food Planner, new PLM for Fashion, new Quality Management module, M3 Report Manager, M3 Customer Lifecycle Management, plus more than 1,000 enhancements over our last major release, including 100 for companies that operate internationally
VISUAL	A powerful ERP solution for complex manufacturers, utilizing Lean and Theory of Constraint methodologies, with graphical representations of production orders and schedules to help dramatically improve business performance.	SoHo User Experience, newly designed browser-based Quality Management, Business Analytics, expanded ION BODs and solution integrations, multi-entity, and multi-site in a single database, expanded Lean scheduling, RMA evaluation

Highlights **System i**

	DESCRIPTION	10x HIGHLIGHTS
LX	A comprehensive manufacturing system that covers various manufacturing methods, and offers scalability, reliability, and low total cost of ownership.	Social, mobile, and SoHo User Experience, Infor Business Analytics, Infor Reporting, Inforce, EGLi, EAM, Infor Ming.le, Road Warrior, Feature Pack release, e-commerce
System21	The most complete ERP system on the IBM System i platform for optimizing complex mixed-mode manufacturing and distribution.	Social, mobile, and SoHo User Experience, Infor Ming.le, e-Commerce/Infor Rhythm, Infor Operational Reporting, Infor BI, Supply Chain Execution, Inforce, Road Warrior, ActivityDeck, d/EPM
XA	The deepest, most comprehensive and secure ERP product on the market today for discrete manufacturers.	Social, mobile, and SoHo User Experience, Motion, ActivityDeck, Road Warrior, Infor BI/Reporting with BAMF, global transaction execution, Master Data Management, Supply Chain Execution, Product Lifecycle Management, Inforce, Product Configuration Management, d/EPM, F9

Highlights **Financial Management Solutions**

	DESCRIPTION	10x HIGHLIGHTS
Expense Management	Integrated suite of applications that provide easy collection, management, and comprehensive control over employee-initiated time accrual and corporate spending.	Best in class SoHo User Experience, T&E Budget Controls, T&E Budget Reports, Infor Ming.le adoption, HTML System Admin conversion with Admin wizards, iPhone/iPad/Android native updates, Excel import for Timesheets and Expense Reports, mileage logs for Healthcare, create Expense Reports directly from credit card list, VAT, and Per Diem Admin redesign
Lawson	Comprehensive suite of integrated financial and supply chain applications that provides highly scalable solutions with multiple deployment choices. Includes turn-key analytics and reporting, along with packaged contextual solutions for the global service sector.	New Office of Finance applications that will extend the world of finance to include cash and treasury management, AP invoice automation, close management, and reconciliation management. Additional localizations include: Germany, Sweden, Brazil, UK, Denmark, Qatar, and Spain, plus more in the Nordics, Baltics, EMEA, and Latin America. Additional options for open stack deployments
SunSystems	Integrated financial management, purchasing, inventory, and sales management solutions. Ideal for growing organizations or multi-site subsidiaries of global enterprises. Capture critical analysis, support strategic decisions, and meet local and regulatory requirements. Transcend borders with real-time reports, BI, and Analytics—anytime, anywhere, on any device.	SoHo User Experience, social, mobile, analytics, and new cloud offerings; New Hindi and Arabic translations (including right-to-left, Hijri calendar); new expanded analysis; new Enterprise Data Management; propagate Master Data from Head Office to subsidiary Business Units; Unicode enablement of Business Unit database; mixed character sets; additional ION BODs for publishing and consumption of data across the enterprise

Highlights **Business Applications**

	DESCRIPTION	10x HIGHLIGHTS
Customer and Marketing Management	CRM and Marketing solutions that combine integrated marketing resource management, marketing, sales, service, and lead management to enhance customer engagement, loyalty, and profitability.	Infor SoHo User Experience, redesigned reports and charts, big data, expansion for Infor Ming.le, cloud deployment, additional customer-requested features
Dynamic Enterprise Performance Management (d/EPM)	An integrated suite of financial performance management applications, packaged analytics, and compliance tools that operate across the complex web of enterprise systems to deliver a real-time, single version of the truth.	New cash flow, allocations, and forecasting modules, IFRS notes for financial consolidations
Infor Risk and Compliance	A comprehensive, powerful suite of tools to help organizations reduce risk, automate compliance obligations, and eliminate waste.	Procure-to-Pay, Order-to-Cash, Inventory and General Ledger Insights for ION, Payroll Insight for Lawson, Access Manager for Lawson, Mobile Continuous Monitoring, and vertical market enhancements
EAM	The most configurable enterprise-grade asset management solution for improving capital asset management in ways that increase reliability, enhance predictive maintenance, ensure regulatory compliance, reduce energy usage, and support sustainability initiatives.	PAS-55, Mass Transit Edition I, EAM web part, Infor BI, Dashboard, Infor Motion II, HTML 5 x-browser, ZDU, Lockout and Tagout (LOTO)
Configure Price Quote (CPQ)	A complete configure-price-quote application that provides discrete manufacturers and distributors with an intuitive, fast, accurate, and complete process to increase sales, decrease costs, and differentiate their brand in the marketplace.	Omni-channels sales management, personalized user experience, flexible web application development platform, cloud deployment, new ION integrations to extension apps, mobile interface, expanded languages and localizations

	DESCRIPTION	10x HIGHLIGHTS
PLM Accelerate	A full featured, highly scalable, flexible and secure PLM solution for discrete manufacturers that unites the entire product life cycle for a single view of the truth.	ION integration connectors for LN and Infor CloudSuite Industrial (SyteLine), component engineering, Infor Ming.le, variants and options enhancements, WIN8 Mobile App, SoHo User Experience
PLM Discrete	A CAD-neutral product life cycle management solution integrated with Infor ERP that streamlines product development and management processes for discrete manufacturers.	Single view for documents and drawings; CAD integration: Draftsight, CADWorx, Cabinet Vision. Pre-packaged ERP configuration, ERP integration with XA, ERP integration enhancements
Optiva	A best-of-breed product life cycle management solution for process manufacturers that accelerates product development, minimizes production costs, and helps ensure regulatory compliance.	Cloud enabled, second generation user interface, shared document management platform, enhanced formula management capabilities, GS1, audit and compliance enhancements, enhanced collaboration with suppliers and customers, deeper ION integration
Integrated Business Planning/Sales & Operations Planning	A best-in-class social sales and operations planning solution, tying together the operational plan with the strategic business plan to provide a holistic view of demand, supply, and financial information, allowing companies to immediately see the impact of their decisions and truly plan for profit.	Infor SoHo User Experience, in-context business intelligence, Infor Ming.le integration, standard S&OP templates, dashboards, and KPIs, reporting
Supply Chain Execution	Combines warehouse management, transportation execution, labor management, and 3PL billing in a single, unified solution, minimizing cost and fulfillment times by optimizing warehouse inventory, space, equipment, and labor.	Cloud deployment, capabilities for omni-channel/online e-commerce fulfillment, slotting functionality, ION events, ERP integration: Infor CloudSuite Industrial (SyteLine), and XA

Highlights **HCM**

	DESCRIPTION	10x HIGHLIGHTS
Global HR	A single system that can handle all the details of HR administration, from time and attendance to benefits administration. With all those tasks taken care of, your time will be freed up to focus on more strategic activities.	• Person system of record • Competency framework • Position budgeting • Health and safety • Employee relations • Human resources
Talent Management	The tools you need to align employee goals with business objectives. You'll be able to recognize, retain, and reward top performers and provide strategic learning and development opportunities to create workforce agility and competitive advantage.	• Compensation • Goal management • Development planning • Performance management • Succession management • Talent acquisition
Talent Science	Behavioral insights to help you target ideal candidates based on your specific KPIs. By using Talent Science's predictive model, you'll be able to select, retain, and develop the right talent across the entire employee life cycle.	• Candidate assessment • Performance profiles • Candidate reports • Candidate workflow
Workforce Management	A data science driven solution to help your company control labor costs, while maintaining productivity, customer service levels, and compliance. Create and sustain alignment between employee activities and business strategy with detailed time tracking and reporting functionality.	• Time and attendance • Absence management • Scheduling • Planning and budgeting • Task management • Performance management

Highlights **HCM** cont'd

	DESCRIPTION	10x HIGHLIGHTS
Learning Management	A course management and content authoring solution to help you deliver cost-effective training to develop your people. Transfer knowledge faster and move your company from competence to performance with rich training that's accessible from anywhere.	• Full-service Learning Portal • Content management • Certification • Mobile learning • Social learning • Reporting and analytics
HR Service Delivery	Provide efficient HR support services, serving a higher volume of inquiries with fewer resources and less expense. Employees are empowered to manage routine transactions and find answers in a convenient and secure environment.	• Employee Self-Service Portal • Knowledgebase • Case management • Total Rewards • Onboarding • Offboarding
HCM Analytics	Make better decisions by providing key strategic and tactical information to senior executives, HR leaders, and line managers.	• Reporting • Business Intelligence/Dashboards • HCM Analytics for Healthcare

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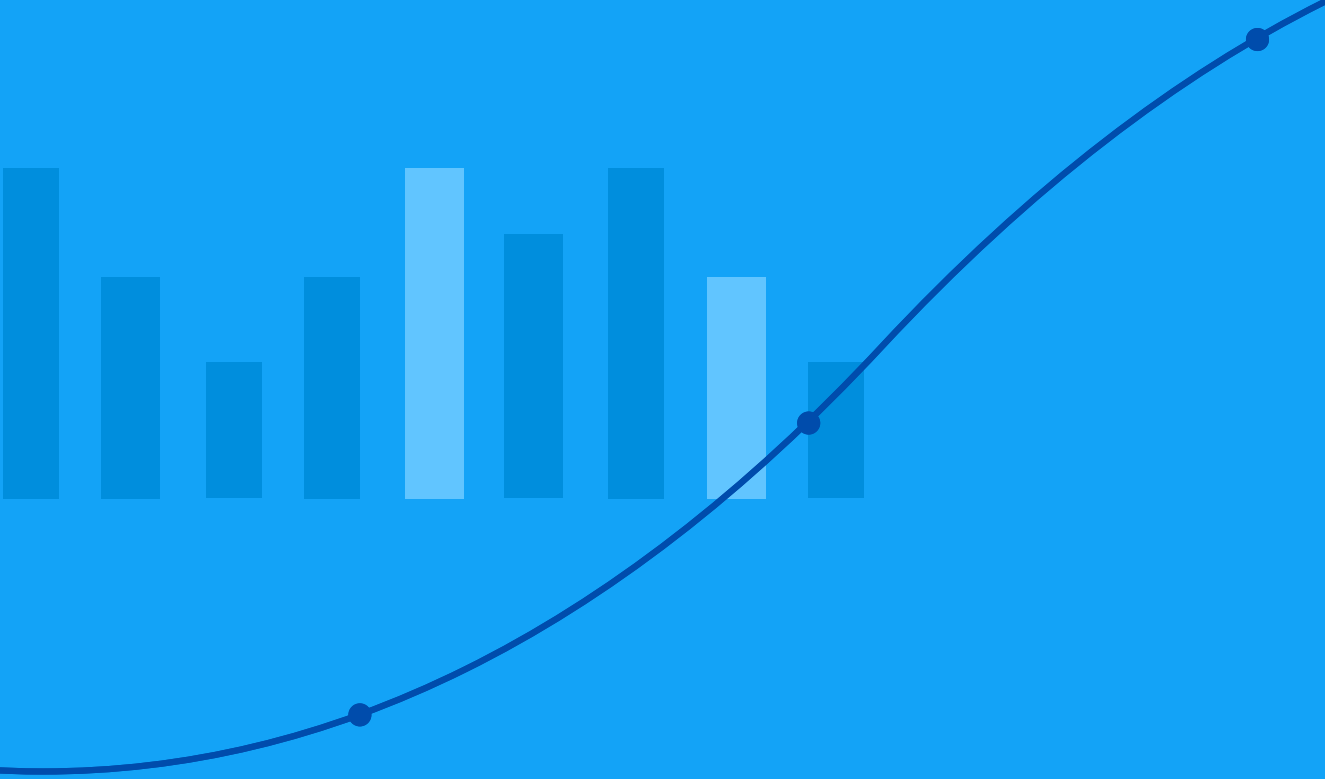
I have a thousand ideas going through my head on ways that we could possibly make use of ION to leverage the data inside our applications."

Mike Johnson
Caldrea Company

Technology Platform

IN THIS SECTION

Infor **Business Intelligence and Analytics** ■

RAW DATA TO COMPETITIVE ADVANTAGE

(1)

Increase visibility into business

(2)

Make BI pervasive, relevant

(3)

Make data consumable, actionable
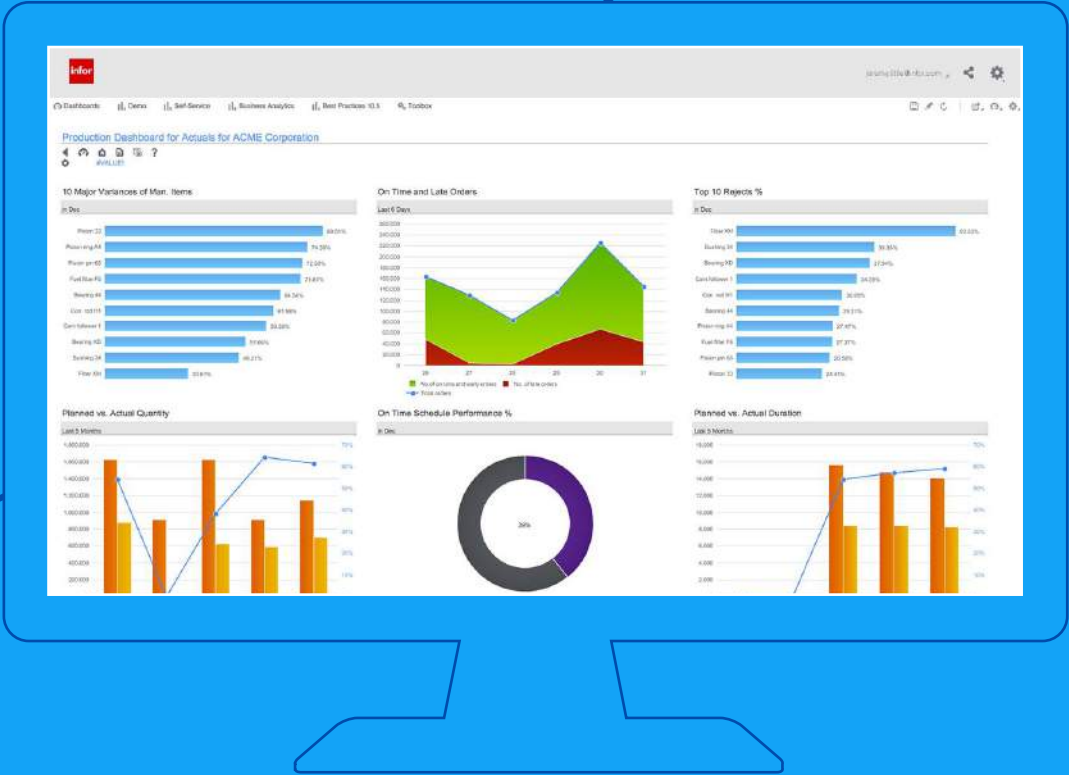
Infor Business Intelligence (BI) is a unique platform that takes traditional BI to the next level.

It combines BI capabilities for organization-wide information publishing with innovative components for self-service dashboard creation, governed data discovery, predictive analytics, planning and data entry into a single integrated suite. Infor BI is the platform for Infor d/EPM, Infor Analytics, and individual solutions for BI and Performance Management.

Infor **Business Intelligence**

KEY INFORMATION

Infor BI provides all business intelligence and performance management capabilities in a fully integrated platform that can be configured easily by business users. Customers can access, filter, analyze, and publish information throughout the organization and display it in personalized dashboards—anytime, anywhere. The platform provides full mobile support for all functionality, including predictive analytics, data entry, and planning.

With Infor BI, customers get a fully configurable environment to create a solution that fits their needs for any financial or operational data topic. Infor leverages these capabilities to deliver predefined content solutions—Infor Analytics—and Infor d/EPM applications that are based on the technology of the Infor BI platform, creating a truly integrated set of solutions on a single technology platform.

STRATEGIC OBJECTIVES

Deliver A Modern User Experience

Deliver a cutting edge platform for report and application design, data visualization, usability, and scalability powered by the latest in user experience capabilities, mobility, and collaboration.

Enable Integration

Continue to provide an integrated user experience for BI and performance management functionality that seamlessly interacts with other Infor technology components.

Provide Flexible Deployment Options

Provide cloud offerings and on-premise deployment options that work seamlessly and efficiently.

BENEFITS

Personalized and Seamless Experience

Users create personal and departmental content that can be viewed in the office or on a mobile device while on the go.

BI For Non-BI People

No need for deep technical understanding of BI systems required. Self-service and wizard driven UI's make everyone a BI user.

Interaction and Communication

Content can be shared trough Infor Ming.le and BI can become a valuable source of information throughout the whole organization.

One Flexible Solution for all BI Purposes

Scales from small to large applications and offers reporting, planning, advanced analytics, and self-service capabilities on the same platform.

Compatible With Multiple Deployment Methods

Solutions can be deployed on-premise, in hosted environments and in the cloud.

Integration with Operational System

Drill through to operational systems and data to better understand causes, their effects, and to make better decisions.

In-memory Engine at the Core

A sophisticated in-memory engine at the center of BI that handles both large and complex queries at high performance

INDUSTRIES

Infor BI can generally be applied in any industry. Infor provides predefined Infor Analytics content for its major industries.

STRATEGIC CAPABILITIES

Self Service BI for web, desktop, and mobile for business users

Powerful in-memory analytics

SoHo User Experience

Infor Ming.le and Microsoft Office integrations

Designed for individual application building for BICCs (Business Intelligence Competency Centers)

Connectors for Infor ION and Applications, SAP BW, and Microsoft Analysis Services

ROADMAP

2014	2015
• Improved dashboard interactions	• Multi-tenant readiness
• New graphical capabilities	• New visualization capabilities
• Relational reporting enhancements	• Native relational reporting mobile app
• In-memory Grid capacity enlargement	• Off-line mobility
• New languages	• Attribute hierarchies
• Simplified licensing	• Continuous performance improvements
• New iPhone support	• FISMA and 508
• Additional database support	

ERP INTEGRATION

Infor BI is generally available for any Infor business application; many of these applications provide out of the box analytical content for the Infor BI platform—see Infor Analytics. Infor BI also connects to databases and applications from other vendors like SAP or Oracle.

LANGUAGE SUPPORT

The Infor BI user interfaces are available in the following languages:

Czech	•	Norwegian	•
Danish	•	Polish	•
Dutch	•	Portuguese (Brazil)	•
English	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•	Swedish	•
Japanese	•		

Additionally, any other application language can be set up and maintained individually by the customers.

Infor's Analytics solutions make it easy to find the information you need to understand your business and allow information to find you.

You can have personalized information delivered to you—at your desktop or through a mobile device—to alert you of potential problems and help in daily decision making.

Your employees will be able to make better decisions and have automatic access to business intelligence as a routine part of their jobs.

Infor **Analytics**

KEY INFORMATION

With Infor Analytics, customers can access, filter, analyze, and publish information throughout the organization—anytime, anywhere. The Infor BI platform provides the robust capabilities that business users need.

- Allows users to create personalized dashboards and reports, taking advantage of a variety of chart options.

- Provides full mobile support and the ability for business users to change the way data is represented so it makes the most sense to them, without help from IT.

- Provides access to role-based dashboards, reports, and industry specific KPIs to boost productivity.

ROADMAP

2014	2015
10x	**Xi**
New Business Analytics domain—Procurement	Additional CloudSuite Industry Analytic packs
Infor M3 Analytics using Infor BI	Additional Value Engineering KPIs
Infor Lawson Analytics and Analytics for Healthcare using Infor BI	Additional business domains
Infor BI for Infor CloudSuite Industrial (SyteLine)	Additional micro-vertical industry content
CloudSuite—Industry Analytic Packs	Additional in-context BI

STRATEGIC OBJECTIVES

Deliver a Modern User Experience

Provide a cutting edge platform for report design, data visualization, usability, and scalability powered by the latest in user experience capabilities, mobility, and collaboration.

Power Industry Suites

Build high value industry analytic content and related workflows for focus industries and micro-verticals, infusing workflows with pervasive, seamless, in-context business intelligence based on the Infor BI platform.

Enable Flexible Deployment

Provide cloud and on-premise deployment options that work seamlessly and efficiently.

10X HIGHLIGHTS

Infor M3 Analytics using Infor BI

M3 Analytics is built from a rich repository of KPIs and metrics and these can be employed to further evolve and customize your analytics solution to meet your specific needs. M3 Analytics content covers multiple business domains including Sales, Finance, Purchasing, Production, Warehousing, and Equipment.

Lawson Analytics using Infor BI

With Infor Lawson Project Accounting Analytics, your organization can access and share the project information many top organizations have found to be critical in building a lean business.

Infor Lawson Supply Chain Analytics deliver critical supply chain KPIs, measures, and views related to requisitioning, spend, inventory, and buyer/supplier performance help you run a more efficient and cost-effective supply chain operation.

With Infor Lawson Financial Management Analytics, your organization can access and share the financial information many top organizations have found to be vital to economic viability.

Infor HCM Analytics for Healthcare

With Infor HCM Analytics for Healthcare, you can help your medical organization gain insight into labor costs and productivity, plan for fluctuating staffing needs, and manage overtime, agency, and staffing costs

Infor Lawson Analytics for Healthcare

Built for healthcare organizations by healthcare experts, Infor Lawson Healthcare Supply Chain Analytics reflects a deep knowledge of your industry and the near optimal business processes that help ensure the delivery of quality patient care. You'll get the supply chain data you need to evaluate processes and reveal opportunities for enhancing efficiencies.

Infor Healthcare Financial Management Analytics isolates key data to help reveal patterns and trends and provide decision support to help improve financial management.

Infor Business Analytics

Infor Business Analytics includes a robust industry data model and KPIs, combined with standard reporting and role-based analytic dashboards for foundational domains such as Sales, Production, Finance, and Procurement. The current offering is integrated with LN, LX, XA, System21, A+, and Distribution SX.e.

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Infor **ION**

POWERFUL MIDDLEWARE TO UNIFY YOUR SYSTEMS

1 Integrate systems seamlessly

2 Make data available and consumable

3 Reinvent enterprise processes
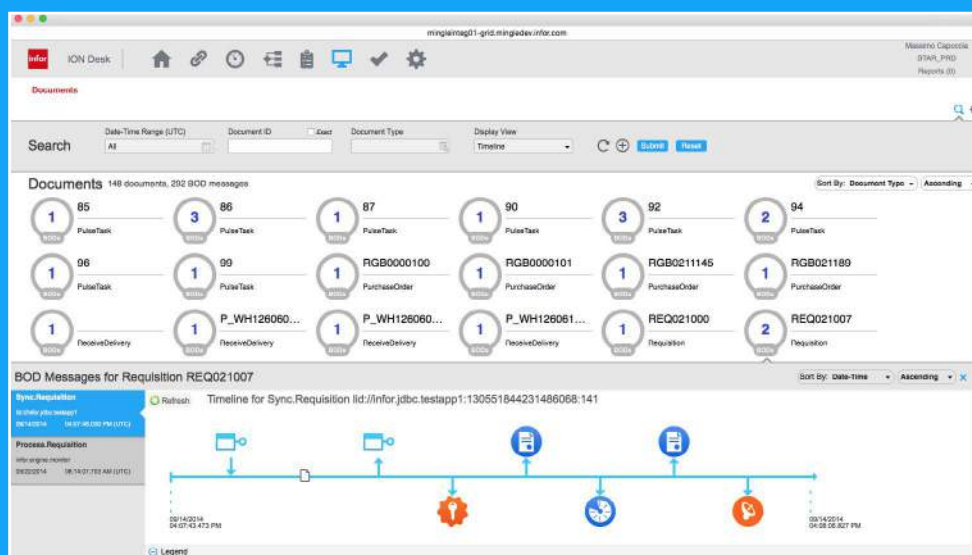
Infor's ION® technology lets you easily integrate both Infor and non-Infor systems, so your applications can talk to each other without complex integrations or customizations.

ION also uses a loosely-coupled architecture that allows you to upgrade one system—or even have it go down—without impacting the others. Think of it like the Internet. If one application goes down, the Internet doesn't go down with it. It's the same with Infor ION.

With the release of Infor 10x, ION now delivers new levels of scalability, so you can meet any requirement for system up-time and availability.

Infor **ION**

KEY INFORMATION

Infor ION enables intelligent business operations by simplifying integration between disparate systems, while combining contextual business intelligence, common reporting and analysis, streamlined workflow, and business monitoring in a single, consistent architecture.

- Embraces open, non-proprietary standards like OAGIS (industry standard XML format) to ensure that both Infor and non-Infor applications can talk to each other in the same common language.

- Provides role-based access and intuitive modeling tools to ensure business users can build event monitors and workflows, as well as modify business processes, as needed.

- Provides key capabilities in the areas of exception management through rules-based monitoring and unified logging and error reporting, and delivers alerts to any business user on their desktop or their mobile device.

ROADMAP

MAY 2014	NOV 2014	JAN 2015	FEB 2015
10x	**10x**	**10x**	
11.1 Feature Pack 1	**11.1 Feature Pack 2**	**ION 11.1 Cloud Edition**	**ION 10x 11.1 Feature Pack 3**
• ION Desk SAML support	• ION Connect enhancements	• Cloud-based ION Connect	• Technology updates
• Support for MS CRM 2013	• ION Mapper enhancements	• Cloud-based ION Process	• SQL Server 2014
• ION Workflow enhancements	• Enhanced drill-backs	• Multi-tenant ION	• Citrix XenServer
• Data purge		• Support hybrid integrations	• Functional enhancements

10X HIGHLIGHTS

ION Grid Enablement

Provides scaling, high availability, load balancing, and disaster recovery.

Role-based ION Desk

Provides consumer-grade user experience for system administrators and other end-users of the business process platform.

Business Connectors

Enables connection with Oracle enterprise business solutions via packaged integration to Infor extension business applications, such as EAM.

Connector to EDI Hubs

Enables fast, efficient integration between Infor business applications and legacy EDI infrastructures for exchanging data and orders with suppliers.

ION OneView

Provides the ability to view the full life cycle of business documents to create more robust business process orchestration.

Graphical Mapping Tool

Supports robust geo-spatial functionality integrated to business process flows—for example, customer and supplier addresses.

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

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10X HIGHLIGHTS

ION enablement for Grid architecture

Grid integrated installer

Integrated ION Desk with Grid management console

Externalized message queue processing using database

Oracle EBS Connector

Content mappings for EAM/ Oracle integration

Connectivity to EDI hubs

Integrated mapping tool (MEC)

Asynchronous active connections information

ION OneView graphical view of document tracking timeline

Role-based ION Desk

Role configuration and access console

Compliance reporting

Full tracking of user actions reportable via PDF

New ION Desk menu and navigation

Workflow exit points

Web service based exit points

Notes propagation across workflow

Notes visible in tasks/alert emails

Translations in Pulse BODs

Combined modeling with system flows and user interactive workflows

Support subworkflows

Out of office and delegation of responsibilities

Service Flows: ION as a Web Service

ION Cloud Connector v2.0

Support complex data structures in workflows

Infor **Ming.le**

SOCIAL BUSINESS COLLABORATION

1

Connect teams completely and effortlessly

2

Capture, organize, and audit communication

3

Revolutionize productivity and business processes
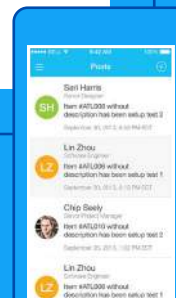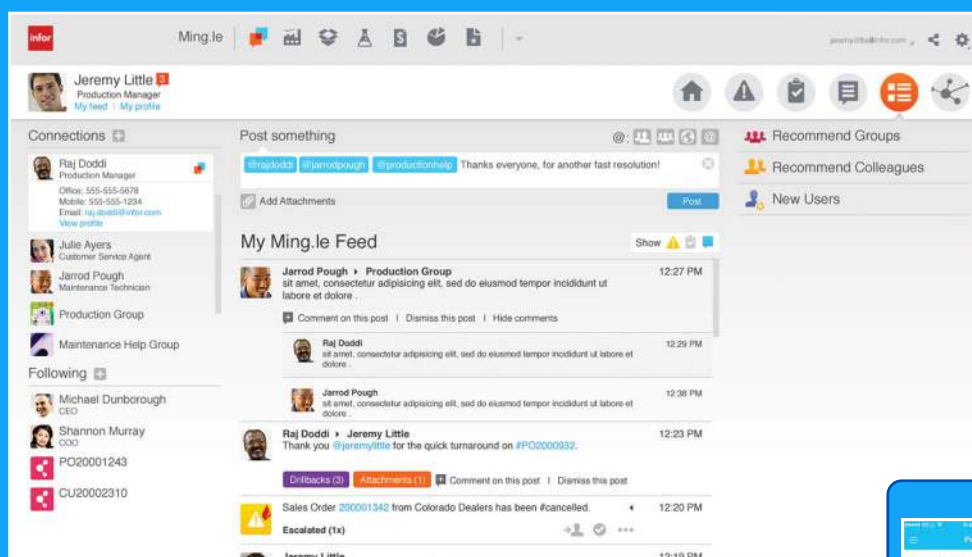
Infor Ming.le, is a comprehensive platform for social collaboration, business process improvement, and contextual analytics.

Giving you the most innovative social media concepts translated into a business environment, the solution marries communications with business processes to help you work smarter and faster. From collaborating alongside core systems like ERP and financials to "following" people and objects, you'll be able to solve problems and get work done in ways you never thought possible.

Infor **Ming.le**

KEY INFORMATION

Infor's social business platform focuses on structuring business processes and improving organizational collaboration by bringing people, assets, and information together.

- Provides business collaboration capabilities that improve productivity and create a searchable knowledge base of best practices.

- Captures conversations, documents, alerts, tasks, and events related to the business process, so users can take control of their organizational processes.

- Provides an understanding of the organizational ecosystem through the ability to "follow" people, assets, and applications, and to analyze information in context.

- Allows you to add external users who are outside of your organization to conversations.

ROADMAP

JUNE 2012	JUNE 2013	FEB 2014	JAN 2015	SEPT 2015
10+	**10x**	**10x**	**Infor Ming.le Cloud Edition (CE) 11.1**	**Xi**
SocialSpace	Infor Ming.le	Structured Conversations	Amazon Web Services	Homepages
Updated User Experience	Tasks	External users	Various deployment options	Customized Views and Widget Creation
	Alerts	SharePoint 2013	Context apps by form	Non-SharePoint capabilities for on-premise systems
	Post	Manual Workflows	New user experience design	Enterprise DB
	Paparazzi			
	Workflow Progress Indicator			
	API			

STRATEGIC OBJECTIVES

Reinvent Business Processes with Pervasive, Persistent Collaboration

Introduce a new platform that changes the way businesses operate internally and with key external stakeholders by capturing conversations, documents, alerts, tasks, and events related to the business process.

Expand the Value of Transactional Systems

Unlock the power of data in core systems by wrapping them with a collaboration and user experience platform that allows role-based business processes to flow seamlessly across applications and organizations.

Enable a Partner Development Ecosystem

Expand and tighten integrations with Infor enterprise applications to provide partners and customers with the opportunity to add products to the Infor Ming.le community.

Provide Deployment Flexibility

Offer customers the option of deploying on-premise or in the cloud to accommodate a variety of business and technology objectives, such as globalization, risk mitigation, and growth initiatives.

10x HIGHLIGHTS

Launch of New Collaboration Platform

Evolves first generation of Infor user experience. Launches Infor Ming.le—a single platform with robust collaboration capabilities around business process management.

Paparazzi

Provides the ability to "follow" people, tasks, and social objects in the system to see when someone provides a new communication on a topic, an order changes in quantity, a delivery changes date, etc.

Context Sharing

Enables users to grab contextual applications, like business intelligence, from their application Workflows and share with other stakeholders via their own posts or news feeds.

Workflow Progress Indicator

Allows users to track past steps of a Workflow to understand how a decision was made. All major user experience components—alerts, tasks, and feeds—are combined into a seamless interface that powers a centralized workstation.

Infor Ming.le Communities

Securely invite suppliers or customers to conversations in Infor Ming.le.

Streams

Streams are organized and recurring conversations around a business topic are tracked.

Homepages

Gives users the power to customize their Infor Ming.le views with a selection of widgets specific to their product assignments. Employees can choose items from an organized catalog or create new widgets with a general API approach.

Mobile

Infor Ming.le Mobile is a comprehensive application for social collaboration and business process management that helps users work smarter and faster anytime, and from anywhere.

LANGUAGES

Dutch	•	Portuguese (Brazil)	•
English	•	Russian	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•	Swedish	•
Japanese	•	Traditional Chinese	•
Polish	•		

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

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10x CORE FEATURES

SOCIAL CAPABILITIES

Single sign-on

Integration with enterprise systems

Infor Ming.le Feed

Search

Share external content

Profiles

Connections

Widget creation

Groups

Direct message

#hashtagging like topics

@user tagging

Task approval from the feed

Alert approval from the feed

Workflow progress indicator

Streams

Social Graph

CONTEXTUAL APPLICATIONS

Alerts

Content Viewer

Countdown

Currency Converter

In-context BI

Language Translator

Maps

Measure Converter

Homepages

New Users

Paparazzi

Posts

Recommended Groups

Recommended Users

Shortcuts

Tasks

World clocks

Video Player

TECHNOLOGY

.NET

SharePoint 2010/2013

SQL support

APIs

AWS

iOS

Android

Infor **Mongoose**

1

Make systems
work the way
you want

2

Create apps
in a flash

3

No complex
code required
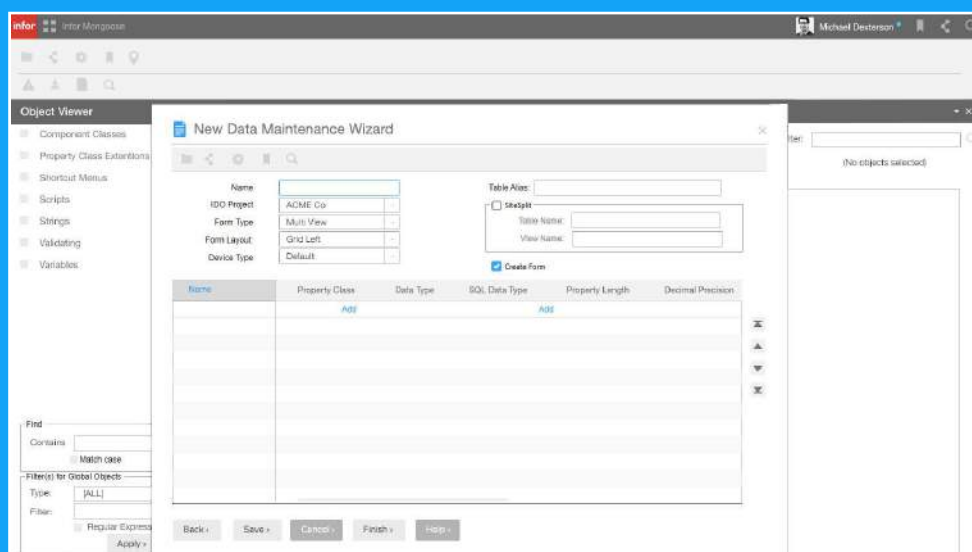
With Infor Mongoose, you'll have the tools to make systems work the way you want.

Building applications and creating enhancements takes just a fraction of the time required with traditional development approaches. No knowledge of complex source codes or programming languages is required. The Infor Mongoose rapid development platform can be used to enhance existing systems or to build standalone applications that are integrated with your current family of solutions.

End users can easily modify Infor Mongoose applications after they've been deployed. Most importantly, all enhancements and new applications built using Infor Mongoose are automatically upgradeable.

Infor **Mongoose**

KEY INFORMATION

Infor's rapid development framework provides simple and flexible tools that can be used to build everything from complex ERP systems to simple web parts, delivering a low-cost, unified platform for all application development.

- Applications built on Mongoose can be easily integrated to Infor and non-Infor applications via ION, Infor's lightweight middleware platform, and leverage ION functionality like alerts, business processes, and exception management.

- A wizard-driven interface allows users to create business application features without extensive programming knowledge.

- Users can develop and deploy Mongoose-built applications either on-premise or in the cloud, which allows these apps to be extended to users outside the organization.

ROADMAP

JAN 2015	SEPT 2015
10x	**10x**
Postgres	MySQL Support
Design in the browser Phase I	Meta data DBs combined into an app db
Flex Layout	Design in browser Phase II
GPS and camera access on mobile devices	Launch new design experience
Connectivity ION import wizard	Expanded objects added to the designer tool box
Next generation of theming	

STRATEGIC OBJECTIVES

Enable Customers and Partners to Easily Extend Existing Infor Products

Deliver a wizard-driven design that is Infor aware via ION and JSON.

Offer Cloud-based Development and Deployment

Make developing and deploying to the cloud as easy as doing a backup, while offering great flexibility around a mixed deployment approach of cloud or on-premise and the ability to switch with no effort.

Achieve Automatic Web Deployment and Multi-Device Enablement

Provide the ability for forms to dynamically adjust layout for different devices and as a web page.

Deliver Rapid Application Development

Enable customers and partners to build applications in days versus weeks, using forms and data maintenance wizards with basic functions preplumbed.

10x HIGHLIGHTS

Flex Layout

This new feature will allow designers to further push the envelope of the user experience. Designers can now create zones and incorporate animations to those zones and give applications a highly polished consumer UI.

Access to Native Device Features

Now designers will be able to leverage the type of device they are working with. Users will be able to build apps that leverage items like GPS and camera access.

Connectivity ION Import Wizard

The next generation of ION support now allows for importing a BOD definition and automatically generating table/form and IDO, which simplifies the consumption and publishing of BODs to minutes.

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	●	●	●
Automotive	●	●	●
Chemicals & Life Sciences	●	●	●
Distribution	●	●	●
Equipment	●	●	●
Fashion	●	●	●
Financial Industries	●	●	●
Food & Beverage	●	●	●
High Tech & Electronics	●	●	●
Hospitality	●	●	●
Industrial Manufacturing	●	●	●
Public Sector	●	●	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

SoHo User Experience	Make and receive Infor Ming.le calls via APIs
Dynamic grouping, sorting for grids	Build forms that access Oracle databases
Click-once client in a browser	
Designer in a browser	Default themes quickly set an applications look and feel
Infocons	

"
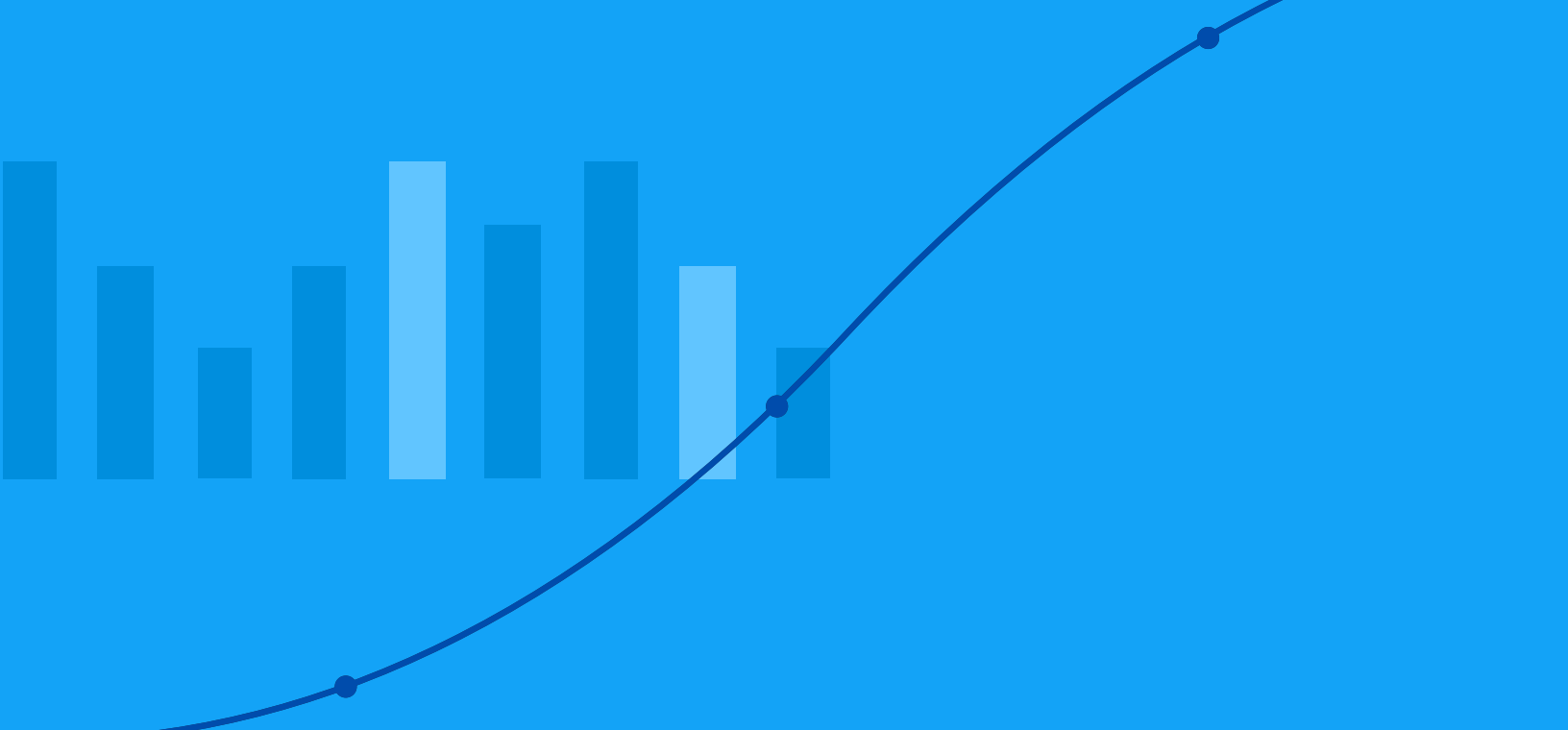
I don't trust any information that is two hours old. We need real-time information in one platform to make a good business decision, and Infor provides that ability."

Luke Rains
System Development Director, Preferred Sands

Infor CloudSuite ■

IN THIS SECTION

Industry CloudSuites

Business CloudSuites

Infor CloudSuite

1   **Reduce total cost of ownership**

2   **Dramatically simplify technology infrastructure**

3   **Keep technology optimized and up-to-date**
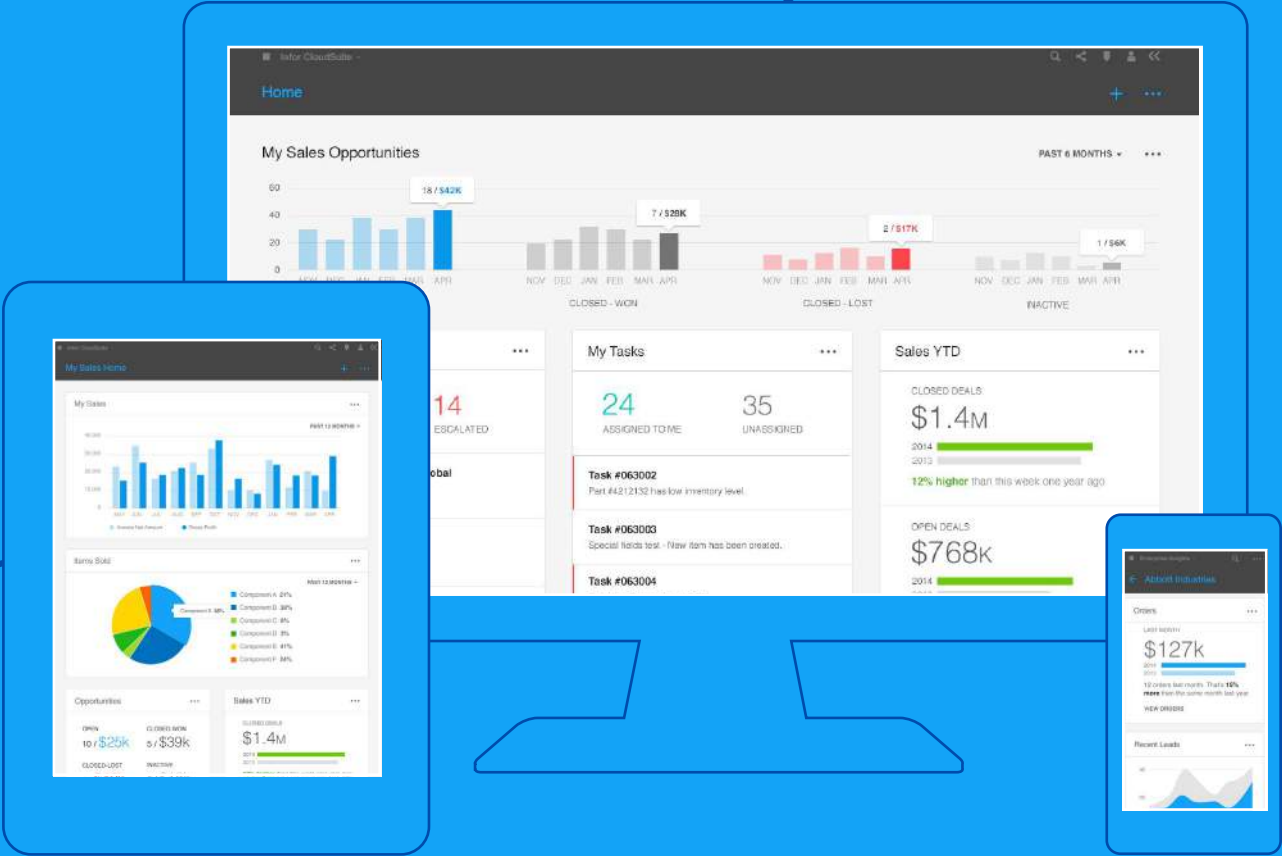
Powerful micro-vertical solution suites

Infor CloudSuite offers a comprehensive portfolio of solutions to support manufacturing, healthcare, public sector, and more. Agile, highly flexible, and proven, Infor CloudSuite is currently serving more than 25 million subscribers and 2,600 customers worldwide. The solution can help you reduce the total cost of owning business systems, avoid redirecting limited IT resources, scale up or down to meet changing needs, and more easily keep your technology up-to-date.

Infor **CloudSuite**

KEY INFORMATION

Say goodbye to the excessive costs and risks of traditional software deployments and dramatically simplify your IT requirements with Infor CloudSuite. From hardware and OS licenses to IT operations and ongoing system upgrades, Infor can manage all of your key infrastructure components for you.

- Manage seasonal demand fluctuations of storage and computing needs by expanding and contracting capacity as needed, paying only for what you use.

- Get a high degree of scalability to effectively manage growth and change.

- Keep your systems up-to-date and more easily take advantage of innovative new technologies.

ROADMAP

JAN—JUNE 2014	JULY—DEC 2014	JAN 2015—DEC 2015
CloudSuite Aerospace & Defense	CloudSuite Business	CloudSuite Public Sector
CloudSuite Automotive	CloudSuite Industrial	CloudSuite Equipment
CloudSuite Corporate Enterprise	CloudSuite CRM (Saleslogix)	CloudSuite Distribution
CloudSuite Hospitality	CloudSuite Fashion	CloudSuite HCM
CloudSuite Healthcare	CloudSuite Food & Beverage	
	Technology (Infor ION, Infor Ming.le, Mongoose, Analytics, multi-tenant support)	

STRATEGIC OBJECTIVES

Deployment

Deliver a comprehensive portfolio of business applications with deployment, pricing, and service models to meet every company's needs, while simplifying both deployment and ongoing maintenance through Implementation Accelerators, streamlined installation, and patch procedures.

Architecture

Maintain and optimize technical and infrastructure footprints to reduce total cost of ownership. Deliver a superior user experience through an intuitive, HTML5, mobile-first user interface that focuses on user roles and needs.

Performance

Create high-performance, cloud-centric applications that can operate at extreme scale, using best-in-class technologies to provide redundancy, fault tolerance, and high availability.

Service Levels

Guarantee 99.5% server availability, 24/7/365, for all applications through the use of industry-best standards for disaster recovery and backups, ensuring that critical business applications are always available when needed. Historic availability of 99.9%.

10X HIGHLIGHTS

APPLICATION SECURITY

Best practices built into development

Regular code reviews

Vulnerability and penetration testing

NETWORK SECURITY

Security through separation

Layered defense architecture

Third-party interception protection

POLICIES & PROCEDURES

ISO/IEC 27001 compliance

Regulatory compliance on as-needed basis (e.g., HIPAA, SOX, PCI, GLBA, regional privacy laws, etc.)

PHYSICAL SECURITY

Biometric-protected data centers

Guard-controlled access; locked cage spaces

Closed-circuit television monitoring

Systems for physical intrusion monitoring, detection, and alerting

OPERATIONS SECURITY

Restricted access, limited user account permissions

Hardening and managed patching

TLS and transaction-based business logic

Encryption using mechanisms like SSL, PGP, and secure FTP

MONITORING

Dynamic password management

Server authentication through digital certificates

Formal configuration and change management processes

Customer-owned data, privacy protection

Incident monitoring, logging, and auditing

INFOR CLOUDSUITE SOLUTION OPPORTUNITIES

SOLUTION SUITES

Automotive

Aerospace & Defense

Business

Corporate

d/EPM

Fashion

Food & Beverage

HCM

Healthcare

Hospitality

Industrial Manufacturing

Rhythm e-Commerce and
Engagement Platform

INFOR ANALYTICS

Industrial Manufacturing
& High Tech Analytic Pack

Automotive Analytic Pack

Aerospace & Defense Analytic Pack

Food & Beverage Analytic Pack

Fashion Analytic Pack

Equipment Dealers & Rental
Analytic Pack

Healthcare Analytic Pack

Public Sector Analytic Pack

Financial Services Analytic Pack

Hospitality Analytic Pack

CORE ENTERPRISE MANAGEMENT

CloudSuite LN

CloudSuite Infor CloudSuite
Industrial (SyteLine)

CloudSuite M3

CloudSuite EAM

CloudSuite Lawson

CloudSuite SunSystems

INNOVATION TECHNOLOGIES

Infor ION

Infor Ming.le

Infor Analytics

Infor Mongoose

Infor SkyVault

INDUSTRY APPLICATIONS

Hospitality Management (EzRMS)

Hospitality Management (HMS)

Healthcare Information Exchange

Property Management (AMSI)

HIGH VALUE EXTENSION APPLICATIONS

CloudSuite Enterprise Asset
Management (EAM)

CloudSuite Expense
Management (XM)

CloudSuite Supplier Exchange

CloudSuite Automotive Exchange

CloudSuite Configure Price
Quote (CPQ)

CloudSuite Marketing
Resource Management

CloudSuite Workforce
Management (Workbrain)

CloudSuite HR Service
Delivery (Enwisen)

CloudSuite Learning
Management (Certpoint)

CloudSuite Interaction Advisor
(Infor Epiphany)

CloudSuite Inforce (SFDC/ERP)

Talent Science

Specialization and cost-efficiency

Infor CloudSuite is transforming enterprise software by delivering business-critical applications with the cost benefits of cloud computing and the infrastructure of Amazon Web Services. With our game-changing micro-vertical suites, businesses are able to efficiently manage their singular and diverse needs with high-value extension applications and industry-driven solutions that work together beautifully. Our solution suites deliver highly targeted capabilities for specific industries and key business areas, such as e-commerce and human capital management.

Infor CloudSuite **Aerospace & Defense**

KEY INFORMATION

With Infor CloudSuite Aerospace & Defense, you get an end-to-end solution to efficiently manage your entire operational process, from product design to shop floor scheduling and aftermarket MRO services. The suite is backed by decades of industry-specific expertise and contains the deep industry functionality you need to ensure the highest levels of quality control, regulation compliance, and program management.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.

- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.

- **Flexible deployment**—Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new plants or facilities.

STRATEGIC OBJECTIVES

Infor's industry-tailored solution is already helping over 1,300 Aerospace & Defense manufacturers, contractors, suppliers, MRO, and service companies worldwide.

Support globalization

The solution provides real-time data that is accessible anytime, anywhere. It's easy to launch and expand to new locations, and you can allow controlled access to emerging partners, suppliers, joint ventures, and other global entities.

Realize a speedier time to value

Unlike legacy ERP launches, cloud launches can be completed in weeks or months—not years.

Ensure security and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security. Infor with AWS also provides an ITAR-compliant environment managed to meet citizenship concerns if required.

Reduce IT costs

Reduce up-front investment by eliminating the need for servers, hardware, or maintenance resources. Monthly subscription at a flat rate per user, per month for the complete system can be expensed as an operating cost, freeing more capital for strategic projects

COMPONENTS & FEATURES

Proven capabilities in key areas such as product innovation, quality control, regulation compliance, and collaboration with customers and colleagues, all delivered with a highly flexible architecture, ease of use, and a fully integrated framework.

PRODUCTION MANAGEMENT

Shopfloor scheduling

Inventory management, with project costing tools built in

CONTRACT MANAGEMENT

A 360° view of customer contracts and contract line items (CLINs)

QUALITY MANAGEMENT

Complex regulation compliance and program management including first article inspection (FAI)

AFTERMARKET SERVICE

Maintenance, repair, and overhaul (MRO) services, plus preventive maintenance and break-fix repairs of complex components

DEEP ANALYTICS

Built-in reporting tools for easy access to critical data in consumable format

SUPPLY CHAIN VISIBILITY

Complete real-time visibility to supply chain partners worldwide for speed and traceability

PRODUCT INNOVATION

Design and engineering tools speed product introductions

MIXED-MODE OPERATION

Manage Make-to-Order (MTO) and Engineer-to-Order (ETO) processes as well as high-volume

LANGUAGES

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Simplified Chinese	•
Spanish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

GEOGRAPHIES

AMERICAS

Canada	•
Mexico	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

EUROPE

Austria	•
Belgium	•
France	•
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Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Infor d/EPM

Infor Risk and Compliance

Infor Warehouse Mobility

Infor Time Track

Infor Reporting

Infor BI

Infor CloudSuite **Automotive**

KEY INFORMATION

Meet Infor CloudSuite Automotive, a comprehensive suite of industry-proven solutions, including a core ERP system combined with high-value extension applications—all delivered in the cloud. Backed by decades of industry expertise and continually enhanced with the latest innovations, it's designed to help automotive suppliers modernize, innovate, and drive competitive differentiation.

- **Free up capital**—Automotive suppliers have not been making the capital investments needed to keep up with increasing demand. A cloud-based ERP solution can help free up capital, while providing you with the flexibility to meet your evolving operational needs. You'll have funds to expand your plants and facilities, and be able to quickly and easily respond to opportunities in growth markets.

- **Forecast better and faster**—Improved planning, forecasting, and visibility help you prepare more effectively for skill shortages, supply chain bottlenecks, and business risks.

- **Save money and foster growth**—The ability to meet aggressive customer demands, increase productivity, and simplify compliance can help you maintain quality and improve profitability.

STRATEGIC OBJECTIVES

Infor CloudSuite Automotive provides comprehensive, end-to-end functionality that helps boost performance across your entire organization. Eighty-four of the top 100 global auto companies use Infor Automotive core solutions, which continually evolve to match industry needs.

Meet customer demands

Infor CloudSuite for Automotive helps get your products to market quicker, do a better job of matching supply with demand, and manage your operations more efficiently.

Get targeted capabilities

With Infor CloudSuite Automotive, you get built-in, customer-specific shipping document and barcode label generation, analytics, and EDI capabilities.

Keep pace with change

With more than 25 years of expertise and commitment solving the business challenges of automotive suppliers, Infor can help ensure that you keep pace with today's intense and constantly changing business requirements and trading partner rules.

End-to-end supply chain insight

Connect and collaborate with all your suppliers on all standards in real time to anticipate parts shortages or delays that jeopardize delivery of parts to your customer.

COMPONENTS & FEATURES

Infor CloudSuite Automotive gives you visibility into every facet of your enterprise—including suppliers, customers, and products—all within a secure infrastructure built specifically for the automotive industry.

QUALITY & PRODUCTION

Shop-floor scheduling and lean production tools

Compliance with OEM and other complex regulations

Program management

SUPPLY CHAIN VISIBILITY

Advanced procurement tools

Raw materials sourcing for lower costs

Faster product delivery across the supply chain

CUSTOMER RELATIONSHIP MANAGEMENT

A 360° customer view with OEM profiles

Detailed transaction tracking tools

PLANNING & INVENTORY

Scheduling for all processes, MMOG requirements

High-volume production management

DEEP, CUSTOM ANALYTICS

Easy-to-use, built-in reporting tools

Customized views for front-line users, managers, and executives

LANGUAGES

Language	
Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Simplified Chinese	•
Spanish	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

GEOGRAPHIES

AMERICAS

Country	
Canada	•
Mexico	•
United States	•

APAC

Country	
Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

EUROPE

Country	
Austria	•
Belgium	•
France	•
Germany	•
Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

OTHER HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Infor d/EPM

Infor Mongoose

Infor CRM

Infor Time Track

Infor Configure Price Quote

Infor EAM

Infor Talent Science

Infor Workforce Management

Infor Learning Management

Infor **CloudSuite Fashion**

KEY INFORMATION

Infor CloudSuite Fashion offers modern software, a beautiful user experience, and pre-configured fashion best practices. You'll be able to manage both style and non-style products in the same system and gain visibility across every aspect of your value chain. Connect and share information with your internal team, suppliers, production staff, and customers, all within a secure infrastructure built specifically for fashion.

- **Industry-specific software**—Infor CloudSuite Fashion includes the same proven functionality that has helped over 250 apparel, footwear, and textile companies gain and maintain industry leadership.

- **Secure infrastructure**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring, with a secure and reliable cloud infrastructure managed by Amazon Web Services (AWS).

- **Cloud economics**—Infor CloudSuite Fashion offers a faster time to value with minimal upfront investment, reductions in labor costs, and hassle-free adoption for users.

STRATEGIC OBJECTIVES

Infor CloudSuite Fashion offers a predefined set of applications and good practice processes—all for a monthly subscription fee. More than 1,700 fashion companies worldwide use Infor Fashion core solutions, which continually evolve to match their industry needs.

The complete suite experience for staff and executives

Infor CloudSuite Fashion provides small-to-large sized fashion, apparel, footwear, accessories, luxury goods, and textile companies with a full suite of tools to manage the entire fashion process from design, development, and sourcing, to production, distribution, customer service, and finance.

Analyze your business for growth

End-users get access to industry-specific analytics that provide critical metrics and key performance indicators, delivered through a unique user interface powered by Infor ION, and Infor Ming.le. These enhancements support global value chains by allowing users to view real-time data at any time, from any location.

Modernize your technology platform with minimal upfront investment

Users can significantly lower their capital investment in IT, and also quickly share data, such as sales revenues, product specifications, production plans, and customer information in real-time. This allows teams to be more collaborative and efficient.

Reduce IT overhead and implementation

With cloud delivery through AWS, users can experience a faster return on investment and a reduced total cost of ownership. Because users don't have to purchase servers and hardware or hire supplementary IT staff, they get a more cost-effective solution than possible with traditional on-premise IT, and can move costs from capital expenditure to operations expenditure.

COMPONENTS & FEATURES

Infor CloudSuite Fashion gives you business intelligence with industry-specific analytics, powerful search functionality, social business collaboration, and mobility—all delivered within an integrated framework.

MASTER DATA

Styles, colors, sizes, and other characteristics

Accessories and other items

Customers

Suppliers

Company structure

ORDER TO CASH

Preseason orders and replenishment

Buy to order

Bulk orders and distros

Pick, pack, dispatch, proof of delivery and invoicing

Mass change

Credit limits

DESIGN & DEVELOPMENT

Budget import, collection planning, and line planning

Material and trim development

Specification packs

Sampling process and costing

Critical path management

PRODUCTION

Grouping and management of production orders in a cut

Allocation and issue of fabric and other raw materials

Working with subcontracted operations

Sewing line and bundle

Management

Rescheduling

DEMAND MANAGEMENT & PLANNING

Sales budgets, forecasts, and collaborative demand planning

Sourcing, production, and raw material planning

Reorder point planning

Rescheduling

WAREHOUSE MANAGEMENT

Direct putaway and 2-step putaway

Locations

Movements between warehouses

Inventory counting and reclassification

Bulk and pick face management

PROCURE TO PAY

Agreement and price handling

Purchasing of finished goods, subcontract items, fabrics, and trims

Monitoring activities and purchase orders

Sourcing and purchasing costs

Advanced shipping notices

Receipt of goods and quality inspections

Claims

FINANCIALS

General ledger

Accounts payable

Accounts receivable

Cost accounting

Fixed assets

SALES

Bonus and commission

Discounts

Bulk order agreements

Price adjustment and corrective invoicing

Customer returns

ANALYTICS

Fashion industry specific analytics

Contextual business analysis

Reporting analysis

Workflow management tools

Business monitoring

LANGUAGES

Danish	•	German	•	Portuguese	•
Dutch	•	Hungarian	•	Simplified Chinese	•
English	•	Italian	•	Spanish	•
Finnish	•	Japanese	•	Swedish	•
Flemish	•	Norwegian	•		
French	•	Polish	•		

GEOGRAPHIES

AMERICAS

Argentina	•
Bolivia	•
Brazil	•
Canada	•
Chile	•
Colombia	•
Mexico	•
United States	•
Uruguay	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

EUROPE

Austria	•
Belgium	•
Czech Republic	•
Denmark	•
France	•
Finland	•
Germany	•
Hungary	•
Italy	•
Ireland	•
Luxemburg	•
Norway	•
Poland	•
Portugal	•
Slovakia	•
Spain	•
Sweden	•
Switzerland	•
Netherlands	•
UK	•

AFRICA

South Africa	•

APAC

Australia	•
China	•
Hong Kong	•
Indonesia	•
Japan	•
Malaysia	•
New Zealand	•
Philippines	•
Singapore	•
Thailand	•

HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Product Development and
Line Planning

Advanced Forecasting and
Demand Planning

Document Management

Warehouse Mobility

Graphical Product Configuration for
Embellishment and Make-to-Order

Tactical Fashion Production Planning

Fashion Manufacturing Scheduling

Infor CloudSuite **Food & Beverage**

KEY INFORMATION

Infor CloudSuite Food & Beverage has all the right ingredients to manage your complex operations and compliance requirements. This complete, yet flexible, solution gives you deep, proven end-to-end capabilities for all your critical processes.

- **Industry expertise**—Proven Food & Beverage ERP capabilities across all major segments of the industry, including: bakery, beverage, dairy, meat and poultry, prepared and chilled, and food ingredients.

- **Secure hosting**—Best practices in application, network, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.

- **Flexible deployment**—CloudSuite Food & Beverage offers a faster time to value with minimal upfront investment, reductions in labor costs, and hassle-free adoption for users.

BENEFITS OF THE CLOUD

Infor CloudSuite Food & Beverage is an agile, secure, and highly flexible hosting platform that allows you to:

Become more agile to drive global growth

The solution provides real-time data that is accessible anytime, anywhere. It's easy to expand to new locations, add users as your company grows, and have visibility across multiple sites and warehouses.

Reduce your total cost of ownership

Because data is no longer stored onsite, you no longer need expensive servers and hardware. You can devote fewer resources to hardware purchases, software upgrades and fixes, and IT personnel.

Improve productivity by modernizing your technology

Mobility features, collaboration tools, embedded analytics, and an intuitive user interface drive efficiency and help you make faster, better decisions.

Stay current with the latest innovations

Because the solution is in the cloud, you get the latest Food & Beverage ERP features and updates automatically—without installing upgrades and new versions.

COMPONENTS & FEATURES

Infor CloudSuite Food & Beverage offers an end-to-end solution with deep, proven functionality for all your critical business processes.

MANUFACTURING OPERATIONS

Forecasting and demand planning
down-to-the-minute

Production planning
and scheduling

Recipe and least cost formulation

SUPPLY CHAIN MANAGEMENT

Raw materials and ingredient
inventory visibility

End-to-end tracking and traceability

Warehouse and
distribution management

ANALYTICS AND REPORTING

Easy-to-use, built-in reporting tools

Deep analytics for faster,
better decisions

Modern user interface and tools for
workforce productivity

FINANCIAL MANAGEMENT

Accounting, budgeting, and reporting

Visibility and compliance across
multiple sites

PRODUCT DEVELOPMENT

Sophisticated product
development tools

Integrated quality management and
label compliance

Advanced product lifecycle
management for faster launches

LANGUAGES

Danish	•	German	•	Portuguese	•
Dutch	•	Hungarian	•	Simplified Chinese	•
English	•	Italian	•	Spanish	•
Finnish	•	Japanese	•	Swedish	•
Flemish	•	Norwegian	•		
French	•	Polish	•		

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represents the current state
of product readiness vs. the
desired or planned future
capabilities in the roadmap.*

GEOGRAPHIES

AMERICAS

Argentina	•
Bolivia	•
Brazil	•
Canada	•
Chile	•
Colombia	•
Mexico	•
Uruguay	•

EUROPE

Austria	•
Belgium	•
Czech Republic	•
Denmark	•
France	•
Finland	•
Germany	•
Hungary	•
Italy	•
Ireland	•
Luxemburg	•
Norway	•
Poland	•
Portugal	•
Slovakia	•
Spain	•
Sweden	•
Switzerland	•
Netherlands	•
UK	•

AFRICA

South Africa	•

APAC

Australia	•
China	•
Hong Kong	•
India	•
Indonesia	•
Japan	•
Malaysia	•
New Zealand	•
Philippines	•
Singapore	•
Thailand	•

Infor CloudSuite **Healthcare**

KEY INFORMATION

Infor CloudSuite Healthcare offers a ready-to-run cloud solution built specifically to meet the needs of healthcare organizations that require proven solutions in financial management, supply chain management, and human capital management.

- **Comprehensive**—Our healthcare suite covers virtually every aspect of your organization, from attracting and retaining talent and closing the books to managing your complex supply chain.

- **Healthcare-specific**—We've pre-packaged and seamlessly integrated a suite of solutions the industry has come to recognize as #1 in managing all aspects of a healthcare organization's administrative and operational business processes.

- **Mature**—Infor has been delivering enterprise software for over 30 years, including 10 years delivering cloud-enabled applications.

STRATEGIC OBJECTIVES

Infor CloudSuite Healthcare currently serves more than 100 healthcare organizations and 1 million subscribers in the US.

Reduce your total cost of ownership	Ensure security and reliability	Improve performance	Support multi-facility operations
Because data is no longer stored on-site, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.	With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring.	Automatic upgrades ensure up-to-date, optimized solutions with scalable processing to respond to changing environments.	The solution provides real-time data that is accessible anytime, anywhere and that easily expands to accommodate the addition of new facilities or clinics.

COMPONENTS & FEATURES

Infor CloudSuite Healthcare delivers proven capabilities in key areas such as financial management, supply chain management, global human resources management, talent management, and dynamic enterprise performance management, all offered in a secure, integrated framework.

INFOR LAWSON

Full financial and supply chain management suite

Accounts receivable and payable

General ledger

Fixed assets

INFOR GLOBAL HR

Core HR and payroll solution

Absence management

Benefits administration

Employee and manager self-service

HR administration

INFOR TALENT MANAGEMENT

Includes compensation management, goal management, employee performance management, learning and development, talent acquisition, and succession planning.

INFOR D/EPM

Includes budgeting, planning, cost accounting, strategy management, and financial consolidations.

LANGUAGES

English	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

GEOGRAPHIES

Canada	•

United States	•

Infor CloudSuite **Hospitality**

KEY INFORMATION

With Infor CloudSuite Hospitality, you get a hotel-specific solution suite backed by decades of practical application and continuously enhanced with the latest innovations, from mobile access and social technologies to industry-driven analytics.

- **Industry expertise**—An industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.

- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.

- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new properties.

STRATEGIC OBJECTIVES

Infor's industry-tailored solutions are already helping more than 19,500 hospitality companies worldwide

Create a better experience for staff, guests, and executives

Exceed expectations with our ease of use and collaboration tools that can enable superior service delivery. You also get pricing controls and analytics that lower costs and provide real-time visibility into performance.

Increase revenues up to 7% from the first year

With sophisticated revenue management forecasts, guest recognition capabilities, and dynamic guest experience packaging, you can sell the right product to the right customer at the right time and for the right price.

Modernize your technology platform

Realize the benefits of expedited service delivery through mobility, centralized staff collaboration, embedded analytics, and a beautiful user interface that drives efficiency.

Reduce IT overhead and implementation time

Eliminate the need for servers, hardware, and maintenance resources with a monthly subscription at a flat rate per room, per month. The complete system can be expensed as an operating cost, freeing more capital for strategic projects.

LANGUAGES

English	•	**German**	•	**Spanish**	•
French	•	**Simplified Chinese**	•		

GEOGRAPHIES

AMERICAS

Canada	•
Mexico	•
United States	•

EUROPE

France	•
Germany	•
Ireland	•
UK	•

APAC

Australia	•
China	•
Malaysia	•
Singapore	•

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HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Infor Restaurant Management (planned)

Infor Mongoose

Infor CloudSuite Business

Infor CloudSuite Corporate

Infor Marketing Resource Management

Infor Interaction Advisor

Infor CRM

Infor Talent Science

Infor HR Service Delivery

Infor Workforce Management

Infor Learning Management

COMPONENTS & FEATURES

REVENUE MANAGEMENT

Demand modeling and forecasting

Database loading and consolidation

Rate optimization and recommendations

Transactional data analysis and reporting options

PROPERTY MANAGEMENT

Mobile check-in, check-out and concierge service

Customizable screens and workflow

Lifetime guest value at reservation and check-in screen

Encrypted, tokenized credit data

ASSET & INCIDENT MANAGEMENT

Schedule and track work orders and incidents

Mobile work-order delivery

Automated maintenance alerts

Mobile housekeeping scheduling and room readiness updates

SOCIAL COLLABORATION

Auditable internal communication

Automated tasks and alerts

Enterprise-wide data sharing

Immediate guest service across departments

INTEGRATED FRAMEWORK

Contextual business analysis

Reporting analysis

Workflow management tools

Business monitoring

Infor CloudSuite **Industrial**

KEY INFORMATION

With Infor CloudSuite Industrial, you get an end-to-end solution to efficiently manage your entire operational process, from product design to shop floor scheduling and aftermarket service. The suite is backed by decades of industry-specific expertise and contains the functionality, agility, and deep capabilities you need to respond to today's global economy.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.

- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.

- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new plants or facilities.

STRATEGIC OBJECTIVES

Infor's industry-tailored solution is already helping manufacturers worldwide, from mid-size family-owned businesses and service providers to enterprise-size fabricators and global manufacturers.

Support globalization

The solution provides real-time data that is accessible anytime, anywhere. It's easy to launch and expand to new locations, as your company grows. You can also collaborate and share data with strategic supply chain partners worldwide.

Ensure speed, security, and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security. With special acceleration packs, implementation is easier and faster than you thought possible.

Reduce IT costs

Reduce up-front investment by eliminating the need for servers, hardware, or maintenance resources. Monthly subscription rates can be expensed as an operating cost, rather than a one-time capital investment, freeing more capital for strategic projects.

COMPONENTS & FEATURES

PRODUCTION MANAGEMENT

Shop floor scheduling

Inventory management

Lean production tools

PACKAGING AND DISTRIBUTION

Time and attendance

Batch scheduling

Quality control warehouse

Pick, pack, and ship capabilities

CUSTOMER RELATIONSHIP MANAGEMENT

360° view of customer accounts and transactions.

Contact management

Lead and opportunity tracking

Sales forecasting

e-commerce B2B and B2C

SOCIAL COLLABORATION AND INTEGRATION TOOLS

Integrated social tools

Team- and project-specific portals for faster information sharing

Powerful abilities when combined with Microsoft .NET and SQL

Improved efficiency and teamwork across geographic boundaries

AFTERMARKET SERVICE

Multi-tiered customer warranties

Extended service contracts

Scheduling technicians for break-fix repairs

DEEP ANALYTICS

Deep analytics for forecasting and strategic planning

Built-in reporting tools for easy access to critical data

Real-time view of enterprise-wide performance

Personalized dashboards, workflows, and alerts

SUPPLY CHAIN VISIBILITY

Auditable internal communications

Automated tasks and alerts

MIXED MODE OPERATION

Manage Make-to-Order (MTO) and Engineer- to-Order (ETO) processes as well as high-volume Make-to-Stock (MTS).

New product introductions

Product configurations, quoting processes, and quality control

Collaboration with customers on design details

HUMAN RESOURCE MANAGEMENT

Procurement, requisition center, and sourcing

Contract management and mobile supply chain management

Supplier portals to enable more efficient service

FINANCIAL MANAGEMENT

General ledgers

Accounts payable, accounts receivable, project accounting, and cost accounting

Reporting and analysis of performance throughout the organization

LANGUAGES

Dutch	•
English	•
French	•
German	•
Italian	•
Japanese	•
Portuguese	•
Simplified Chinese	•
Spanish	•

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GEOGRAPHIES

AMERICAS

Canada	•
Mexico	•
United States	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
Malaysia	•
New Zealand	•
Singapore	•

EUROPE

Austria	•
Belgium	•
France	•
Germany	•
Ireland	•
Italy	•
Netherlands	•
Portugal	•
Spain	•
Switzerland	•
UK	•

HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Infor Configure Price Quote (CPQ)	Infor Supply Chain Management (SCM)	Infor HR Service Delivery
Infor Enterprise Asset Management (EAM)	Infor Marketing Resource Management	Infor CRM
Infor Product Lifecycle Management (PLM)	Infor Talent Science	Infor Workforce Management
Infor Human Capital Management (HCM)	Infor Mongoose	Infor Learning Management
	Infor Interaction Advisor	

Infor CloudSuite **Business**

KEY INFORMATION

Infor CloudSuite Business is a ready-to-run cloud platform that provides streamlined management and deep visibility into every facet of your business, including financials, human resources, supply chain, and project and customer relationship management. With easy-to-use collaboration and analytic tools, your team can make better decisions faster—from any location.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.

- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.

- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale server capacity as needed to easily add new properties.

STRATEGIC OBJECTIVES

With Infor CloudSuite Business, you can integrate and streamline management of your entire business to position your organization for rapid growth, all within a flexible cloud infrastructure that's highly secure and cost-effective. Your company always runs the latest version—and pays only for what's needed.

Build a modernized technology platform that's optimized for growth

With automatic upgrades and pre-built integrations to technologies like mobility, big data, and social business, you can easily take advantage of innovative new applications.

Ensure security and reliability

With data managed by professional, experienced providers, you benefit from best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring.

Reduce your TCO

Because data is no longer stored on-site, you can say goodbye to expensive servers and hardware, and redirect support personnel to more strategic activities.

Gain global essentials

Handle complex currencies and revalutions, fulfill both local and global regulatory requirements, and have greater financial visibility.

Realize a speedier time to value

Unlike legacy ERP launches, cloud launches can be completed in weeks or months—not years.

COMPONENTS & FEATURES

Infor CloudSuite Business offers you proven capabilities in key areas such as financial management, analytics, performance and supply chain management, social business collaboration, mobility, and more, all delivered within an integrated framework.

FINANCIAL MANAGEMENT

Consolidations, allocations, eliminations, and re-valuations

General ledger, strategic ledgers, accounts payable, accounts receivable

Project accounting and cost accounting

Reporting and analysis of performance throughout organization

ANALYTICS AND BUSINESS INTELLIGENCE

BI tools to synchronize siloed information

Real-time view of enterprise-wide performance

Personalized dashboards, workflows, and alerts

HUMAN RESOURCE MANAGEMENT

Integrated, end-to-end HR management with alerts and reports

Tools for payroll, absence management, benefits, and administration

Time and attendance management

Employee and manager self-service options

SUPPLY CHAIN MANAGEMENT

Auditable internal communication

Automated tasks and alerts

Enterprise-wide data sharing

Immediate guest service across departments

PROJECT AND RESOURCE MANAGEMENT

Manage projects in multiple currencies

Set budgets, track activity, and have milestone billing

Fully integrated with GL, AP, and AR Microsoft Project interface (import/export)

SALES ORDER MANAGEMENT

Quote/order management

Pricing/commissions Order configuration

CUSTOMER RELATIONSHIP MANAGEMENT

Contact management

Lead and opportunity tracking

Sales forecasting

E-commerce B2B and B2C

SOCIAL COLLABORATION AND INTEGRATION TOOLS

Team- and project-specific portals for faster information sharing

Powerful abilities when combined with Microsoft .NET and SQL

Improved efficiency and teamwork across geographic boundaries

PRODUCTION, PACKAGING AND DISTRIBUTION

Inventory and warehouse management

Work order management

SERVICE MANAGEMENT

Call center

Work orders

Labor and expense management

Scheduling and dispatch

Preventative maintenance

Service contracts

Loaners and rentals

Service history

HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Infor ION

Infor Ming.le

Employee Self Service Portals

Customer Portals

Vendor Portal

Factory Track

Mobile

Country pack(s)

Infor d/EPM

Infor Business Intelligence

Infor Rhythm

Infor EAM

LANGUAGES

English	•	**Japanese**	•
French	•	**Portuguese (Brazil)**	•
French (Canada)	•	**Simplified Chinese**	•
German	•	**Spanish**	•
Italian	•	**Thai**	•

GEOGRAPHIES

AMERICAS

Canada	•
Colombia	•
Ecuador	•
Mexico	•
United States	•
Venezuela	•

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EUROPE

France	•
Germany	•
Ireland	•
Italy	•
UK	•

APAC

Australia	•
China	•
Hong Kong	•
Japan	•
New Zealand	•
Singapore	•
Thailand	•

Infor CloudSuite **Corporate**

KEY INFORMATION

Infor CloudSuite Corporate is a ready-to-run cloud solution built specifically to meet the needs of enterprises requiring proven solutions in financial management, supply management, and human capital management.

- **Industry expertise**—Industry-specific solution suite, fully integrated and deployed securely in the cloud, provides functional depth and flexibility.

- **Secure hosting**—Best-practice protocols in application, network, physical, and operations security, as well as comprehensive monitoring with a secure and reliable cloud infrastructure managed by Amazon Web Services.

- **Flexible deployment**—Total choice for total control. Deploy in the cloud, on-premise, or a hybrid of both, and scale capacity as needed to easily add new applications or users.

STRATEGIC OBJECTIVES

With Infor CloudSuite Corporate, you can easily manage your company's business needs within a secure, flexible, and cost-effective cloud infrastructure. Your company always runs the latest version—and pays only for what's needed.

Improve bottom-line performance and financial discipline

Consolidate information across your enterprise and deliver financial data to decision-makers who can improve budget management, cost-reduction strategies, and forecast accuracy.

Standardize your supply chain

Automate procurement, manage supplier relationships more strategically, and closely monitor spending to lower your company's cost-per-purchase-order and cost-per-receipt. Greater contract compliance can help increase savings.

Empower HR and streamline service delivery

Hire more strategically and standardize onboarding processes with a unified human resource management solution that spans your entire organization and connects to various transactional and operational systems.

Tie employee performance to business strategy

Create opportunities for top performers, reduce attrition, and provide incentives for exceptional performance throughout your organization with a robust talent management platform.

Simplify travel and expense management

Eliminate manual processes, allow employees to enter expenses on the go and ultimately cut the cost of processing reports by up to 80%.

Reduce risk with real-time analytics

Give your management team the in-context business intelligence they need to make informed and timely decisions with world-class business analytics and complete financial performance data—accessible anytime, anywhere.

COMPONENTS & FEATURES

Infor CloudSuite Corporate offers you proven capabilities in key areas such as financial management, analytics, performance and supply management, social business collaboration, mobility and more, all delivered within an integrated framework.

FINANCIAL MANAGEMENT

Strategic ledger, project accounting

Cash and treasury management

Invoice automation and reconciliation management

HUMAN RESOURCE MANAGEMENT

Integrated, end-to-end HR management with alerts and reports

Tools for payroll, absence management, benefits, and administration

Employee and manager self-service options

SUPPLY MANAGEMENT

Comprehensive source to settle solution, including sourcing, self-service requisitioning, purchasing and payables

Contract management and mobile supply chain management

Supplier relationship tools

TALENT MANAGEMENT

Compensation, goal, and employee performance management

Learning and development tools

Talent acquisition and succession planning tools

FINANCIAL PERFORMANCE MANAGEMENT

Budgeting, forecasting, financial consolidation, and strategic planning

Reporting and analysis of performance throughout the organization

BUSINESS ANALYTICS

BI tools to synchronize information that traditionally resides in siloes

Real-time view of enterprise-wide performance

Personalized dashboards, workflows, and alerts

EXPENSE MANAGEMENT

Management of employee-initiated expenditures and revenue

Travel and entertainment claims, planning, and pre-approvals

Rechargeable time capture and supplier payments

LANGUAGES

English	●

GEOGRAPHIES

Canada	●
United States	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

HIGH-VALUE EXTENSION APPLICATIONS IN THE CLOUD

Infor Risk and Compliance

Infor Workforce Management

Infor Expense Management

Infor HR Service Delivery

Infor Enterprise Asset Management

Infor CloudSuite **HCM**

KEY INFORMATION

With Infor Human Capital Management, you get pre-configured, pre-integrated, and pre-defined services in a single solution. Our revolutionary service delivery model lets you select just the processes you need or deploy an end- to-end solution. You have the flexibility to choose tools that maximize impact now and expand later as your needs grow.

- **Enable predictive talent decisions that drive business results**—Connected talent and business performance data support insights and decisions that put the right people in the right roles to drive business performance.

- **Minimize risk and shorten time to ROI**—Deploy and integrate cloud and on-premise to match your technology strategy using pre-defined integrations or Infor ION to accelerate integrations with third-party and legacy solutions.

- **Engage employees and boost productivity with beautiful software**—Support distributed, mobile workforces, and a wide range of devices with a streamlined user experience that facilitates employee adoption and self- service, freeing up HR staff.

STRATEGIC OBJECTIVES

Infor Human Capital Management solutions are already helping more than 5,000 companies worldwide.

Align your talent with your business strategies

Drive your business performance by putting the right people and systems in the right place. By creating a better understanding of the skills and behaviors you need from your talent, you can maximize your workforce, leverage release talent potential, and proactively plan for future organizational needs.

Transform your HR function

With HCM technology, you can reduce costs and improve operations. This frees up your HR function to focus on aligning your strategy with your business goals.

Improve employee engagement

Encourage top performance by aligning behaviors and skills with performance and business strategy. This maximizes learning and development opportunities, and provides continuous feedback and support for your employees. You can improve your business results and your customer satisfaction, while reducing your operating experience.

Create a more agile workforce

Through continuous and self-directed employee development, you can turn risks created by market or environmental shifts into opportunities to grow and gain competitive advantage. You'll be able to improve your development planning, address skill and behavior gaps, and retain your best talent.

LEVERAGE THE CLOUD TODAY

Today's distributed, mobile workforce requires HR solutions that can address their needs whenever and wherever your business takes them. With Infor Human Capital Management, you can take advantage of a modern cloud infrastructure to deliver workforce applications that keep up with your business and reduce the burden on your IT team.

COMPONENTS & FEATURES

Proven capabilities in key areas such as Core HR, Talent Management, HR Service Delivery, Workforce Management, and Learning, infused with Talent Science and delivered within an integrated framework.

GLOBAL HR

Person System of Record

Competency Framework

Position Budgeting

Health and Safety

Employee Relations

Human Resources

HR SERVICE DELIVERY

Employee Self-Service Portal

Knowledgebase

Case Management

Total Rewards

Onboarding

Offboarding

WORKFORCE MANAGEMENT

Time & Attendance

Absence Management

Scheduling

Planning and Budgeting

Task Management

Performance Management

TALENT MANAGEMENT

Compensation

Goal Management

Development Planning

Performance Management

Succession Management

Talent Acquisition

LEARNING MANAGEMENT

Full-service Learning Portal

Content Management

Certification

Mobile Learning

Social Learning

Reporting and Analytics

TALENT SCIENCE

Candidate Assessment

Performance Profiles

Candidate Reports

Candidate Workflow

"
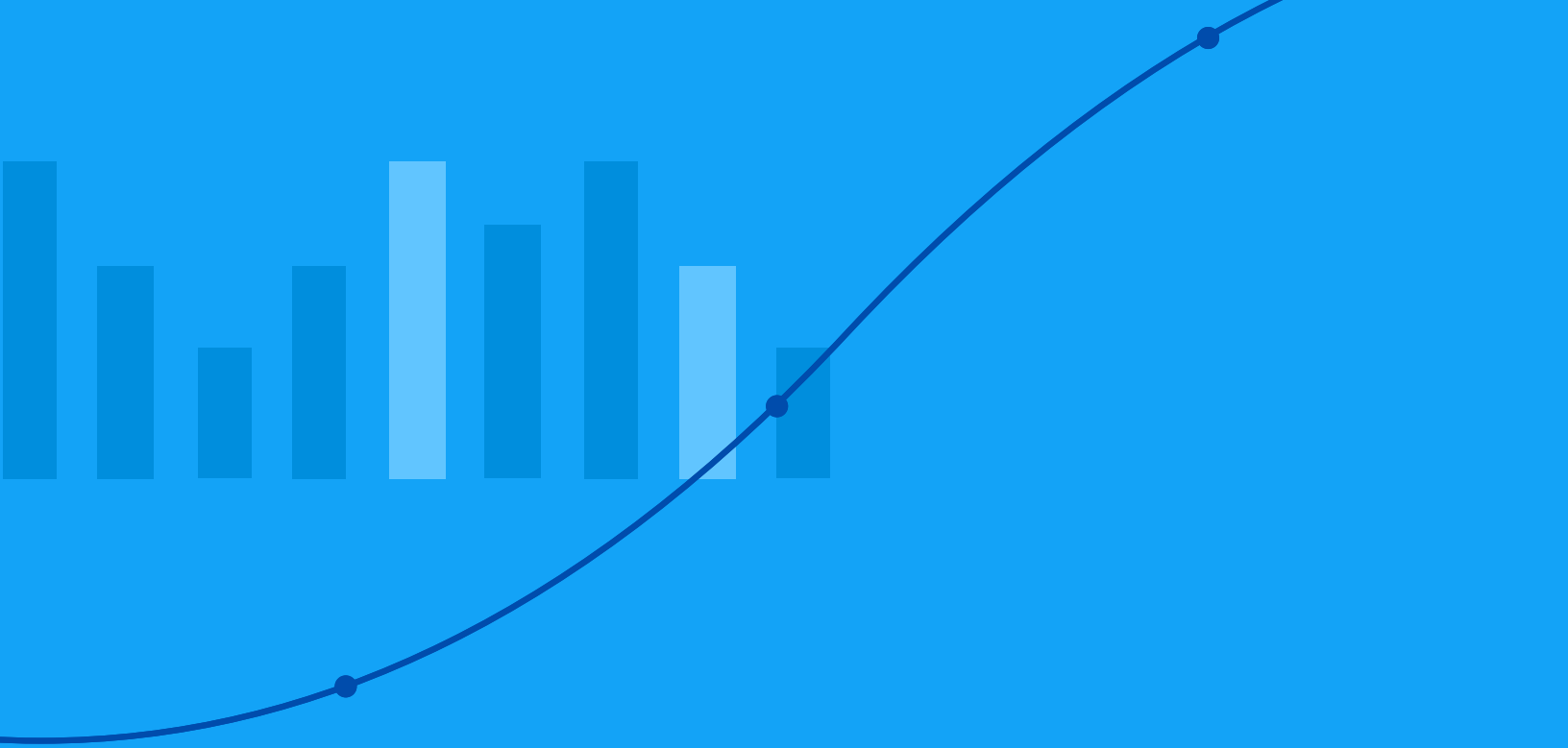
We genuinely believe that if software is fun and good looking, people will enjoy using it, which in turn boosts its ability to deliver success within the business. The social media capabilities are hugely valuable in engaging and motivating new talent, which in turn will allow us to innovate and propel future growth."

Bruce Hutchison
Managing Director, Huchison Technologies

Core Application Portfolio

Enterprise Resource Planning

IN THIS SECTION

Infor **CloudSuite Industrial (SyteLine)**

KEY INFORMATION

Infor CloudSuite Industrial (SyteLine) is a robust ERP solution specifically designed with built-in best practices and highly efficient process flows to help manufacturers improve productivity.

- Flexible deployment—on-premise, in the cloud, or both—with the same full-featured system.

- A mixed-mode application that meets the unique requirements of engineer to order, configure to order, repetitive, and service-based manufacturers.

- Multi-site support allows an organization to be modeled site by site, with complete integration to the overall enterprise.

ROADMAP

2012	2013	2014	2015
10+	**10x**	**10x**	**Xi**
Printing and Packaging	Social, mobile, and UX	Automotive Suppliers	Currency engine
Workbench Search	Single instance multi-site	Japanese localizations	ITAR compliance
Pick/Pack/Ship	Reseller Portal	Distribution for manufacturers	Pick/Pack/Ship enhancements
Workbenches	Business Intelligence	Dimensional planning	Finance/HR enhancements
Inforce (Salesforce)	Time Track	Molding and Fabrication	Employee self-service portal
XBRL Edgar Online		Infor Factory Track, Shop Floor	Germany, France, Spain, and Italy localizations
IGF/Varial German		Supply Chain Execution	Process enhancements
Financials		Demand Planning	Infor Quality Management
E-commerce		Product Configuration on Customer Portal	Mobile service

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Continue to minimize total cost of ownership with the expansion of industry and manufacturing solutions, such as adding support for multi-site to minimize the need for customizations.

Specialize by Industry

Deliver specialized functionality for focus industries, including Printing & Packaging, Automotive Suppliers, Distribution for Manufacturing, Injection Molding, and Aerospace & Defense; add pre-packaged integration, role-based business process flows, and analytic content, including Electronic Signature, Service Management, Shop Floor Automation, Dimensional Inventory, and Approved Manufacturers.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged integrations. ION-based integrations to Expense Management, Enterprise Asset Management, Supply Chain Execution, Inforce, and Salesforce, mobile applications, e-commerce and Business Intelligence, point-to-point integrations to Configure Price Quote and Product Lifecycle Management.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud or phased upgrades, and mobile applications.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x HIGHLIGHTS

New ION Integrations to Extension Apps—Time Track and Warehouse Mobility

Provides a more compelling extended suite with a less risky, lower cost way to take advantage of new, high value capabilities.

New, Modern User Experience—Social and Mobile

Reinvented user experience provides a completely modern solution, while delivering more robust functionality through compelling workflows built in to the application and across a broader suite.

Expand Micro-vertical Functionality—Automotive Suppliers, Printing and Packaging

Helps companies to leverage and extend their core ERP investment with best of breed applications that are pre-integrated and share a common look and feel. Integrations are resilient to upgrades and enable increased business and IT alignment as new applications can be deployed rapidly with minimal training effort.

More Robust Business Intelligence

Helps customers and prospects get more value out of their deployment by enabling better, expanded visibility into the business at all levels, to drive better decision making.

LANGUAGES

Bulgarian	•	**Portuguese (Brazil)**	•
Czech	•	**Russian**	•
English	•	**Simplified Chinese**	•
French	•	**Slovenian**	•
German	•	**Spanish**	•
Italian	•	**Thai**	•
Japanese	•	**Turkish**	•
Polish			

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Service Providers	•	•	•

10x CORE FEATURES

Infor Ming.le

Data search across entire application

Data view actions and styles

Multi-site support for customer order creation across different entities

Web rendering updates
- To Excel
- Menu and keyboard shortcuts

Greener report options

A/R and A/P and payroll updates

Enhanced Microsoft Office integration

Communication wizard email blasts

Electronic signature capture

Dimensional inventory

Approved manufacturers

Batching

Scrap and yield

Printing and Packaging Industry pack
- Quoting and estimating
- New Workbenches
- Material Tracking

Enhanced picking, packing, and shipping
- FedEx and UPS integration
- Shipping labels

Credit Card Interface improvements

APS/MRP demand and plan detail charts

Inventory control—cycle count variance reporting

Cradle to grave lot and serial tracking

Container inventory

Consigned inventory portals
- Customer
- Vendor

Mobile

Auto vouchering

SSRS reports

Multi-currency payments

IFRS certification

Control accounts

Quick journal entries

Surcharges

Promotions and Rebates

Multi-Books

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Configure Price Quote

Inforce (Salesforce)

Enterprise Asset Management (EAM)

Expense Management (XM)

Corporate Performance Management (CPM)

PLM (Discrete)

Warehouse Mobility

Motion—Road Warrior

E-commerce

Time Track

Printing and Packaging Industry Pack

Financials
- SunSystems
- Varial
- EDGAR Online (XBRL Reporting)

NEW LOCALIZATIONS

India

Argentina

Colombia

Venezuela

Brazil

Ecuador

Chile

Japan

German

MOBILE

Road Warrior

Infor CloudSuite Industrial (SyteLine) Mobile

ANALYTICS

DataViews Critical Numbers

Infor CloudSuite Industrial (SyteLine) BI

Infor BI—Business Vault

Business Analytics Manufacturing Foundation

MICRO-VERTICALS

Discrete Manufacturing

Furniture, Windows, Doors

High Tech

Aerospace

Defense

Metal and Plastics Fabrication

Medical Devices

Automotive—Tier suppliers

Specialty Vehicles

Sand and Aggregates

Infor CloudSuite Industrial (SyteLine): **Why Upgrade?**

CAPABILITIES

	SyteLine v6.x or earlier	SyteLine v7.x or v8.x	Upgrade to SyteLine v9.00.20	CloudSuite Industrial
Microsoft .Net solution	No	Yes	Yes	Yes
Mongoose Development Framework	No	Yes	Yes	Yes
RoHS, Reach Governance, and Compliance	No	No	Yes	Yes
Promotion/Pricing and Rebates	No	No	Yes	Yes
APS (Advanced Planning & Scheduling)	Optional	Optional	Optional	Yes
Service Management	Optional	Optional	Optional	Yes
Quality Management	Optional	Optional	Optional	Yes
Doc-Trak	Optional	Optional	Optional	Optional
Infor ION	No	Optional	Optional	Optional
Infor Mingl.e	No	Optional	Optional	Optional
SyteLine BI Vendor/Customer Portals	No	No (v7) and Optional (v8)	Optional	Optional
Infor Factory Track	No	No	Optional	Optional
ION BI and Reporting	No	No	Optional	Optional
Employee Self Service Portal	No	No	Optional	Optional
Auto and/or Supplier Exchange	No	No	Optional	Optional

● Yes   ● No   ● Optional

Infor **LN**

KEY INFORMATION

Infor LN is the most powerful and comprehensive solution available for consolidating and simplifying complex, global operations in industries ranging from Automotive, Equipment, High Tech & Electronics, Aerospace & Defense, and Industrial Manufacturing.

- Enable global system consolidation and business process standardization using a single, global ERP instance.

- Simplify complex processes using industry best practices delivered through standard packaged software.

- Industry-specific analytics populated by ION into a single Business Vault.

- Deliver on strategic and operational agility and create customer-centric operations using best in class supply chain, manufacturing, project, and service life cycle management.

- Streamline compliance with fast changing regulations across 48 countries.

ROADMAP

2013	2014	2015
Infor Ming.le	Segment Accounting	US DoD contracting improvements including Borrow/Loan Payback and Costing Breaks
Claims Management and Warranty Terms	Precious metal surcharges	Mobile Service Management
HTML5 UI replacing Java Swing	Next-generation document management	Engineering and Construction Management
Compliance for US DoD Defense Contractors	Human Capital Management	Enhanced Sub-Contracting Management, Governance Risk and Compliance
Analytics for A&D	Expense Management	ION Grid and Implementation Accelerators (IAs)
Analytics for Automotive	Rhythm	CloudSuite High Tech
Contract Manager Homepage	Role-based Permission Management enhancements	
Quality Manager Homepage	Data Level Security enhancements	
In-Context BI for Projects and Quality	Zero footprint HTML5	
E-commerce	CloudSuite Industrial (SyteLine)	
Compliance incl. Segregation of Duties leveraging Infor Risk and Compliance		
CloudSuite Automotive, A&D, and LN		

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Deliver pre-configured solutions and Implementation Accelerators that make deployment faster and more efficient. Continued investments in platform independence, virtualization support, and private and public cloud deployment options.

Specialize by Industry

Enable customers to get out of the software business by relying on standard packaged software without the need for modifications. Empower customers to simplify complex processes using industry best practices for Equipment, High Tech, Automotive, Aerospace & Defense, Industrial, Manufacturing, and MRO Service providers.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged ION-based integrations to Sales & Operations Planning, Time Track, PLM, Infor Risk and Compliance, Expense Management, LN Multi-Books, Treasury Management, and, e-commerce.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud or phased upgrades, and mobile applications.

Offering industry-specific CloudSuites tailored to meet the end-to-end business processes of each industry, because no two clouds should be alike.

10x HIGHLIGHTS

New Modern User Experience—HTML5 and Infor Ming.le

Next generation user experiences help companies more quickly deploy new process capabilities and therefore innovate faster due to less training effort and end user push back. Reinvented user experiences increase end user productivity through in context information and empower optimized decisions based on accurate, timely information. Embedded social collaboration enables problem resolution across a global workforce and develops corporate knowledge through the sharing of best practices.

Expanded Industry Functionality—Aerospace & Defense, Automotive

Recent releases have added industry best practices for Automotive and Aerospace & Defense verticals on top of existing industry capabilities for High Tech, Industrial Machinery & Equipment, Distribution and General Manufacturing. Delivers a more compelling, out-of-the-box solution for targeted micro-verticals, faster deployment and lower TCO, while preserving upgrade paths.

New ION Integrations to Extension Apps

Helps companies to leverage and extend their core ERP investment with best of breed applications that are pre-integrated and share a common look and feel. Integrations are resilient to upgrades and enable increased business and IT alignment as new applications can be deployed rapidly with minimal training effort.

LANGUAGES

Arabic	•	**Italian**	•
Bulgarian	•	**Portuguese (Brazil)**	•
Croation	•	**Romanian**	•
Czech	•	**Serbian (Latin-based)**	•
Dutch	•	**Simplified Chinese**	•
English	•	**Slovenian**	•
Finnish	•	**Spanish**	•
French	•	**Thai**	•
German	•	**Traditional Chinese**	•
Hebrew	•	**Turkish**	•
Hungarian	•	**Vietnamese**	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Service Providers	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Financial Management

- Cross-dimensional Validations
- Electronic bank statements
- Auto-cash
- Self-billing
- Payment method discounts
- 3-Way Match for Self-billing
- Invoicing 360 screen
- Role-base homepage for Finance

Governance, Risk and Compliance

- US DoD compliance
- US Government invoice formats
- EU invoicing directive
- DEM Authorization Report
- Contract Manager homepage

Sourcing and Procurement

- Corporate purchase contracts
- Tactical sourcing for subcontracting operations
- Supplier Progress Payment
- Purchasing Workbench

Supply Chain Management

- ATP/CTP enhancements
- Landed Cost
- Auto-generate handling unit from ASN

Manufacturing Management

- Critical Safety Item (CSI)
- Production Order Split
- Shopfloor Operator Workbench

Quality Management

- Sampling plans
- Non-conformance
- Corrective action plans
- Quality Manager homepage
- Quality Management Reporting

Project Lifecycle Management

- Project Pegging
- Project Costing breaks
- Borrow/Loan/Payback
- Project Pegging in Purchase Schedules
- Customer Acceptance, i.e. DD250 Material Inspection and Receiving Report
- Multiple Bank Guarantees against a Contract Line item Number
- HTML5 user interface

Service Lifecycle Management

- Claim Management
- Warranty Terms
- Installation Group on Project
- Follow-up work orders for complex installations

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Enterprise Performance Management

Infor Risk and Compliance

Inforce

Configure Price Quote

E-commerce

Automotive Exchange

Sales & Operations Planning (S&OP)

Demand Planning

Supply Chain Planning

Supply Chain Execution Suite

Supplier Exchange

EAM

SAP and Oracle EBS

MOBILE

Motion Pulse, ActivityDeck

Motion Road Warrior

Infor Mobile Dashboard

Infor Motion Query and Analysis

NEW LOCALIZATIONS

Argentina

Russia

Ukraine (translation)

ANALYTICS

Financial Analytics

Sales Analytics

Purchasing Analytics

Manufacturing Analytics

Quality Reporting

Program Cost Ledger

Earned Value Management System

Automotive Analytics

Aerospace & Defense Analytics

MICRO-VERTICALS

Automotive OEM, Tier 1-2 suppliers

High Tech & Electronics

Commercial Aerospace

Industrial Manufacturing

Defense Contract Manufacturing

Industrial Machinery & Equipment Manufacturing

MRO—Maintenance, Repair, Overhaul

Service Management

Infor LN: **Why Upgrade?**

CAPABILITIES

	Old Versions	LN 10x On-premise	Industry CloudSuites
Manufacturing, Supply Chain, and Finance in the core	🔵	🔵	🔵
Automotive and A&D capabilities in the core	🔴	🔵	🔵
Globalization capability in single instance	🔴	🔵	🔵
Open integration to extended solutions	🔴	🔵	🔵
ION Business Vault with industry Analytics	🔴	🔵	🔵
Enterprise-wide Planning	🔴	🔵	🔵
Contract/Project/Customer Pegging	🔴	🔵	🔵
Depot Repair	🔴	🔵	🔵
Assembly Line Control	🔴	🔵	🔵
Flexible costing with landed cost	🔴	🔵	🔵
Role-based dashboards	🔴	🔵	🔵
In-context Business Intelligence	🔴	🔵	🔵
ION-enabled with workflow and event management	🔴	🔵	🔵
Infor Ming.le social enterprise capability	🔴	🔵	🔵

* LN customers can migrate to an LN based Industry CloudSuite such as CloudSuite A&D, CloudSuite Automotive, CloudSuite Industrial OR M3-based CloudSuite Fashion or CloudSuite Food & Beverage. In some instances, maintenance credits can be applied towards Industry CloudSuite subscription fees. Contact your sales or support representative for information.

🔵 Yes   🔴 No   🟡 In Progress

Infor **LX**

KEY INFORMATION

Infor LX is an ERP solution that offers deep industry functionality and flexibility to help companies adapt to new manufacturing trends and regulatory changes.

- Most complete process manufacturing functionality and the latest Infor technology together on the most cost-effective computing platform.

- Deploy locally or globally with multi-language, currency, time zone, and facility capabilities for flexibility.

ROADMAP

2013	2014	2015
10x	**10x**	**10x**
Infor Ming.le	8.3.5 10x Feature Pack	Infor CloudSuite LX
Business Analytics	e-Commerce	Supplier Exchange
Infor Reporting	Expanded in-context ability	Rhythm
Infor Business Vault	WebTop 4.5	Infor d/EPM
Inforce	EGLi Enhancements	Serialization for General Manufacturing
EGLi	Modernized user experience	EGLi consolidations
EAM		Inter-company enhancement
Motion Road Warrior		

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership for Power Systems

Deliver advanced technology and rich functionality to the IBM Power Systems base, extending existing low total cost of ownership with unlimited scalability.

Specialize by Industry

Engineered to support key manufacturing industries through flexible configuration options and pre-packaged integrations, role-based business process flows, and analytic content for focus verticals, particularly Food & Beverage and Chemicals & Life Sciences.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged integrations to Supply Chain Execution, Inforce and Salesforce, Infor Reporting, Business Analytics, F9, e-commerce, and more to come.

Make Upgrades Seamless

Provide opportunities to upgrade and modernize easily and efficiently with Flex program and packaged ION-based integrations to Infor Ming.le, ION Process, and new IDF applications.

10x HIGHLIGHTS

New Workspace User Interface Combined with Pulse and ActivityDeck

New Infor Ming.le user Interface with Alerts, Posts, and Feeds.

ION Enabled

Extends the core footprint to include high value extension applications quickly and efficiently.

Extended Applications

Adds new capabilities to deliver significant business value with little disruption on top of core, proven ERP.

Flexible Global Deployment

Delivers single instance for improved total cost of ownership.

Reporting and Analytics

Provides a single version of the truth across the enterprise. Drives greater value from core ERP solution and makes data available across the enterprise.

LANGUAGES

Dutch	•	Japanese	•
English	•	Portuguese	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•		

Limited Availability: Korean, Russian, and Swedish

INDUSTRIES

	Americas	EMEA	APAC
Chemicals & Life Sciences	•	•	•
Consumer Packaged Goods	•	•	•
Food & Beverage	•	•	•
General Manufacturing	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

APPLICATION CAPABILITIES

Extensive process industry capabilities

- Forward and backward lot traceability
- Serial number traceability
- Potency, yields, and by-and co-product support
- Dynamic weights and measures

Quality control

Electronic signature

Product life cycle control

Flexible manufacturing methods support

Lean business process support

Handles complex pricing scenarios and promotions

True multi-facility support for global deployment

Multiple language support

Global financials with multi ledger and COA

TECHNOLOGY CAPABILITIES

Infor Ming.le Foundation

Infor Ming.le 11

ION Process, Pulse, Activity Deck, Workflow

In-context enabled

Business Vault

Infor Mobile Dashboards

Single sign-on

Web-enabled

360 degree view to business essentials

EDI through ECM

Extensive exit points

Extension file ready

iASP support for simplified disaster recovery

Double byte enabled

Extremely scalable

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Supply Chain Execution

Inforce (Salesforce)

Warehouse Mobility

Corporate Performance Management (CPM)

Optiva (PLM)

EPAK

Enterprise Asset Management

Infor Reporting

e-Commerce

EAM

LOCALIZATIONS

Brazil

Argentina

Italy

China (ICS)

Japan (ICS)

Mexico

Others in core

Local.ly, as available

MOBILE

Motion Road Warrior

Motion ActivityDeck

Infor Mobile Dashboards

ANALYTICS

Cognos 8.4 and 10.1

Infor Business Analytics and Manufacturing Foundation

MICRO-VERTICALS

Food & Beverage

Life Sciences

- Pharmaceuticals
- Medical Devices

Chemicals

Industrial Manufacturing

General Manufacturing

Process Automotive

Infor BPCS/LX: **Why Upgrade?**

CAPABILITIES	Old Versions	LX 10x	Industry CloudSuites
Manufacturing, Supply Chain, and Finance in the core	Yes	Yes	Yes
Flexible manufacturing methods	Yes	Yes	Yes
Multiple language support	No	Yes	Yes
Globalization capability in single instance	No	Yes	Yes
Dynamic weights and measures	No	Yes	Yes
Infor Ming.le enabled for a modern user experience	No	Yes	Yes
Advanced Pricing and Promotions	No	Yes	Yes
Flexible inventory allocation, picking and shipping	No	Yes	Yes
Inbound and outbound logistics	No	Yes	Yes
Release Management	No	Yes	Yes
Credit and Deduction Management	No	Yes	Yes
Electronic signature	No	Yes	No
Project Management	No	No	Yes
Graphical Lot Tracker	No	No	Yes
Modern QMS	No	No	Yes

● Yes　　● No　　● In Progress

Infor **M3**

KEY INFORMATION

Infor M3 is a comprehensive ERP solution designed for companies that make, move, or maintain products.

- Industry-specific functionality and a commitment to open standards, for greater flexibility and lower cost of ownership than competing systems.

- Infor M3 offers ultimate flexibility in operations, technology, and scale. As a multi-site, multi-country, and multi-company solution, M3 empowers your organization to adapt to changing business needs. It provides flexibility in managing mixed-mode and complex environments, with the agility to make quick adjustments at any time. Written in Java, M3 also gives you platform independence and choice.

ROADMAP

2013	2014	2015
New software delivery model	Enriched Infor Ming.le experience	Roll out of Infor industry CloudSuites for Food & Beverage, Fashion, and Equipment
Infor Ming.le enablement	Major enhancements to Equipment Dealer Platform	Enriched industry-specific analytics, KPIs, and Dashboards
HTML5 client multi browser	Implementation Accelerator for Chemical industry	New Open technology stack to reduce the cost of ownership
ION integrations	Further ION integrations	New application to support Farmer Grower Settlement
Web-based mashups	Configure Price Quote (CPQ) integration	New application for Mobile Field Service Management
Equipment Dealer Platform	New Quality Management System	Enhanced finished goods allocation capabilities for fashion customers
Fresh Food Planner	New Fashion Product Lifecycle Management (PLM)	New Fashion PLM module for Assortment Planning
Promotional Pricing	Enhancements to freight management capabilities for the US	Further certified ION integrations to Infor best-in-class products
Columbia		Russia and Turkey via Local.ly

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Continue to hone deployment and maintenance effort by delivering packaged localizations and industry-specific configurations that include pre-packaged data models, reports, embedded analytics, and business process flows.

Specialize by Industry

Infor industry-specific suites with prepackaged integration, role-based business process flows, and analytic content for focus verticals, particularly Equipment Dealer, Service & Rental, Food & Beverage, Fashion, Distribution, Chemicals, and other process industries.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged ION-based integrations to Inforce, mobile, PLM, d/EPM, Supplier Exchange, Business Intelligence, Infor Reporting, Local.ly, e-Commerce, and Warehouse Management.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through predefined content packs, cloud, or phased upgrades particularly for Infor Ming.le adoption.

Expand Globalization

Infor M3 supports 41 countries as standard and will support even more localizations within Infor M3 and Infor Local.ly in the future, to support customers as they expand into new geographies.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x HIGHLIGHTS

New HTML5 browser operating within Infor Ming.le

Enables M3 customers to take advantage of many more Infor solutions and use the full power of Infor Ming.le including social business collaboration with integrated workflows, alerts, and contextual business intelligence.

New software delivery model

Provides major functional updates to customers faster, on an annual basis.

M3 in the cloud

M3 is now available in the cloud through Upgrade X for existing customers and is the hub of a number of Infor CloudSuites, including Food & Beverage, Fashion, and soon Equipment.

More certified ION integrations to Infor best in class solutions

M3 customers can take advantage of Infor's rich portfolio of business applications.

Deeper industry functionality for our focus industries

Reduces need for customer-unique modifications or third-party solutions and expands vertical reach.

Significant investment in M3

More than 1000 enhancements over last major release.

LANGUAGES

Danish	•	Italian	•
Dutch	•	Japanese	•
English	•	Norwegian	•
Finnish	•	Polish	•
Flemish	•	Portuguese	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Hungarian	•	Swedish	•

Partners can provide: Russian, Hebrew, and Greek

INDUSTRIES

	Americas	EMEA	APAC
Chemicals	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Food & Beverage	•	•	•

10x CORE FEATURES

SALES

Enhanced sales price and discount handling for Equipment

Significantly enhanced Equipment Quotation Management

Special Price Agreements (Ship and Debit)

Promotion management pricing and discounting process improved and possibility for entering orders prior to the promotion

Counter sales, improved with shopping basket, search, cash-desk integration, and keyboard shortcuts

New Cash Desk Mashup increases usability for trade counter sales

Payment terms on customer order line rather than just at the order header

Enhanced product replacement capabilities in sales orders

New process for managing sales orders requiring prepayment

Improved back order prevention

Integration with Infor Configure Price Quote (CPQ)

INFOR 10X ENABLED

HTML5 client multi browsing with personalization, Web Mashups and flexible start pages

Support for Infor Ming.le — Use of workflows and alerts connected with all existing 200+ app messages and new user defined application messages

9 certified ION integrations and more to come

Content rich analytics based on Infor BI and Business Vault

Harmonization of users to simplify management and enable use of Workflow

Over 1,100 M3 functions now have bookmarks

INVENTORY MANAGEMENT

Kit generation method based on product quantity and size breakdown

Kit in purchase and auto kit price calculation

Attribute controlled kits

Enhancements to color and size in characteristics management

Improved visibility of kits in order matrix in customer order and stock overview

Improved location based inventory checks

Automatic cartonization suggestions for packing

Improved slotting capabilities for putaway in goods receipt

Automatic recount of physical inventory counts based on user defined tolerances

New equipment reservations

DELIVERY MANAGEMENT

Freight outbound transport management including integration to 3rd party freight forwarders, freight shopping, charges and package value handling

Warehouse Mobility improvements provide more coverage, simplified processes

Pack and Ship improvement for load building

Picking and Inventory control improvements

New Picking Workload Overview capabilities

Supply Chain Orders—upstream changes of dates

Customer Channels with new ship-to customer ID

FINANCE

Approximately 200 improvements over M3 10.1

New equipment cost/revenue summary and new Equipment Transaction Register

Cash management extended to all order flows and new end-of-day processing

Enhanced and consistent credit limit management

Prepayment control on sales order

Introduced support for US sales tax without the need for Vertex

Enhanced delegation of authority process for supplier invoices

Ability to connect supplier invoices to Customs invoices

New Warranty Claim Management solution

MANUFACTURING

New Quality module

Lot blending and tank cleaning

Lot management including strict rotation, lot-numbering rules, etc.

Manufacturing—Back-flush labor- and process-time at put-away

Auto Reporting of MO Operation times based on quantity produced

PURCHASING

Bulk order enhancements for make-to-order and make-to-stock

Staging of packages in receipt process

Infor Supplier Exchange ION Integration

Purchase order ASN support for catch weight and expiry dates

New rules for automatic consolidation of purchase order proposals

Handling of supplier rebates on promotional products where there are special commercial terms

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Optiva (PLM)

Inforce

Motion Road Warrior

Motion—M3 CLM

Supplier Exchange

CPM

Infor BI

Configure Price Quote

E-Commerce and Infor Rhythm

Infor Supply Chain Execution

NEW LOCALIZATIONS

India

Brazil

MOBILE

CLM applications

Road Warrior

ANALYTICS

Infor BI and industry-specific M3 Analytics

Fashion, Food & Beverage, Manufacturing, Distribution, Equipment

Infor Reporting

MICRO-VERTICALS

Food & Beverage—manufacturers and distributors

Fashion—manufacturers, design/ source/distribute brands, private brand retailers, and vertically integrated

Distribution—building materials, industrial, electrical distributors, and professional wholesalers

Equipment—dealers, service providers, and rental companies

Chemicals and Process—manufacturers

Infor M3—Fashion: **Why Upgrade?**

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX and Infor CloudSuite
New delivery model for functionality	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts, and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
ION enabled	●	A few	●	●
Additional country support	Some	More	41 countries	41 countries
Web-based mashups	●	●	●	●
New Quality Management System	●	●	●	●
Infor Fashion PLM	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard / d/EPM	●	●	●	●
Mass update of Multiple CO lines	●	●	●	●
Improved batch allocation and quick de-allocation	●	●	●	●
Improved kit generation and visibility	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●

● Yes   ● No   ● In Progress

Infor M3—Food & Beverage: **Why Upgrade?**

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX and Infor CloudSuite
New delivery model for functionality	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
ION enabled	●	Some	●	●
Additional country support	Some	More	41 countries	41 countries
Web-based mashups	●	●	●	●
Fresh food planner	●	●	●	●
New Quality Management System	●	●	●	●
Infor Optiva PLM	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard / d/EPM	●	●	●	●
Lot blending and tank cleaning	●	●	●	●
Freight/Transport mgmt., rate shopping	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●

● Yes   ● No   ● In Progress

Infor M3—Chemicals & Process: **Why Upgrade?**

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
New delivery model for functionality	●	●	●	●
Infor Ming.le enabled for a modern user experience and social collaboration	●	●	●	●
Workflow, alerts and contextual BI	●	●	●	●
HTML5 client for multi-browser and device	●	●	●	●
ION enabled	●	Some	●	●
Additional country support	Some	More	41 countries	41 countries
Web-based mashups	●	●	●	●
New Quality Management System	●	●	●	●
Infor Optiva PLM	●	●	●	●
M3 Report Manager	●	●	●	●
Infor BI Dashboard / d/EPM	●	●	●	●
Lot blending and tank cleaning	●	●	●	●
Lot mgmt., strict rotation, lot-no. rules	●	●	●	●
Back-flush labor- and process-time at put-away	●	●	●	●
Cloud deployment and SaaS on AWS by Infor	●	●	●	●

● Yes　　● No　　● In Progress

Infor M3—Distribution: **Why Upgrade?**

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
New delivery model for functionality	No	No	Yes	Yes
Infor Ming.le enabled for a modern user experience and social collaboration	No	No	Yes	Yes
Workflow, alerts and contextual BI	No	No	Yes	Yes
HTML5 client for multi-browser and device	No	No	Yes	Yes
ION enabled	No	Some	Yes	Yes
Additional country support	Some	More	41 countries	41 countries
Web-based mashups	No	No	Yes	Yes
Special price agreements (ship and debit)	No	No	Yes	Yes
New version of Counter Sales	No	No	Yes	Yes
M3 Report Manager	No	No	Yes	Yes
Infor BI Dashboard / d/EPM	No	No	Yes	Yes
Prepayments on sales orders	No	No	Yes	Yes
New possibility for early orders for promotions	No	No	Yes	Yes
Improved back order prevention	No	No	Yes	Yes
Cloud deployment & SaaS on AWS by Infor	No	No	No	Yes

● Yes   ● No   ● In Progress

Infor M3—Equipment: **Why Upgrade?**

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
New delivery model for functionality	● No	● No	● Yes	● Yes
Infor Ming.le enabled for a modern user experience and social collaboration	● No	● No	● Yes	● Yes
Workflow, alerts and contextual BI	● No	● No	● Yes	● Yes
HTML5 client for multi-browser and device	● No	● No	● Yes	● Yes
ION enabled	● No	Some	● Yes	● Yes
Additional country support	Some	More	41 countries	41 countries
Web-based mashups	● No	● No	● Yes	● Yes
New equipment cost/revenue summary and new equipment transaction register	● No	● No	● Yes	● Yes
CRM for equipment	● No	● No	● Yes	● Yes
M3 Report Manager	● No	● No	● Yes	● Yes
Infor BI Dashboard / d/EPM	● No	● No	● Yes	● Yes
Enhanced equipment quotation management	● No	● No	● Yes	● Yes
New warranty claim management solution	● No	● No	● Yes	● Yes
Parts marketing programs/rebates	● No	● No	● Yes	● Yes
Cloud Deployment and SaaS on AWS by Infor	● No	● No	● No	● Yes

● Yes   ● No   ● In Progress

Infor M3—Manufacturing: **Why Upgrade?**

CAPABILITIES

	Old Versions	M3 10.1	10x On-premise	UpgradeX
New delivery model for functionality	🔴	🔴	🔵	🔵
Infor Ming.le enabled for a modern user experience and social collaboration	🔴	🔴	🔵	🔵
Workflow, alerts and contextual BI	🔴	🔴	🔵	🔵
HTML5 client for multi-browser and device	🔴	🔴	🔵	🔵
ION enabled	🔴	Some	🔵	🔵
Additional country support	Some	More	41 countries	41 countries
Web-based mashups	🔴	🔴	🔵	🔵
New quality management system	🔴	🔴	🔵	🔵
M3 Report Manager	🔴	🔴	🔵	🔵
Infor BI Dashboard / d/EPM	🔴	🔴	🔵	🔵
Lot blending and tank cleaning	🔴	🔴	🔵	🔵
Lot mgmt., strict rotation, lot-no., rules	🔴	🔴	🔵	🔵
Back-flush labor- and process-time at put-away	🔴	🔴	🔵	🔵
Auto reporting of operation times based on quantity produced	🔴	🔴	🔴	🔵
Cloud deployment and SaaS on AWS by Infor	🔴	🔴	🔴	🔵

🔵 Yes   🔴 No   🟡 In Progress

Infor **System21**

KEY INFORMATION

Infor System21 is an ERP solution that optimizes every aspect of a complex, global mixed-mode or distribution business, whether it's in Fashion, Food & Beverage, Automotive, Electronics, Equipment, General Manufacturing, or Distribution.

- Most complete mixed-mode and distribution business manufacturing functionality, together with the latest ERP technology on the world's most cost-effective and secure industrial computing platform.

- Monitors, controls, and optimizes all business processes.

ROADMAP

2012	2013	2014	2015	2016
10+	**10x**	**10x**	**Xi**	
ION enablement	Infor Ming.le	Infor e-Commerce	Infor Optiva	System i Workspace
System i Workspace 2012	System21 3.0	ISA compliance	System i Workspace	System21 3.1
IDF Inquiries (Finance, Distribution, Inventory)	System i Workspace 2013	Brazil localization	Infor BI	
Warehouse Management	Infor Operational Reporting	Infor BI	IDF Inquiries—Field Service	
Supplier Exchange and Road Warrior	Business Analytics/ BAMF	Enterprise Asset Management	Compliance—Middleware, Payroll	
Inforce	CRMi V3	Russia localization	Inforce—Inbound Orders	
ION Business Vault		India localization		
Infor Reporting		Select Unicode enablement		
		IDF Inquiries — MFG, Purchasing		
		South American taxation		

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership for Power Systems

Deliver advanced technology and rich functionality to the IBM Power Systems base, extending existing low total cost of ownership with unlimited scalability.

Specialize by Industry

Engineer industry suites with pre-packaged integration, role-based business process flows, and analytic content for focus verticals, particularly Food & Beverage (Drinks), and Fashion.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for the customer base with packaged integrations to Infor e-commerce, Infor Enterprise Asset Management, Infor BI, Infor Operational Reporting, Infor Demand Planning, Inforce Order Management, Infor Supplier Exchange, and Infor Warehouse Management.

Make Modernization Seamless

Provide opportunities to upgrade and modernize easily and efficiently with ION-based integrations to Workspace, Infor Ming.le, and Analytics.

10x HIGHLIGHTS

New User Interface Combined with Pulse and ActivityDeck

Delivers a dramatically modernized user experience and will change the way people work.

ION Enabled

Extends the core footprint to include high value extension applications quickly and efficiently.

Extended applications

Adds new capabilities to deliver significant business value with little disruption on top of core, proven ERP.

Flexible Global Deployment

Delivers single instance for improved total cost of ownership.

Reporting and Analytics

Provides a single version of the truth across the enterprise. Drives greater value from core ERP solution and makes data available across the enterprise.

LANGUAGES

Chinese (double-byte)	•	Italian	•
Dutch	•	Spanish	•
French	•	UK English	•
German	•	US English	•

INDUSTRIES

	Americas	EMEA	APAC
Fashion	•	•	•
Food & Beverage	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Infor Ming.le Foundation

IDF Inquiries

iASP enablement

Compliance—middleware, bond payroll

Embedded workflow and ION Workflow

Removal of historical data

Extended attributes

AR save filters in cash allocation

Working days and supplier calendars

Purchase order reservation

EDI order sourcing

Enhanced picking

Mass load release

Invoice posting control

Invoice alternative currency

Period end average costing

Inbound container tracking

Three-way invoice matching

Lot expiry in hours and minutes

Warehousing—multiple stockrooms

Retrospective discounts

Service VAT

General ledger cost reconciliation

Customer licensing

US state profiles

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Infor BI

Infor Demand Planning

Infor Business Analytics Manufacturing Foundation

ION Business Vault

Infor Ming.le

Infor Motion Road Warrior

Infor Operational Reporting

Infor Supplier Exchange

Infor Warehouse Management

Inforce

Infor e-Commerce

Infor Enterprise Asset Management

LOCALIZATIONS

Brazil

Canada

China

France

Germany

Italy

Netherlands

United Kingdom

US

MOBILE

Motion Road Warrior

Motion ActivityDeck

ANALYTICS

Business Intelligence and Analytics

Dashboards

ION Business Vault

Infor Reporting

MICRO-VERTICALS

Food & Beverage (Drinks)

Fashion

Infor System21: **Why Upgrade?**

CAPABILITIES

	Old Versions	10x on Premise	UpgradeX in Infor CloudSuite
Finance, Distribution, and Manufacturing in the core	●	●	●
Chinese/DBCS	●	●	●
Master Data Management	●	●	●
SoHo modern user experience	●	●	●
Advanced Promotions	●	●	●
Warehousing—multiple stockrooms	●	●	●
Product Life Cycle Management	●	●	●
Advanced Business Analytics and Dashboards	●	●	●
Period End Average Costing	●	●	●
Supplier Receipts and Returns without a PO	●	●	●
Extended Customer Attributes	●	●	●
Removal of Historical Data	●	●	N/A
Archive Currency Exchange Rates	●	●	●
ION enabled	●	●	●
Infor Ming.le enabled for social collaboration	●	●	●

● Yes   ● No   ● In Progress

Infor **VISUAL**

KEY INFORMATION

Infor VISUAL is a powerful ERP solution for complex manufacturers, that utilizes Lean and Theory of Constraint methodologies with graphical representations of production orders and throughput to improve business performance.

- Map business processes visually and access tools that show how each part of the manufacturing process relates to the others—helping to resolve bottlenecks, schedule effectively, and price jobs accurately.

- Lean scheduling concepts help eliminate redundant or wasteful steps.

- "What if" schedule comparison helps manufacturers determine throughput gains and associated revenue increases.

- This mixed-mode application meets the unique requirements of engineer to order, configure to order, repetitive, and service-based manufacturers.

ROADMAP

2012	2013	2014	2015
10+	**10x**	**10x**	**Xi**
Motion Road Warrior	SoHo User Experience for VISUAL 7.1.2, Global Financials, and VTA	Infor Quality Management (IQM)—Thin client browser based deployment with Infor Ming.le adoption	VISUAL ERP—SQLWindows & TD Mobile 6.2 adoption
F9 Financials	Expanded Easy Lean	SoHo User Experience for VISUAL CRM	Enhanced SoHo User Experience with standardized forms and tool bars
Multi-site, Multi-entity	Enhanced RMAs	MS .NET 4.0 framework adoption for Global Financials, Exchange, and Time & Attendance	Graphical Document Lifecycle
GL Dimensions	Customizable line parameters in Mfg Window	Expanded ION BODs and solution integrations	Intuitive Document to Document Drill-to
Inforce	Expanded Buyer functionality		Target and Source Document Drill-to
	Expanded BOD content		Document Activities with Alerts
	Obsolete Services		Personalized Dashboards
	Enhanced Dimensional Inventory		Expanded APIs
			VISUAL productivity views
			Mobile Dispatch List

STRATEGIC OBJECTIVES

Low Cost of Ownership

Visual design concept is intuitive and easy to use, which reduces training and implementation costs. The solution is deployed as a single database instance, which reduces maintenance costs. Users can upgrade to the next release level or through multiple release levels with a single mouse click.

Specialize by Industry

Engineered industry suites for focus verticals include pre-packaged integration, role-based business process flows, and analytic content, along with Actual Costing, Quality Management, and Lean Scheduling at the core. Also includes Project Accounting for Aerospace & Defense, Quality and Serial/Lot Tracking for Medical Devices, Dimensional Inventory for Fabrication, Project Management for large scale jobs.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged ION-based integrations to PLM, EAM, Inforce, and Salesforce, mobile applications, and Business Intelligence.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through pre-defined content packs, cloud or phased upgrades, and mobile applications.

10x HIGHLIGHTS

New User Interface that meets SoHo Experience Standards

Transforms VISUAL into a modern user experience for a consistent and unified look across all Infor solutions.

Infor Quality Management

New browser interface allows greater adoption of 10x technologies. Benefit from Infor's portfolio of innovative new technologies—user experience, collaboration, analytics, mobile.

Adoption of Infor Reporting in Infor Quality Management

Delivers an easier to use, more robust reporting solution for all Infor Quality Management reports.

Expanded Lean Scheduling

Expanded parameters and settings provide a greater level of flexibility and precision to the EasyLean Scheduling result set.

Adoption of Infor Analytics

Pre-configured industry-specific metrics are now available in the area of finance, sales, procurement, and production via ION and Infor Business Vault.

LANGUAGES

Chinese	•	**Italian**	•
Dutch	•	**Portuguese**	•
English	•	**Spanish**	•
French	•		

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Road Warrior

Expanded user defined fields

F9 Financials

Inforce

Analytics

Multi-entity, multi-site

Document life cycle viewer

Database schema report

Dimensional Inventory on all sales and purchase documents

Inactive engineering masters

Engineering Master grid view with export and import

Improved RFQ/requisition integration

VISUAL Essentials (China packaging)

RMA receiving window

Flexible RMA Evaluation functionality

Automated report totaling in financial reports

SoHo User Experience

BODs version 2.9.0

Thin client/browser deployment for Quality Management

MS .NET 4.0 deployment adoption for Global Financials

Service Management

Infor Ming.le adoption

Multiple warehouse support in Lean scheduling

Expanded EasyLean precision settings

Contextual BI support in Quality

Enterprise Asset Management

Consolidated purchasing across sites

Improved automated sales, purchase tie across sites

Detailed A&D burden breakdown

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Inforce (Salesforce)

Enterprise Asset Management (EAM)

PLM Discrete

Infor Query & Analysis

Infor F9

Service Management

Business Analytics Manufacturing Foundation

Insite Ship

Infor BI

NEW LOCALIZATIONS

Mexico

MOBILE

Motion Road Warrior

Motion ActivityDeck

Motion Query & Analysis

MICRO-VERTICALS

Automotive

Specialty Vehicles

Metal & Plastics Fabricators

Medical Devices

Aerospace & Defense

High Tech & Electronics

Machinery & Equipment

Project-based manufacturing

Infor VISUAL: **Why Upgrade?**

CAPABILITIES	VISUAL v6.x or earlier	Upgrade to VISUAL 7.1	Migrate to CSI v9.00.20	CloudSuite Industrial
Microsoft .Net and browser-based solution	● No	● No	● Yes	● Yes
Mongoose Development Framework	● No	● No	● Yes	● Yes
Multi-site	● No	● Yes	● Yes	● Yes
APS (Advanced Planning & Scheduling)	● Optional	● Optional	● Optional	● Yes
Service Management	● Optional	● Optional	● Optional	● Yes
Quality Management	● Optional	● Optional	● Optional	● Yes
Infor ION	● No	● Optional	● Optional	● Optional
Infor Ming.le	● No	● Optional	● Optional	● Optional
ION BI and Reporting	● No	● Optional	● Optional	● Optional
Vendor/Customer/Employee Portals	● No	● No	● Optional	● Optional
Infor Factory Track	● No	● No	● Optional	● Optional

● Yes   ● No   ● Optional

Infor **XA**

KEY INFORMATION

Infor XA is the deepest, most comprehensive and secure ERP product on the market today for discrete manufacturers.

- Most complete discrete manufacturing functionality and latest ERP technology, together on the world's most cost-effective and secure industrial computing platform.

- Offers total information access at the user level, along with embedded social networking, advanced integration architecture, and unmatched simplicity in administration.

- Mixed-mode application meets the unique requirements of engineer to order, configure to order, repetitive, and service-based manufacturers.

ROADMAP

2014	2015	2016
Infor 10x Release	9.2 Release	9.3 release
SoHo User Experience	Enterprise Accounts Payable	Repetitive manufacturing
Infor Business Intelligence	Enterprise Accounts Receivable	IDF Development completion
Supply Chain Execution	IDF materials transactions	Cloud enhancements
ION integration	Cloud enhancements	Globalization enhancements
Product Lifecycle Management		Release 10
XA in the cloud		Additional ION integrations
Configure Price Quote enhancements		All IDF release
Supplier Exchange enhancements		
Enterprise General Ledger version 2		

STRATEGIC OBJECTIVES

Low Cost of Ownership for Power Systems

Deliver advanced technology and rich functionality to the IBM Power Systems base, extending existing low total cost of ownership with unlimited scalability.

Specialize by Industry

Deliver focused industry functionality with pre-packaged integration and analytic content for focus verticals, particularly Automotive Suppliers, Aerospace & Defense Suppliers, Equipment, and High Tech industries

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged integrations to Supplier Exchange, EAM, Inforce, and Salesforce, mobile applications, BI, F9, Corporate Performance Management, Supply Chain Execution, and more.

Make Modernization Seamless

Provide opportunities to upgrade to cloud or on-premise deployment. Modernize easily and efficiently with packaged ION-based integrations to Infor Ming.le, ION Process, and Infor BI.

10x HIGHLIGHTS

New User Interface IDF+Workspace

Delivers a dramatically modernized solution to System i customers looking to modernize their proven solution in a non-disruptive way.

Cloud Deployment Options

Provides a more flexible infrastructure for business expansion or contraction, as well as a shift from capital expenditures to operating costs.

Extended Applications

Delivers loosely coupled global implementations.

Global Deployment Flexibility

Supports Power System customers looking to grow or bolster their IT infrastructure globally.

Pervasive Analytics

Drives greater value from core ERP solution and makes data in the system more relevant to a broader audience within the enterprise.

LANGUAGES

Czech	•	Polish	•
English	•	Portuguese (Brazil)	•
French	•	Simplified Chinese	•
German	•	Spanish	•
Italian	•	Swedish	•
Japanese	•	Turkish	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Equipment	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Infor Ming.le Foundation	Multi environment management from core	Remote program interface
ION Process	Master data replication by object embedded in security model	Embedded workflow and ION Workflow
360 degree data access across application	Security release profiles and auto content security	Publish and subscribe capability in core
Data view actions and styles	Global multi-book general ledger	Support for all manufacturing models
Customer and internal multi-everything planning, ordering, and fulfillment	Visual Planner and Scheduler with full capacity view	Context publishing in user experience
Electronic signature capture	Attribute groups in business objects	Multiple approaches to contextual analytics

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Configure Price Quote

Supplier Exchange

Inforce (Salesforce)

Enterprise Asset Management (EAM)

Corporate Performance Management (CPM)

Motion Road Warrior

Field Service

B2B Portal

Manufacturing Execution System

Project Manufacturing

Global Execution

LOCALIZATIONS

France

Spain

Germany

Mexico

Italy

Poland

Brazil

China

Turkey

Argentina

Others in core

Local.ly, as available

MOBILE

Motion Road Warrior

Motion ActivityDeck

ANALYTICS

Infor Business Intelligence

Infor Operational Reporting

Context Analytics

IDF Report Writer

MICRO-VERTICALS

Discrete Manufacturing

Engineer-to-order, Configure-to-order

Automotive—Tier 1, Tier 2

Furniture/Window/Door

High Tech

Aerospace & Defense

Metal and Plastics Fabrication

Medical Devices

Infor XA: **Why Upgrade?**

CAPABILITIES

	Old Versions	10x on Premise	Industry CloudSuites*
Manufacturing, Supply Chain, and Finance in the core	●	●	●
Customer Relationship Management in core	●	●	●
Infor 10x user interface	●	●	●
Master Data Management for multi-environment	●	●	●
ION with Enterprise Analytics and Reporting	●	●	●
Infor Ming.le social enterprise capability	●	●	●
Enterprise Asset Management integration	●	●	●
Configure, Price, Quote integration	●	●	●
Supplier Exchange integration	●	●	●
Supply Chain Execution integration	●	●	●
Inforce CRM integration	●	●	●
Equipment-specific functionality	●	●	●
Automotive-specific functionality	●	●	●

● Yes   ● No   ● In Progress

* XA Customer can migrate to an Industry CloudSuite, such as CloudSuite A&D, CloudSuite Automotive, CloudSuite Industrial, CloudSuite Fashion, or CloudSuite Food & Beverage

"
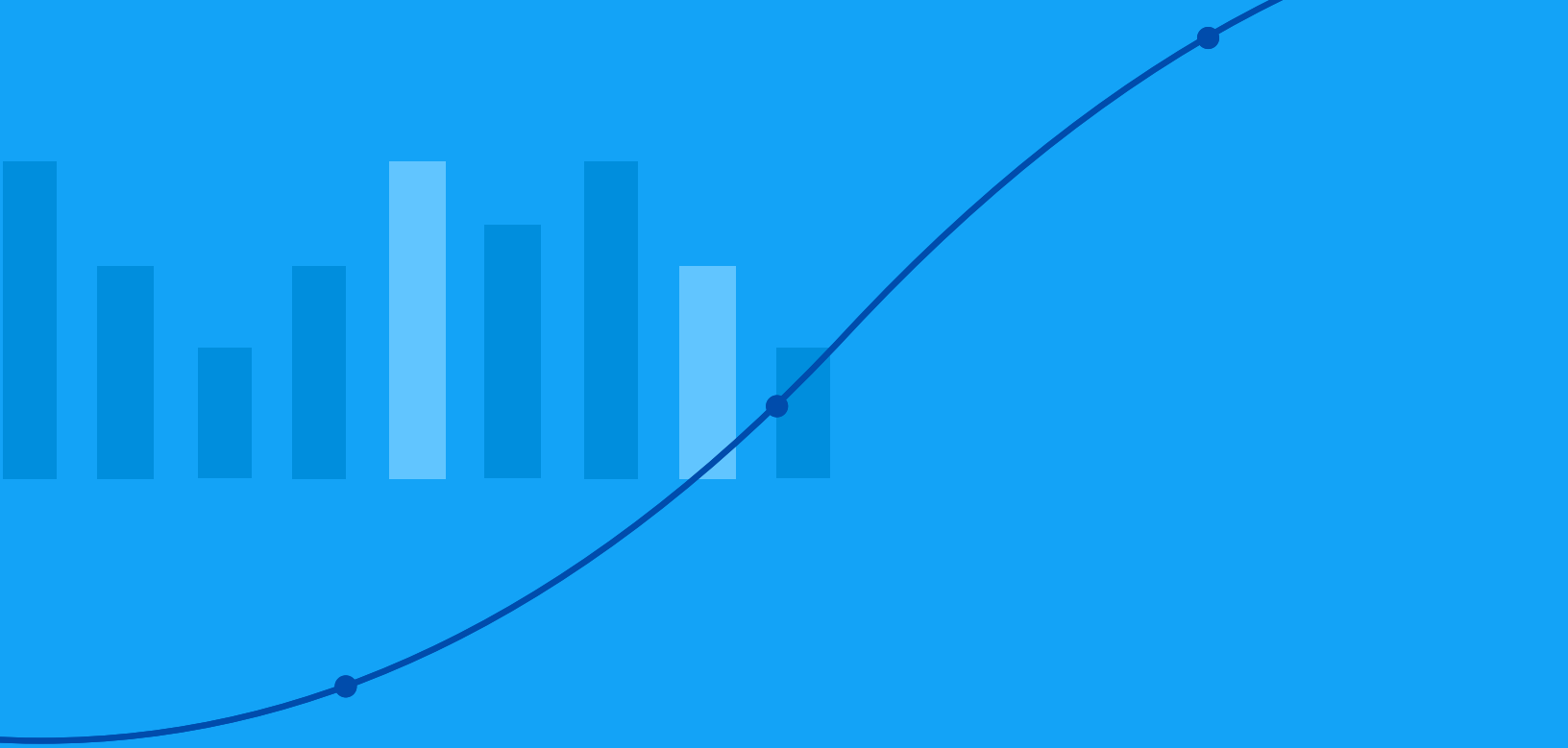
Infor's unmatched support and industry-specific expertise can make the difference for global organizations that want to stay on top of local jurisdictional reporting and taxation requirements while reducing risk, lowering costs, and reaching top financial performance."

Mauro Sapiro
Director, ITG

Core Application Portfolio

Financial Management Solutions

IN THIS SECTION

Infor **Expense Management**

KEY INFORMATION

Infor Expense Management reduces the cost and increases the effectiveness of employee-initiated expenditures and revenue processes.

- Allows companies to tailor the solution to meet specific business requirements and to plug into existing back-office infrastructure.

- Provides comprehensive control over employee spending, repeatable documented processes, automated workflow, digital receipt filing, and automated approvals.

- Lowers cost of ownership through pre-loaded common data, business rule templates, a best-practices approach to implementation, and multi-language, multi-currency capabilities.

ROADMAP

2012	NOV 2012	OCT 2014
Infor 10	**Infor 10+**	**Infor 10x**
Blue 2.0	ION—ER updates and AP reimbursement	Complete SOHO Experience
ION—Lawson, SunSystems, and Infor CloudSuite Industrial (SyteLine)	Infor Reporting—on-premise	Infor Ming.le adoption
Workspace	Language packs—Traditional Chinese and Russian	ION—ERP connector updates
Contextual BI	HTML System Admin	Templates—Healthcare, Finance, Public Sector
Receipt store	iPhone native	T&E budget controls
Dual currency support	Document recall	HTML System Admin
HTML audit	Guest list overhaul	Admin wizards
Mobile style sheet	Line item receipts and receipt copy	iPad, Android native
Mobile receipts	Single currency reporting	Mobile app improvements
BlackBerry native	Java 1.7 support	Proxy enhancements
Open travel booking	Export system data to Excel	Guest address consolidation
		Import Time & Expense transactions via Excel
		Mileage capture improvements

STRATEGIC OBJECTIVES

Bolster Functional Leadership

Invest in differentiators, including ION, Infor Risk and Compliance, Infor Ming.le social messaging, open travel booking, automatic expense report creation, and mobility, to become a leader in the travel expense space.

Specialize by Industry

Deliver solutions with pre-packaged integrations, rules, and content for focused verticals, including Financial Industries, Healthcare, Pharmaceuticals, Retail, Manufacturing, and Public Sector.

Lower TCO Through Templates and New Architecture

Enable rapid global expansion through Local.ly and faster, more efficient deployment through adoption of the Infor 10x technology stack.

Make Modernization Seamless

Leverage Infor 10x technology platform, including ION, Infor Ming.le, Analytics, and SoHo Experience, to deliver exciting new functionality and automated upgrades for existing and new customers.

10x HIGHLIGHTS

Empower Your Users with Consumer Grade User Experience

Infor has invested in making the XM system beautiful and usable by leveraging the SoHO design guide. The entire system has been rethought and redesigned to make document creation and management easier than ever.

Move to the Future with Digital Receipts

Leverage the Infor Receipt store to eliminate wasteful and inefficient paper receipts. Users can take advantage of mobile apps, email entry, and other services to make this an easy self-service experience.

New Localizations, Dual Currency Support

The Infor 10x technology stack enables faster, better, and more efficient deployments.

Single Currency Reporting, T & E Budget Controls, Reporting Dashboards, and System Administration Wizards

Adds enhanced reporting capabilities, targeted budgeting and planning, increased visibility, and configurable controls with low IT involvement.

LANGUAGES

English	•	Russian	•
French	•	Simplified Chinese	•
German	•	Slovak	•
Italian	•	Spanish	•
Japanese	•	Swedish	•
Korean	•	Thai	•
Portuguese (Brazil)	•	Traditional Chinese	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

T&E budget controls

Consumer grade user experience

ION—ERP connector updates

iPhone native app

Android native app

iPad native app

Proxy updates

Guest address consolidation

Sunshine Act/Stark Law reporting

VAT bulk update/copy

Configurable email/print templates

Templates—Healthcare, Finance, Public Sector

Country sets—United Kingdom, France, Spain, Brazil

HTML System Admin improvements

System Admin wizards

Infor Ming.le adoption

Infor Risk and Compliance T&E Audit Insight

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Lawson

SunSystems

Infor CloudSuite Industrial (SyteLine)

Infor Risk and Compliance

Infor Reporting

NEW LOCALIZATIONS

England, France, Western Europe

Czech, Slovak, Eastern Europe

Brazil, Central America

China, Japan, Korea, Thailand

Russia

Australia, New Zealand

MOBILE

Continue to leverage mobile technology for iPhone, iPad, and Android native apps

ANALYTICS

Infor Risk and Compliance integration for 100% automated audit

Budget remaining vs. actual spend

Budget spend by vendor (air,rail,hotel,car)

Spend by corporate travel agency vs. outside

Suspicious, duplicate, out of policy expenses (Infor Risk and Compliance)

Specialized analytics by industry

Add meetings, travel, and expense insights for total cost analysis

MICRO-VERTICALS AND INDUSTRIES

Healthcare

Pharmaceuticals

Public Sector

Financials

Professional Services/Consulting

Hospitality and Gaming

Higher Education

Retail

Manufacturing

Infor XM: **Why Upgrade?**

CAPABILITIES

	Old Versions	Latest Version
Cloud or On-premise available	🔵	🔵
Native iPhone, iPad, and Android applications	🔵	🔵
Free digital receipts	🔵	🔵
World class user experience	🔴	🔵
T&E Budget Controls	🔴	🔵
Instrumental on system performance and usage	🔴	🔵
Create Time or Expense documents from offline MS Excel Template	🔴	🔵
Export system data to MS Excel	🔴	🔵
Quick expense entry on mobile	🔵	🔵
Quick expense entry on web	🔴	🔵
Guest list overhaul	🔴*	🔵
Hotel Itemization overhaul	🔴*	🔵
Ping SAML 2.0 authentication	🔴	🔵

🔵 Yes   🔴 No   🟡 In Progress

Infor **Lawson**

KEY INFORMATION

Infor Lawson enterprise financial and supply chain management software delivers enhanced information for targeting growth, and a platform for sustainable compliance to help the service sector drive enterprise value.

- Provides transparency of business, strengthens financial discipline, and helps improve business processes and reduce costs.

- Comprehensive, integrated information, turnkey analytics and reporting, and packaged, contextual solutions scale to meet growing business needs and are flexible and easy to use.

- Covers full cycle of source to settle, from RFX, to contract, to requisition, to purchase order, and payment.

- Industry-specific functionality and a commitment to open standards, for greater flexibility and lower cost of ownership than competing systems.

ROADMAP

2012	2013	2014	2015
10x	**10x**	**10x**	**Xi**
Upgrade and skip upgrade to 10	German localizations	Brazilian localizations	FISMA Certification
Recall Management	Accounts Payable Invoice Automation	508 compliance	Advanced Treasury Management
Analytics—Finance and Supply Chain	Cash and Treasury Management	Open Stack	Multi-tenancy
Mobile Inventory	Mobile Assets	Close and Reconciliation Management	Role-based applications
Supply Chain Execution Integration	Mobile Financials	System Console	Global Ledger
Infor Risk and Compliance	Infor Ming.le	Mobile Projects	HTML5 user experience
		Mobile Grants	
		Multi-browser Support	

STRATEGIC OBJECTIVES

Bolster Leadership in Office of the CFO Suite

Deliver a next generation Office of the CFO solution set featuring financial and supply chain products focused on service organizations and headquarters financials.

Specialize by Industry

Engineer industry suites with prepackaged integration, role-based business process flows, and analytic content for focus verticals, particularly Healthcare, Public Sector (Local Government), Hospitality and Gaming, Retail, Specialty Financial Services, Insurance, Project-based Services Organizations.

Make Upgrades Seamless

Enable customers to upgrade easily and efficiently through accelerators, tools, and UpgradeX.

Lower TCO

Continue to hone deployment and maintenance by offering customers options and choice in how they implement and deploy the solutions. Provide cloud and Open Stack options.

LANGUAGES

Arabic	•
Danish	•
English	•
Estonian	•
Finnish	•
French	•
German	•
Latvian	•
Lithuanian	•
Norwegian	•
Portuguese (Brazil)	•
Spanish	•
Swedish	•

10x HIGHLIGHTS

Expanded Global Capabilities and Localizations

Strong, flexible finance model enables global growth and business visibility while achieving local reporting.

New Product Functionality

Agile technology platform allows for enterprise integrations at lower total cost of ownership.

New Mobile Applications

Enables key workflows on the go— the right information, at the right time, in the right place, to the right people.

New Product Integrations

Enable expanded, high value capabilities that can improve performance quickly in a way that's non-disruptive to the business.

Industry-rich Analytics, Enhanced Compliance Measures

Better and faster decision-making— combines pervasive, embedded business intelligence around core workflows and transaction business processes.

Optimized User Interface with Enterprise Search and Infor Ming.le Social Business Platform

Allow users to follow people or business objects in real-time and enable sharing seamlessly by embedding search and social capabilities contextually in applications.

INDUSTRIES

	Americas	EMEA
Aerospace & Defense	•	•
Automotive	•	•
Chemicals & Life Sciences	•	•
Distribution	•	•
Equipment	•	•
Fashion	•	•
Financial Industries	•	•
Food & Beverage	•	•
Healthcare	•	•
High Tech & Electronics	•	•
Hospitality	•	•
Industrial Manufacturing	•	•
Public Sector	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x ENHANCEMENTS

NEW PRODUCTS

Accounts Payable Invoice Automation

Cash and Treasury Management

Close and Reconciliation Management

Recall Management

FINANCE FEATURES

Accounts Payable

- Advanced Discount Options allowing users to set up multiple terms for one payment

- AP178 now allows processing by Company Group

- Supplier Invoice, Location, and AP Payment Triggers needed for ION Process

- International address formats for Customer and Vendor

- Vendor certification data and status Multiple tax withholding options

- Process level status for company mergers

- Support Vertex O Series

- Comments for cash reconciliation transactions

- Allow Service Agreements to be invoiced and paid before the Effective Date

- Allow auto-numbering of transactions in cash book

- Bank Statement Reconciliation flag for Cash and Treasury

Accounts Receivable

- CB User Fields for AR to help facilitate easier reconciliation of cash transactions

- Added Customer Bill to AR90 and AR251

- AR Statements (AR150) for Swedish requirements

- Support Vertex O Series

- AR Company, Process Level audit records

- Due Date option for Interest Invoices

- Long Legal name for Company searching

Asset Management

- Location (AM07) and Quick Addition (AM20) now stores an asset's coordinates to support mobile device mapping and other GIS applications

- Multi-year Activity Reconciliation Report

- Below Zero Depreciation

- Assets List Views

Lease Management

- LM Audit Analysis Report (LM278) generates an audit report for any of the analysis types in a single job

- Added Net Present Value detail to Lease Projections Report

- Lease Management transaction audits

Invoice Matching

- MA90.x will now display the Description for all PO or Invoice Items

Grant Management

- Attributes added to GM Multi-Funded "Grants" for processing, analysis, and reporting

- Grant Expenditure Allocation takes into account grants that require matching of sources

- Expenditure Allocation can be run my invoice date or posting date

SUPPLY CHAIN FEATURES

Procurement

- Prevent requisition release if Vendor Minimum is not met, or Lifetime Max exceeded

- Enforce buyer limits on service agreements

- Increase RMA field size to 64 characters

- Ability to use Vendor Attributes when interfacing Purchase Orders

- Enhanced support for bill only Purchase Orders

- Bill Codes on Purchase Order

- Bill Only Job Filters on PO Receiving File Create and PO Interface form Lawson Applications

- Indicate Line Number for Error on Vendor Agreements

- Added Early Delivery Date and Vendor Attribute Expanded Reference Number on the PO Receipt

- Auto update (substitute) Vendor Item on PO in Transmitted PO Acknowledgment

- Requisition to Payment Contextual App

Inventory

- Configure to Bypass UOM Edits on Item Master

- Dressing Option to Item Master Usage Identifier

- CSV Item Master Important file layout changes

Requisition Center

- Internet Explorer 10

- Bill Only Support

- Allow Multiple URL Attachments

- From Location in Search Results

- Google Chrome on Windows and Apple OS X

MSCM

- Deliver and get single signature

- Deliver shipments picked in a WMS or WH

TECHNOLOGY

Open Stack adoption

Role-based homepages

Horizontal scalability

Enhanced configurability

System Console

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Enterprise Asset Management

d/EPM

Infor Risk and Compliance

Distribution SX.e

Hansen

Expense Management

Supply Chain Execution

LOCALIZATIONS

Germany

Sweden

Norway

Brazil

Denmark

Canada

United Kingdom

Spain

Finland

Mexico

MOBILE APPLICATIONS

Assets

Inventory

Mobile In Basket

System Mobile Monitor

Requisitions

Financials

Projects and Grants

ANALYTICS

Financial Management Analytics

- General Ledger

- Strategic Ledger

- Payables

Project Accounting Analytics

- Project Accounting

- Grant Management

Supply Chain Analytics

- Spend

- Buyer/Supplier Performance

- Inventory

- Requisition

Healthcare Financial
Management Analytics

Healthcare Project Accounting Analytics

Healthcare Supply Chain Analytics

Infor Reporting

Infor BI

MICRO-VERTICALS

Healthcare

Public Sector

Professional Services

Financial Services

Retail

Non-Profit

Restaurants

Grocery Chains

Quick Serve

MAJOR RELEASE IN 2015

Global Ledger

Role-based applications

Leveraging In-memory technology

Java technology and applications

HTML5 user interface

Infor Lawson: **Why Upgrade?**

CAPABILITIES

	Lawson 10x On-premise	Lawson 10x in the Cloud	CloudSuite Corporate
Extensive enhancements to all areas of the product across Financials, HR, SCM	●	●	●
New languages added/language support	●	●	●
New countries supported	●	●	●
New Global Regulatory Reporting support (IFRS, SEPA)	●	●	●
New Integrations to extended functionality— d/EPM, Infor Risk and Compliance	●	●	●
New product functionality including:	●	●	●
• AP Invoice Automation, Cash and Treasury Management, Close and Reconciliation	●	●	●
10x Technology adoption:	●	●	●
• Social Collaboration (Infor Ming.le)	●	●	●
• ION	●	●	●

● Yes   ● No   ● In Progress

Infor **SunSystems**

KEY INFORMATION

Infor SunSystems delivers integrated financial management, purchasing, inventory, and sales management solutions to over 9,000 customers in 190+ countries. Ideal for growing organizations or multi-site subsidiaries of global enterprises.

- Optimize IT with multiple deployment options.
- Gain flexibility with web and mobility solutions.
- Drive peak performance and deliver results with self-service planning, budgeting, forecasting, and reporting tools.

- Get real-time financial data and reports delivered anytime, anywhere, on any device.
- Extend applications with Infor ION and 10x technologies.

ROADMAP

MARCH 2013	2014	2015
10x	**6.2.1**	**6.3**
SoHo User Experience	User Experience 3.4	SunSystems Core
Cloud SunSystems	• Updated look and feel to bring compliance with new H&L SoHo guidelines	• Homepages—H&L personalization of UE/UI. Embedded in-context Q&A Web Parts
Query & Analysis 1.1		
Context IBC	IDM Integration	• Industry templates for Cloud (IFRS/V4, Hospitality)
Mobile applications	• Infor Document Management— add documents/images to records	• Single tenant cloud enhancements
	Integration updates	• Web enablement completion— Transfer Desk
	• XM and EAM	Query & Analysis
	Query & Analysis	Cloud
	• Q&A BI Dashboards	• SOA service
	Mobile Dashboards	• Multi-tenancy
	Web Dashboards	

STRATEGIC OBJECTIVES

Bolster SunSystems Core Feature Set

Provide high priority features requested by the customers and the broader marketplace to ensure a compelling upgrade destination for previous release groups.

Specialize by Industry

Engineer industry suites with pre-packaged integration, role-based business process flows, and analytic content for focus verticals, particularly Hospitality and Hotels, Not for Profit and Aid agencies, Financial Services and Insurance, and Oil & Gas (upstream).

Expand Globalization

Deliver tools that help organizations maintain compliance with changing local requirements. New translation localization in Arabic and Hindi (including Right-to-Left, Hijri calendar), Hindic numerals.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with ION-based packaged integrations to EAM, BI, Business Vault, Inforce and Salesforce, and Infor Risk and Compliance, and more.

Make Upgrades Seamless

Enable upgrade opportunities on the latest version of SunSystems and Infor CloudSuite offerings.

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x HIGHLIGHTS

Clear, Intuitive, Beautiful, Easy to Navigate User Interface

Make the application easier to learn and use, reducing need for user training.

Expanded ION Integrations to Power SunSystems and Cross-Application Workflows and Event Management

Proactive and preemptive control and foresight across application process flows.

Infor Ming.le and In-context Queries OneView for BOD Timeline

Clear, supporting insight and links to additional information at the direct point of decision, a compelling new solution capability for mid-market firms looking to grow.

Drill Back from Queries and Infor Ming.le Social Feed

From queries, drill directly back to source transaction and take immediate action—insight, action, and results.

LANGUAGES

Language		Language	
Arabic	•	**Polish**	•
Czech	•	**Portuguese (Brazil)**	•
English	•	**Russian**	•
French	•	**Simplified Chinese**	•
German	•	**Spanish**	•
Greek	•	**Traditional Chinese**	•
Hindi	•	**Turkish**	•
Italian	•	**Vietnamese**	•
Japanese	•		

INDUSTRIES

	Americas	EMEA	APAC
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Public Sector	•	•	•

10x CORE FEATURES

Infor Ming.le enablement for business collaboration

Full implementation of Infor Business Context (IBC)—new for SunSystems Control Desks

Contextual, cross application BI

Unstructured process enablement to engage with non-financial colleagues

Drill Back from embedded BI to SunSystems

Auto balance by analysis code; e.g., project, cost code, etc.

Graphically track key data via Social Objects for realtime event updates

Drill Back to Journal detail lines for ION Approval

Enhanced Project Accounting capabilities

Flexible, centralized control of key master data

Ledger Revaluation Profiles

Enhanced Branch Accounting capabilities for flexible multi-currency environments

Multi-currency functionality extended on fourth currency and Daily Rates

Voucher numbering for Chinese and Japanese requirements

Infor Support Assistant (ISA) for more proactive management of system support

Secure, contextual URL linking from web client to documents and applications

Latest technology platform adoption

Web user interface customization

Security resilience and scalability improvements

Unicode Business Unit database enablement for reduced global deployment TCO

Business Unit Administration improvements

SunSystems Connect XML payloads (SSML) via ION

Right-to-Left for Arabic Hijri calendar

Utilize ION to manage master data across enterprise

Financial Calendars for extended BI integration

Web Enablement or Transfer desk, User Manager (Security Console)

Extended Analysis capabilities allow you to view your business by additional criteria that you define giving you project based, grant based, property based views as required

10x COMMON COMPONENT ADOPTION

SUNSYSTEMS INTEGRATIONS

d/EPM

Infor Risk and Compliance

IDM

Expense Management

Lawson

Business Vault

Business Intelligence (BI)

Inforce (Salesforce)

Enterprise Asset Management

MOBILE

Mobile SunSystems

Infor Motion Query & Analysis

Motion ActivityDeck

Inforce

Q&A BI Dashboards

TECHNOLOGY STACK

Infor Ming.le

Context (IBC and Drillback)

Content

ION (Workflow, Events, Integration)

Contextual webparts

Infor Ming.le Streams

ANALYTICS

Financial Management Analytics

Project Accounting Analytics

NEW LOCALIZATIONS

Russian

Turkish

Czech

Greek

Vietnamese

Chinese

MICRO-VERTICALS

Hospitality (Hotels)

Not-for-Profit (Aid)

Financial Services (Insurance)

Oil & Gas (Upstream)

Professional Services Organizations

Infor SunSystems: **Why Upgrade?**

CAPABILITIES

	Old Versions	SunSystems 10x	CloudSuite Business
Core Financial Management and Order Fulfillment	●	●	●
Enterprise Data Management	●	●	●
Supply Chain Management	●	●	●
Human Resource Management	●	●	●
Infor Ming.le enabled for a modern user experience	●	●	●
ION enabled	●	●	●
ION Workflow and Event Management	●	●	●
Customer Relationship Management (Sales, CRM)	●	●	●
Customer, Vendor, Employee Portals	●	●	●
Analytic Packs	●	●	●
E-commerce	● *	● *	●
Project Management	● *	● *	●
Service Management	●	●	●

* Partner Solution Available

● Yes   ● No   ● In Progress
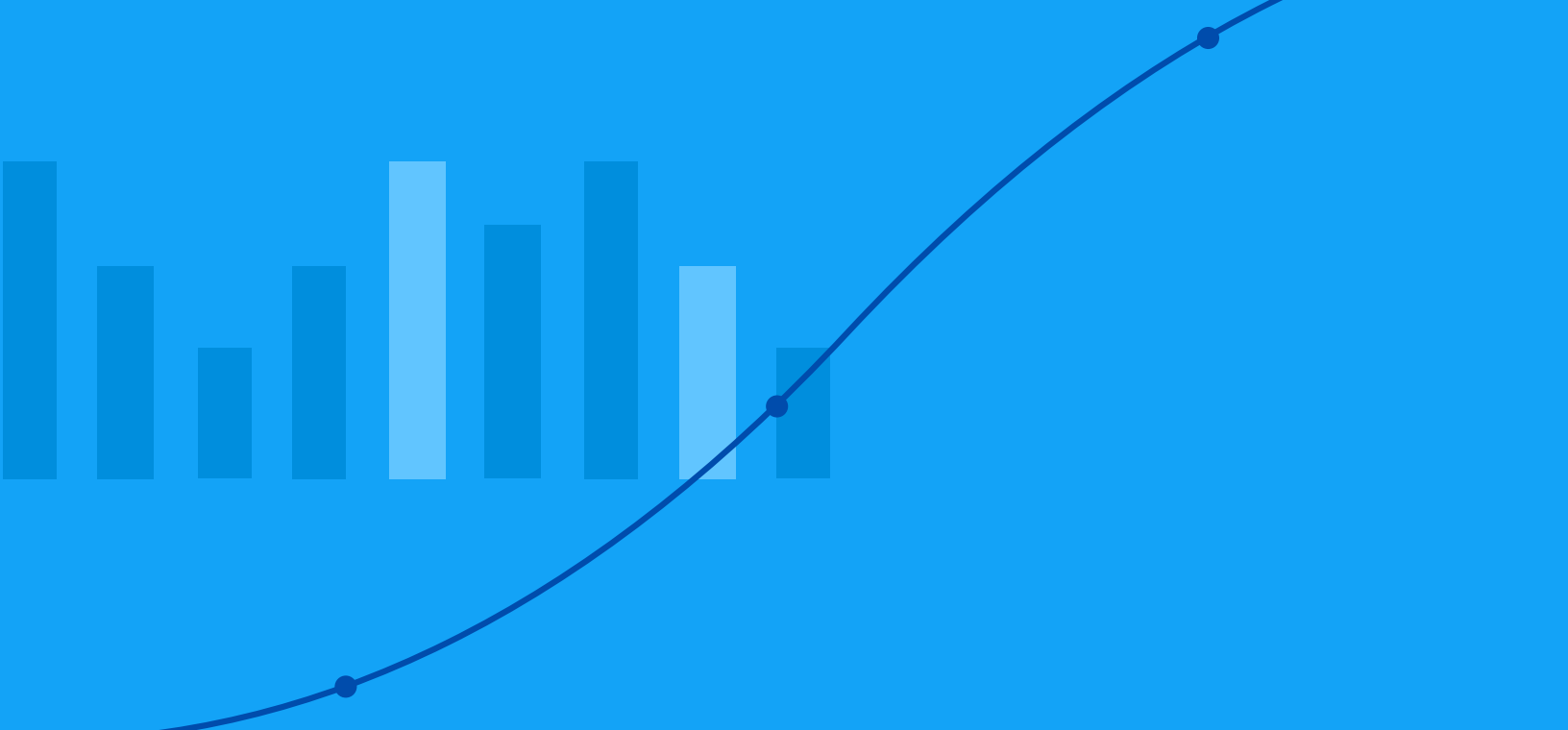
"

The lightweight, easy to install and configure Infor ION produced a quick return on investment; ION ensures that our applications operate together seamlessly to execute business processes."

John Vaughan
Senior Vice President and CIO, Pride Industries

Core Application Portfolio

Business Applications

Infor **Customer and Marketing Management**

KEY INFORMATION

Infor customer and Marketing Management provides organizations with a complete view of their customers at every stage in the marketing and sales cycle. Using customer relationship management (CRM) and marketing management solutions together helps align the sales and marketing departments, leading to better real-time information sharing, shared strategy, and more effective marketing and sales campaigns.

- Robust CRM tools help drive new business and deliver an exceptional customer experience.

- Sophisticated marketing resource management tools for planning, executing, and monitoring multi-channel marketing campaigns.

Infor **Customer Relationship Management**

ROADMAP: INFOR CRM

DEC 2014	JAN 2015	2015
Mobile 3.2	Advanced Analytics v3.0	Check-in and Notification apps
Rebranding and SoHo User Experience	Xbar for Outlook v1.2	Infor CRM v8.2
Update 05	ION Integration Phase 1 (one-way)	Mobile 3.3
		Sync for Exchange
		ION integration Phase 2 (2-way)
		Social media plug-ins
		Infor CRM Cloud Professional

10x HIGHLIGHTS

Complete CRM Out-of-the-box

Give users the tools to manage sales pipeline, drive opportunities to close, have visibility across sales, and manage leads, opportunities, and activities from anywhere.

ION Enabled

Integrate front-office CRM and back-office ERP solutions as well as other Infor applications.

Modern Look and Feel

Deliver a user experience that help users work faster and smarter.

Advanced Analytics

Provide standard, out-of-the-box CRM reporting and list management capabilities, interactive analysis tools, and specialized business intelligence.

Mobility

Streamline the mobile experience by extending rich functionality to smartphones and tablets, with native device features such as mapping, dialing, and email.

Marketplace for Connected Solutions

Accelerate productivity with add-ons and trusted partner solutions with Infor Marketplace.

Configure, Personalize, and Customize

Offer flexible and robust configuration capabilities, such as sophisticated security, advanced process automation, and flexible deployment options to allow users to create dynamic, personalized user experiences.

LANGUAGES

English	•
French	•
German	•
Italian	•
Russian	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Construction	•	•	•
Distribution	•	•	•
Financial Institutions	•	•	•
Healthcare	•	•	•
Hospitality	•	•	•
Manufacturing	•	•	•
Professional Services	•	•	•
Public Sector	•	•	•
Retail	•	•	•
Transportation	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

REDESIGNED USER INTERFACE

SoHo User Experience

Purpose-built applications

Contextual menus

SOCIAL CRM

Social Profile

Social Buzz

Social Timeline

NEXT GENERATION FEATURES

Deployment flexibility (cloud, on-premise, mobile-only)

Multiple attendees per activity

ENTERPRISE INTEGRATIONS

Salesfusion integration

ION-enabled integration to Distribution SX.e, Distribution A+, CloudSuite Industrial (SyteLine), LN, M3, LX, ISM, XA, and more

Sync for Gmail

Xbar for Microsoft® Outlook®

MOBILE INNOVATIONS

Groups lists with detail layouts

Quick action menus

Flattened detail view

Embedded KPIs

Infor **Marketing Management**
ROADMAP

2012	MARCH 2013	LATE 2013	2014	2015
10.0.1/10.0.2	**10x**	**10x**	**10x**	**10x**
Social CRM	Infor SoHo User Experience	Big data	Next-generation marketing	Next-generation Interaction Advisor
Advanced marketing features	Redesigned reports and charts	Expansion for Infor Ming.le	Redesigned campaign definition user interface	Engagement platform for Patients
		Cloud deployment	Social Data Advisor	Engagement platform for Civics
		Additional customer requested features	Integrations	Engagement platform for Guests
				Tailored experiences
				Expanded project management features

STRATEGIC OBJECTIVES

Reinvent the User Experience and Business Processes

Hone base configurations to enable faster deployments and time to value.

Specialize by Industry

Offer customers compelling opportunities to upgrade to an evolved solution that features flexible deployment options in the cloud and mobile applications.

Improve Business Decision Making

Provide users with actionable insight that help them make more informed decisions and strategically prioritize their business objectives.

10x HIGHLIGHTS

Ming.le Adoption

Epiphany Marketing-specific context applications allow access across applications.

Modern Look and Feel

Delivers a completely reinvented user experience.

Redesigned Homepage

Provides a quick view of important areas across the application.

New Functionality for Charts

Charts are very interactive for ease of use.

New Functionality for Reports

The most frequently used reports have been fully redesigned and updated for greater usability.

LANGUAGES

Chinese	•	**French**	•	**Japanese**	•
Dutch	•	**German**	•	**Portuguese (Brazil)**	•
English	•	**Italian**	•		•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

REDESIGNED USER INTERFACE

SoHo User Experience

Epiphany context applications

Redesigned product pages

SOCIAL CRM

Social Data Advisor

NEXT GENERATION FEATURES

Big data integration

INTEGRATIONS

Infor e-Commerce

INNOVATIONS

Expanded Infor Ming.le adoption

Infor Dynamic Enterprise Performance Management

KEY INFORMATION

Infor Dynamic Enterprise Performance Management (d/EPM) is an integrated suite of performance management and business intelligence applications for analytics, financial performance, and compliance on a common, real-time, in-memory architecture.

STRATEGIC OBJECTIVES

Typical analytics and business performance management architectures are fragmented and siloed. Infor d/EPM brings it together on one platform, making it easy to connect business performance with business planning, understand risks, and drive business improvement. Users can access Infor d/EPM from mobile devices, Microsoft Office, Infor Ming.le, or in-context of their enterprise applications. Rich business information flows from Infor and other business applications into Infor d/EPM via pre-defined integrations with ION and the Infor ION Business Vault, or point to point. Infor d/EPM also offers a choice of cloud, on-premise, or hosted deployment.

BENEFITS

Use a Single Source of the Truth

Allows companies to see all their data, from Infor or non-Infor systems, in one place, no matter where it resides and use it for management reporting, analysis, predictions, budgeting, planning and consolidation.

Enable Real-time Decision-making

Seeing budgets, actuals, and forecasts in the same window as ERP transactions, allows users to understand the reasons for deviations or impact of budget changes before taking action.

Allow Forecasting on the Fly

Easily adjust plans to accommodate changing business conditions.

Deliver Mobile Connectivity and a Beautiful, Common User Interface

User experiences are more enjoyable and provide access to systems and information anytime, from anywhere, on a desktop, laptop, tablet, or smartphone.

STRATEGIC CAPABILITIES

Financial Performance Management

A single application meets all the users' budgeting, planning, and forecasting needs; operationalize their strategic plans; and seamlessly consolidate multiple sets of books. Includes:

- Budgeting & Planning
- Strategy Management
- Financial Consolidation

ANALYTICS

Deliver insights into the performance of key business areas, such as talent, supply chain, production operations, and sales. Analytics are powered by the Infor BI platform, which seamlessly provides analytical and detailed reporting, governed data discovery and self-service for analysis and dashboards; predictive analytics and business modeling for what-if analysis; and detailed planning financial and operational data in a browser or on mobile devices.

Includes:

- High-value KPIs

- Industry Data Models

- Role-based Dashboards and embedded analytics components

- Operational Reporting

- Business Analytics

- Industry-specific Analytics

RISK AND COMPLIANCE MONITORING

Proactively monitors systems for transaction process anomalies and segregation of duty (SoD) control violations. Dashboards enable intuitive risk impact analysis of all application process exceptions and SoD violations.

- Process Insights: Application process monitoring for Procure to Pay, General Ledger, Order to Cash, Inventory, Payroll, and other micro-vertical Insights

- Security Authorization Insights: Segregation of Duties (SoD) monitoring, user access monitoring and provisioning, user access certification management

- Master data and Configuration monitoring

ROADMAP: FINANCIAL PERFORMANCE MANAGEMENT

2014	2015	
Budgeting & Planning	Workbook Wizard	Comprehensive Workflow
Workforce Budgeting	OLAP Workforce Budgeting	Audit Reports
Strategy Management	Capital Budgeting	Financial Consolidation
Financial Consolidations	Allocations	• IFRS Notes Package
	Sub Plan Configuration	• Automate mapping for imports— match multiple charts of accounts during import
	Cash Flow	
	Healthcare Cost Accounting	• Oracle support
	Public Sector Budgeting	Modeling Services
	• Decision Package	Multi-tenant cloud
	• Decision Dashboard	

ROADMAP: ANALYTICS USING INFOR BUSINESS INTELLIGENCE

2014		2015	
Lawson Analytics	• Purchasing	**CloudSuite Analytics**	**High-value KPIs and Analytics Content**
• Supply Chain	• Production	**New industry content for many industries such as**	• Financials Xi
• Financial	• Equipment	• Aerospace & Defense	• M3 Analytics
• Project Mgmt.	**HCM Analytics (New product)**	• Food & Beverage	• HCM Analytics
• Healthcare		• Fashion	• Business Analytics
M3 Analytics	**Business Analytics (New domain)**	• Equipment	
• Sales	• Procurement	• Healthcare	
• Finance		• And many more	

ROADMAP: COMPLIANCE

2014		2015	
Inventory Insight	Improved business analytics	Financials Xi Insights	Infor Risk and Compliance Analytics
FISMA	New GRC capabilities	XM Expense Insights	On-demand Extraction
ADA Section 508		ITAR Insights	New GRC capabilities for SAP and Oracle
		Momentum Insights	
		Privileged Identity Insights	

ERP INTEGRATION

ERP INTEGRATION	Financial Performance Management	Industry Analytics	Business Analytics	Compliance
Infor Distribution A+, SX.e			•	
Infor Lawson	•	•		•
Infor LN	•	•	•	•
Infor LX, System21			•	
Infor M3	•	•		•
Infor SunSystems	•			•
Infor CloudSuite Industrial (SyteLine)		•		
Infor XA			•	
Oracle				•
PeopleSoft				•
SAP				•

LANGUAGE SUPPORT

	Financial Performance Management	Industry Analytics	Business Analytics	Compliance
English	•	•	•	•
Czech	•		•	
Dutch	•		•	
French	•		•	•
French Canadian				•
German	•		•	
Italian	•		•	
Japanese	•		•	
Portuguese (Brazil)	•		•	•
Russian	•		•	
Simplified Chinese	•		•	
Spanish	•		•	•

INDUSTRIES

	Financial Performance Management	Analytics	Compliance
Aerospace & Defense	•	•	•
Distribution	•	•	
Equipment	•	•	
Fashion	•	•	
Financial Services	•	•	
Food & Beverage	•	•	
General Services	•	•	•
Healthcare	•	•	•
Hospitality	•	•	
Industrial Manufacturing	•	•	
Public Sector	•		

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Infor d/EPM: **Why Upgrade?**

CAPABILITIES

	CPM 10.4.2	d/EPM 10x	CloudSuite
Budgeting & Planning	Yes	Yes	Yes
Flexible Planning Cycles	No	Yes	Yes
Extendable through Sub-plans	No	Yes	Yes
Enhanced Workforce Budgeting*	Yes	Yes	Yes
Strategy Management	Yes	Yes	Yes
Financial Consolidation	No	Yes	Yes
Capital Planning*	No	Yes	Yes
Allocations/Cost Accounting*	No	Yes	Yes
Mobile Dashboards	No	Yes	Yes
10x Technology Adoption:	No	Yes	Yes
• Social collaboration (Infor Ming.le)	No	Yes	Yes
• ION and Motion Business Vault	No	Yes	Yes
• Single Technology Platform	No	Yes	Yes
• In-memory Database	No	Yes	Yes
• Integrated Reporting & Analysis	No	Yes	Yes
• Industry-specific functionality (Public Sector, Healthcare, others)*	No	Yes	Yes

*2015 Roadmap Items

● Yes   ● No   ● In Progress

Infor Risk and Compliance

KEY INFORMATION

Infor Risk and Compliance provides holistic views of data and user access across multiple business environments, to help organizations minimize their risk of noncompliance and security breaches.

- Execute repeatable and reliable processes to meet the control aspects of Governance, Risk and Compliance (GRC) requirements.

- Out-of-the-box content monitors and correlates all four control types for multiple applications and all major business processes.

- Drives measurable business value by automating the way organizations identify and manage access rights across business applications.

- Proactively monitor systems for transaction process anomalies and segregation of duty (SoD) control violations. Dashboards enable intuitive risk impact analysis of all application process exceptions and SoD violations.

ROADMAP

2014	2015	2016
10x	**Xi**	**Xi**
Inventory Insight	Infor Lawson Xi Insights	Cloud enhancements
OFAC Insight	Infor XM Expense Insights	Rules content
FISMA	ITAR Insights	Studio enhancements and Infor Insights enhancements
ADA Section 508	Momentum Insights	New SAP and Oracle adapters
Improved business analytics	Privileged Identity Insights	SAP and Oracle Insight enhancements
New Infor ION, SAP, Oracle Adapters	Infor Risk and Compliance Analytics	Privileged Identity Insights
Insight enhancements	On-demand Extraction	Federal Financial Management Insights
	New capabilities for SAP and Oracle	

STRATEGIC OBJECTIVES

Further Functional Leadership in Continuous Monitoring

Provide a competitive product and grow in global markets.

Specialize by Industry

Deliver configuration packs equipped with industry-specific regulatory and compliance requirements.

Make Modernization Seamless

Improve technology critical to integration, process automation, analysis, and user experience by adopting Infor technology platforms, including ION, Infor Ming.le, and Analytics.

10x HIGHLIGHTS

Add Additional Governance, Regulation, and Compliance Capabilities and Analytics

Gives the users broader insight and analytics across the organization.

Vertical Market Enhancements

Addresses industry-specific regulatory and compliance requirements. Promotes ease of adoption and accelerated implementations.

New Insight Modules

Provides greater flexibility around navigation and data discovery.

Mobile and Browser Interfaces

Empowers the users with ability to proactively monitor risks with mobile continuous monitoring.

LANGUAGES

English	•

INDUSTRIES

	Americas	EMEA	APAC
Automotive & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Financial Industries	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Hospitality	•	•	•
Industrial Manufacturing	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Application security and access monitoring

- Authorizations Insight
- User Activity Insight
- Access Manager
- Certification Manager

System configuration and master data monitoring

- Configurations Insight

Transaction monitoring platform

- Procure to Pay Insight
- General Ledger Insight
- Order to Cash Insight
- Payroll Insight
- Inventory Insight

Integration adapters and tools

- SAP Adapters
- Oracle Adapters
- PeopleSoft Adapters
- Lawson Adapters
- Legacy data extractor
- Portable data extractor

Development tools

- Continuous Monitoring Studio
- IDM Integration Kit
- GRC Integration Kit

Retail

Manufacturing

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Infor Lawson

Infor LN

Infor SunSystems

Infor M3

SAP

Oracle

PeopleSoft

TECHNOLOGY

ION

Infor Ming.le

ION Business Vault

Infor Reporting

Process Automation

Business Intelligence

ANALYTICS

Violation analytics

Exceptions analytics

MICRO-VERTICALS

Healthcare

Public Sector

Retail

Hospitality

Manufacturing

Infor Risk and Compliance: **Why Upgrade?**

CAPABILITIES

	4x and 6x	10x
FISMA and ADA 508	● No	● Yes
Language support—adding five languages	● No	● Yes
Resume stopped or failed extractions	● No	● Yes
Support for Virtual Machine (VM) installations	● No	● Yes
MS SQL Standard Edition support	● No	● Yes
Fuzzy rules use SQL Enterprise, MDS for evaluations	● No	● Yes
Fuzzy Match Min/Max thresholds	● No	● Yes
Infor Ming.le Foundation	● No	● Yes
Infor SoHo styling	● No	● Yes
Access Manager for Oracle RBAC write-back	● No	● Yes
New Insights for Infor Lawson and Infor ERP	● No	● Yes
New Reports for Infor Lawson and ION Authorizations Insight	● No	● Yes
Stop and restart long running tasks	● No	● Yes
Performance improvements—multi-threading	● No	● Yes
Expanded web browser support	● No	● Yes

● Yes   ● No   ● In Progress

Infor **EAM**

KEY INFORMATION

Infor EAM is the most configurable enterprise-grade asset management solution for improving capital asset management in ways that help increase reliability, enhance predictive maintenance, ensure regulatory compliance, reduce energy usage, and better support sustainability initiatives.

- Delivered as target industry editions or as a scalable, generic asset management system.

- Scales with a company, as it grows, and works with other best-of-breed applications and tools.

- Supports the tools that people use every day— smartphones, tablets, laptops, and multiple browsers.

ROADMAP

DEC 2012	DEC 2013	2014	2015
Contracts	PAS-55	Federal Information Security Act and 508 compliance	Enterprise database (EDB) support
EPM module	Mass Transit Edition I	Mass Transit Edition II	Internet of things
Healthcare Edition	Lock-out and Tag-out	GIS Evolution	Building Information Model
Hospitality Edition	EAM web part	Advanced Reliability Centered Maintenance	Inventory optimization
Airport Edition	Infor BI		Case Management
Asset tracking	HTML5x browser	EAM Analytics	
Infor SocialSpace	Zero downtime upgrade	Linear Asset update	
Workspace		Embedded search	
		Management of change	

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Industry-specific content packs minimize customization and time to deployment, increasing competitiveness and lowering total cost of ownership in a rapidly changing and highly regulated environment.

Specialize by Industry

Deliver industry-based configurations for target verticals, including Infor EAM Healthcare Edition, Infor EAM Enterprise Edition, Infor EAM Hospitality Edition, Infor EAM Airport Edition (partner delivered), Infor EAM Radio Asset Edition (partner delivered), Infor EAM Oil & Gas Edition, and Infor EAM Transit Edition.

Enable Adoption of High-value Extension Applications

Provide ION-based packaged integration to Infor hub solutions, including LN, Infor CloudSuite Industrial (SyteLine), M3, and Lawson, as well as packaged integrations to Oracle and SAP.

Make Modernization Seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features pre-defined industry content packs, mobility, a new user experience featuring HTML5, zero downtown upgrades, Asset Performance Management, Energy Management, Calibration Reliability Management, and GIS.

10x HIGHLIGHTS

Workspace Adoption

Delivers in-context business intelligence and support for single sign-on.

Modern Look and Feel

New user experience in HTML5 provides an entirely modernized user experience.

ION Support

Integration connectors and ION toolsets make it possible to easily extend core ERP deployments with EAM and achieve one single point of view of underlying business data in role-based business process flows.

Industry-specific Configuration Packages

Packaged solutions provide out-of-the-box functionality for specific industry needs and challenges, allowing customers to deploy a more robust solution quickly and efficiently and capitalize on industry-specific upgrades over time.

Mobility

Supports common mobile device platforms.

Energy Performance Management

Manage the entire cost of operations with ease and monitor in real-time.

LANGUAGES

Dutch	•	Others by local partners	•
English	•	Portuguese (Brazil)	•
French	•	Russian	•
German	•	Simplified Chinese	•
Italian	•	Spanish	•
Japanese	•	Swedish	•
Norwegian	•		

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	●	●	●
Automotive	●	●	●
Chemicals & Life Sciences	●	●	●
Distribution	●	●	●
Equipment	●	●	●
Fashion	●	●	●
Financial Industries	●	●	●
Food & Beverage	●	●	●
Healthcare	●	●	●
High Tech & Electronics	●	●	●
Hospitality	●	●	●
Industrial Manufacturing	●	●	●
Public Sector	●	●	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

ENERGY PERFORMANCE MANAGEMENT

Emission factors

Organization hierarchy

Energy reduction targets

Energy reduction projects

Project dashboard

Company emissions dashboard

Reliability calculations

Laplace time-series

Crow-AMSAA

CONTRACT MODULE

Customer

Rental

Invoice and invoice process

OIL AND GAS

Asset inventory take

Lock-out

Tag-out

Part failure

Innovation

Zero downtime upgrade

EAM as a web part

Enforce management of change (MOC)

Reduce downtime

Promote operational excellence

Manage asset life cycle

PUBLICLY AVAILABLE SPECIFICATION (ISO 55000)

Policy

Strategy

Objectives

HTML5

Custom events extensibility

Cross-browser support

Dynamic start center

ION

Work-shift master BOD

Invoice BOD

Customer BOD

Employee work-time BOD

HOSPITALITY EDITION

Custom events extensibility

Vehicles

Rooms

Facilities

Permits

Hazards records

Safety records

Isolation points

Work order permits

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Infor Lawson

LN

Infor CloudSuite Industrial (SyteLine)

Infor Adage

Infor ION

Infor XA

Infor LX

Infor Ming.le

Infor SunSystems

SAP

Oracle

NEW LOCALIZATIONS

Sweden

Norway

Russia

MOBILE

Apple, Android, and Windows support

ANALYTICS

Infor BI toolset support

MICRO-VERTICALS

Pharmaceuticals

Discrete Manufacturing

Airports

Hospitality

Healthcare

Radio

Mass Transit

Oil & Gas

Infor EAM: **Why Upgrade?**

CAPABILITIES

	Old Versions	EAM v11.x
Asset, Work and Preventative Maintenance Management	🔵	🔵
Inventory and Procurement Management	🔵	🔵
Manages linear, point, component, and asset hierarchy	🔵	🔵
Complete globalization capability in single instance	🔵	🔵
ION enabled	🔵	🔵
Infor Ming.le enabled for a modern user experience	🔴	🔵
Multi-browser support	🔴	🔵
Vertical configurations	🔴	🔵
Industry CloudSuite integration	🔴	🔵
Mobile support on iOS, Android, Windows	🔴	🔵
Advanced Asset Performance Management	🔴	🔵
Modern shift scheduling and inspection management	🔴	🔵
Infor Education support	🔴	🔵
Energy Performance Management	🔴	🔵

🔵 Yes   🔴 No   🟡 In Progress

Infor **Configure Price Quote (CPQ)**

KEY INFORMATION

Infor CPQ is a complete configuration-price-quote application that provides discrete manufacturers and distributors with an intuitive, fast, accurate, and complete process to increase sales, decrease costs, and differentiate their brands in the marketplace.

- Stand out from the competition at the dealer, in the showroom, or in any selling channel by transforming the customer buying experience with web-based, real-time visualizations of products and dynamically created sales portals, warranties, and other sales deliverables.

- Collaboratively create quotes between dealers, distributors, and manufacturers with calculated costs, variable discounts, and prices. Sales representatives become instant product experts with mobile access to detailed product information and specifications, and an inherent guided selling approach for error-free quotes.

- Lower cost of ownership through pre-loaded common integrations, business rule templates, a best-practices approach to implementation, and multi-language, multi-currency capabilities.

- Have one version of the truth with centralized product rules and assets across all applications and benefit from CPQ's enterprise-wide integration with a single configurator for sales, engineering, and manufacturing.

- Improve the manufacturing and distribution processes with accurate orders and automatically produce a seamless flow of information from quote to order with a configurator that easily integrates with ERP, CRM, and e-commerce systems.

ROADMAP

2013	2014	2015
V8	**V8.1**	**9.0**
Web-based channel sales	Globalization—9 languages	Omni-channel Sales management
Expansion of dealer pricing options	New Admin platform	Personalized user experience
Oracle EBS integration	ION-enabled ERP integrations	Flexible web application development platform
E-commerce	SoHo User Experience	Cloud deployment

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Centralized product rules reduce development and maintenance issues to improve total cost of ownership. Ensures that the requested configuration can be built, which reduces the time to market for marketed, sold, manufactured, assembled, distributed, kitted configurable products.

Support Global Expansion

Product user interface localized in ten languages.

Enable Adoption of High-value Extension Applications

Allow customers with packaged integrations to Infor hub solutions, including Infor LN, Infor CloudSuite Industrial (SyteLine), M3, and XA, to take advantage of CPQ capabilities.

Simplify the Upgrade Process

Allow customers to upgrade easily and efficiently through certified integrations to Infor ERP environments.

10x HIGHLIGHTS

New ION Integrations to Extension Apps

Provides a more compelling extended suite with a less risky, lower cost way to take advantage of existing ERP, CRM, and e-commerce infrastructure.

New, Modern User Experience

Reinvented user experience provides a completely modern solution, while delivering more robust functionality through visual 2D and 3D product configuration and simplified rules creation.

Mobile Interface

Provides easy centralized rollout of price changes, new product introductions, and end of life closeouts, with flexible distribution options by selling channel.

Expanded Languages and Localizations

Support customer growth imperatives around the world.

LANGUAGES

Dutch	•	**Japanese**	•
English	•	**Portuguese (Brazil)**	•
French	•	**Simplified Chinese**	•
German	•	**Spanish**	•
Italian	•	**Traditional Chinese**	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Sales

- Error-free quotes

- 2D and 3D product visualization

- Rendered photo-realistic visualizations

- Generate dynamic proposals, warranties as Microsoft Word documents

- Calculate costs, discounts, prices

- Web-enabled sales interface

Manufacturing

- Centralized rules development

- Dynamic Bill of Material (BOM) and Routing

- Integration to Infor and non-Infor ERP systems

- SoHo User Experience

Engineering

- Reduce time to market for prototypes

- CAD models and 2D drawings

- Manufacturing outputs, such as 3D Print

Distribution

- Efficient Catalog searching

- Multi-channel quoting and ordering

- Kitting and light assembly for solution selling

- Flexible promotion management capabilities

10x COMMON COMPONENT ADOPTION

INTEGRATIONS	NEW LOCALIZATIONS	MICRO-VERTICALS
Infor LN	Brazil	Specialty Vehicles
Infor CloudSuite Industrial (SyteLine)	Italy	Heavy Equipment
Infor M3	Germany	Windows & Doors
Infor XA	Chinese—Traditional	Furniture & Fixtures
E-commerce	Chinese—Simplified	Instruments & Controls
Oracle EBS	French	Medical Devices
Microsoft Dynamics AX	Spanish	Metal Fabrication
	Portuguese	Distribution
	Japanese	Fashion Embellishments
	Dutch	Discrete Manufacturing

Infor CPQ: **Why Upgrade?**

CAPABILITIES

	Old Versions	CPQ 8.1	CloudSuite Business
Product Configurator	🔵	🔵	🔵
• Configurable UI	🔴	🔵	🔵
• Multi-language (10)	🔴	🔵	🔵
• Usability and integration improvements	🔴	🔵	🔵
Sales Portal	🔴	🔵	🔴
• Order level configuration	🔴	🔵	🔴
• Kitting and split lines	🔴	🔵	🔴
• Advanced visual catalog search	🔴	🔵	🔴
• Multi-language (10)	🔴	🔵	🔴
• Direct email of quote/proposal	🔴	🔵	🔴
• Streamlined administration	🔴	🔵	🔴
2D Design Automation	🔵	🔵	🔵
• Modeling and international improvements	🔴	🔵	🔵
Document Automation	🔵	🔵	🔴
• Modeling and international improvements	🔴	🔵	🔴
3D Design Automation/CAD Management	🔴	🔵	🔴

🔵 Yes 　 🔴 No 　 🟡 In Progress

Infor **PLM Accelerate**

KEY INFORMATION

Infor PLM Accelerate is a full-featured, highly scalable, flexible and secure product lifecycle management (PLM) solution that is built on industry best practices and seamlessly integrated with Infor ERP solutions for discrete manufacturing. Drives product innovation and unites the entire product lifecycle to create a single view of the truth.

- Single, modern web framework with an open architecture and out-of-the-box solution that provides end-to-end product lifecycle management throughout the enterprise and extended supply chain.

- Highly configurable modeling engine to take out-of-the-box best-practice solution templates and adapt them to your specific business needs.

- Seamless integration with your ERP system and all major CAD solutions eliminates obstacles that can interfere with the efficient use of design information in other business processes.

ROADMAP

2015

Integration connectors with LN (ION) and Infor CloudSuite Industrial (SyteLine)	WIN8 Mobile App
Visual collaboration enhancements	SoHo User Experience
Component engineering	Infor Cloud certification
Infor Ming.le	ION enablement
Variants and options enhancements	BI content
	PLM web parts

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Bolster functional leadership and lower total cost of ownership with expanded globalization; out-of-the-box, industry-specific content that minimizes customization and time to deployment; and flexible deployment options (on-premise, SaaS, or cloud hosted).

Specialize by Industry

Deliver industry-based configurations for target verticals in discrete manufacturing, particularly Automotive, High Tech & Electronics, Aerospace & Defense, and Industrial Manufacturing, to enable more robust functionality out-of-the box.

Integrate with High-value Extension Applications

Provide ION-based packaged integrations to Infor manufacturing hub solutions, particularly LN.

Make Modernization Seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features ION, Infor Ming.le, mobility, and analytics.

10x HIGHLIGHTS

Workspace Adoption and Modern User Experience

Adds support for in-context business intelligence, single sign-on and pervasive analytics. Modernizes the user experience.

ION Framework Support

Delivers deep integration with core Infor ERP hubs

Micro-verticalization

Contains out-of-the-box functionality for Automotive, High Tech & Electronics, Aerospace & Defense, Industrial Manufacturing industries.

LANGUAGES

English	•
Japanese	•
Spanish	•

INDUSTRIES

	Americas	EMEA	APAC
Automotive	•	•	•
Aerospace & Defense	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•

Note: This information represents the planned state of product readiness for 2015 as featured in the current roadmap.

10x CORE FEATURES

Product development

Systems engineering

New Product Engineering

Quality management

Requirements management

Configuration management

Bill of Materials management

Multi-CAD Mechatronics

Document management

Product costing

Project portfolio management

Project collaboration

Qualified suppliers management

Manufacturing process

Quality Compliance

Workflow and Lifecycle

Modeling

MCAD/ECAD connectors

3D/2D visualization

Revision and version control

Enterprise change management

Classification

Alternates and substitutes

Project Portfolio Dashboard

Program management

Project collaboration

Stage Gate

MCAD: Catia, SolidWorks, NX, Solid Edge, Creo, Parametric, Pro/ENGINEER, Inventor, AutoCAD

ECAD: Allegro, OrCAD, DxDesigner, DxDatabook, PADS, Designer, CADStar, AutoCAD electrical

ERP integration: Infor CloudSuite Industrial (SyteLine), Baan/LN

Web UI

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Baan/LN

Infor CloudSuite Industrial (SyteLine)

INDUSTRY SPECIALIZATION

Automotive

Aerospace & Defense

High Tech & Electronics

Industrial Manufacturing

Infor **PLM Discrete**

KEY INFORMATION

Infor PLM Discrete is a product lifecycle management solution that integrates with Infor ERP solutions to accelerate product development and management processes for discrete manufacturers with complex organizations, processes, and supply chains.

- Seamless integration with all major CAD solutions eliminates obstacles that can interfere with the efficient use of design information in other business processes.

- Provides a product data management repository with full check-in and check-out and visibility throughout an ERP system.

- Fully integrates with Infor ERP solutions for fast and easy transfer of product specifications between CAD, PLM, and ERP solution.

ROADMAP

2014	2015
10x	**10x**
Enhanced Web UI	Single view for Documents and Drawings
Additional functionality for compliance	CAD integration: Draftsight, CADWorx, Cabinet Vision
Integrations with Outlook and PowerPoint	Pre-packaged ERP configuration
Additional features within CAD integrations	ERP integration: XA
Single sign-on	ERP integration enhancements
Infor Ming.le enablement	
Enhanced usability capabilities	
New ERP integrations: M3, COM	

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Power the product development collaboration process with upgrades featuring Infor 10x technologies, including modern user experience, Infor Ming.le, Mobility, ION, Analytics, and Search.

Specialize by Industry

Deliver industry-based configurations for target verticals in discrete manufacturing to enable more robust functionality out-of-the-box.

Enable High-value Extensions via Packaged Integrations

Provide ION-based packaged integration to Infor manufacturing hub solutions.

Make Modernization Seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features new web user experience and personalization tools.

10x HIGHLIGHTS

Workspace Adoption and Modern User Experience

Collaborative product development support via Social Space and Infor Ming.le delivers a modern user experience and allows for exciting new business process flows within PLM Discrete and cross-application with core ERP.

Industry-specific Configuration Packages

Delivers packaged solutions that provide out-of-the-box functionality for specific industry needs and challenges, allowing customers to deploy a more robust solution quickly and efficiently, and capitalize on industry-specific upgrades over time.

ION Framework Support

Delivers deep integration with core Infor ERP hubs, particularly LN, Infor CloudSuite Industrial (SyteLine), COM, VISUAL.

LANGUAGES

English	●	**Others by local partners**	●
French	●	**Portuguese**	●
German	●	**Spanish**	●
Japanese	●	**Simplified Chinese**	●

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	●	●	●
Automotive	●	●	●
Equipment	●	●	●
High Tech & Manufacturing	●	●	●
Industrial Manufacturing	●	●	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Product Management

Item Master

BOM Master

Master Data for vendors

Change Management

Workflow/Routing for approval

Revision control

Life Cycle Analysis

Retrieve data from ERP

Compare cost and other attributes

Partner Net

Collaborate with suppliers/partners

CAD integration
- AutoCAD, SolidWorks, Inventor, Pro/E
- Catia, Solid Edge, Unigraphics
- Integrated CAD file viewer/markup

Web UI

Intelligent colors

Drag-and-drop

Work Area and personalization

Document Management

Secure Document Vault

Check in/Check out

Version control

Authority

ERP Integration
- Baan/LN
- Infor CloudSuite Industrial (SyteLine)
- VISUAL
- M3
- XA (planned 2015)
- COM

Licensing
- Design: heavy users
- Contributor: view, casual users

10x COMMON COMPONENT ADOPTION

INTEGRATIONS	NEW LOCALIZATIONS	INDUSTRY SPECIALIZATION
Baan/LN	English	Aerospace & Defense
Infor CloudSuite Industrial (SyteLine)	French	Automotive
VISUAL	German	High Tech & Electronics
M3	Japanese	Industrial Manufacturing
Publish BODs	Portuguese	
COM	Simplified Chinese	
XA (planned)	Spanish	

Infor **Optiva**

KEY INFORMATION

Infor Optiva is a best-of-breed product lifecycle management (PLM) solution created specifically for process manufacturers. It helps companies accelerate their product development, minimize their cost of production, and ensure 100% regulatory compliance.

- Flexible and easy-to-use web-based formulation is intuitive and built for the needs of process manufacturers.

- Deep analytical capabilities for material cost, inventory, and manufacturing capacity help process companies select the best formula for a given product.

- Robust tools help ensure regulatory compliance with FDA guidelines.

ROADMAP

2014	2015	
10x	Cloud enabled	Labeling rules compliance
Improved ease of use and performance	Second generation user interface	Enhanced collaboration with suppliers and customers
Project resource management	Shared document management platform	Audit Trail—FDA/Pharma industry
Web client migration	Enhanced formula management capabilities	Deeper ION integration
Integration BODs for Q1/LIMS/QMS	Resource management	Expanded in-context web parts
IDM web parts	GS1	Implementation Accelerator for Optiva Health & Personal Care
Implementation Accelerator for Optiva Food & Beverage	Regulatory—audit trail	

STRATEGIC OBJECTIVES

Reinvent User Experience and Business Processes

Power the product development collaboration process with upgrades featuring Infor 10x technologies, including modern user experience, Infor Ming.le, Mobility, ION, Analytics, and Search.

Specialize by Industry

Deliver industry-based configurations for target verticals, particularly Food & Beverage, Specialty Chemicals, Consumer, Home & Personal Care, OTC Pharmaceuticals, and Nutraceuticals, to enable more robust functionality out-of-the-box.

Enable a High-Value Extensions via Packaged Integrations

Provide ION-based packaged integrations to M3, LX, and process manufacturing ERP hubs as part of broader industry suite solutions that feature supply chain management, enterprise asset management, and other relevant applications.

Make Modernization Seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features a new web user experience and personalization tools.

10x HIGHLIGHTS

Workspace Adoption and Modern User Experience

Collaborative product development support via Social Space and Infor Ming.le delivers a modern user experience and allows for exciting new business process flows within Optiva and cross-application with core ERP systems.

ION Framework Support

Delivers deep integration with core Infor ERP hubs, particularly M3 and Adage, as well as SAP.

Industry-specific Configuration Packages

Solutions built for industry needs in Food & Beverage, Specialty Chemicals, Home & Personal Care, Nutraceuticals, and OTC Pharmaceuticals. Delivers packaged solutions out-of-the-box so customers can deploy quickly and efficiently and capitalize on industry-specific upgrades over time.

LANGUAGES

Language		Language	
English	•	**Portuguese**	•
French	•	**Simplified Chinese**	•
German	•	**Spanish**	•
Japanese	•		

INDUSTRIES

	Americas	EMEA	APAC
Food & Beverage	•	•	•
Home & Personal Care	•	•	•
Nutraceuticals & OTC Pharmaceuticals	•	•	•
Specialty Chemicals	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

PRODUCT MANAGEMENT

Item master

Formula/recipe management

Specification management

PACKAGING MANAGEMENT

Workflow/routing for approval

LABEL DEVELOPMENT

Content and ingredient statements

Includes allergens, claims, warnings

Used by regulatory affairs,
toxicology, marketing

NEW PRODUCT DEVELOPMENT INTRODUCTION

New product management

Integrated Stage Gate support

ADVANCED PROJECT MANAGEMENT

Resource, task listing

Gantt chart displays

Resource management

PARTNER CONNECT

Collaborate with suppliers
and partners

GUIDELINES AND RESTRICTIONS

Define rules and guidelines for
specific markets

Alerts on violations of criteria

PROCESS TESTING AND ANALYSIS

Collect data from variety of sources

Analyze test results

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

M3

Adage

SAP

Publish and consume BODs

NEW LOCALIZATIONS

English

Simplified Chinese

French

German

Japanese

Portuguese

Spanish

INDUSTRY SPECIALIZATION

Food & Beverage

Specialty Chemicals

Home & Personal Care

OTC Pharmaceuticals & Nutraceuticals

Infor **Integrated Business Planning/**
Infor **Sales & Operations Planning**

KEY INFORMATION

Infor Integrated Business Planning/Sales & Operations Planning is a complete suite of supply chain planning applications, including S&OP, demand, supply and scheduling, that optimizes the complete supply chain. With Infor Integrated Business Planning and Sales & Operations Planning, manufacturers and distributors can truly plan for profit and improve customer service levels while cutting costs.

- Incorporates process modeling, scenario planning, and embedded analytics with social capabilities, for outstanding sales and operations planning process control and fast response to changes in demand and supply.

- Provides the only solution that holistically optimizes across production, distribution, and transport for both capacity and costs to drive out the lowest total cost of supply.

- Delivers constraint-based scheduling that addresses the unique challenges of managing the capacity of vessels, tanks, and lines—and the flow of product between them, which is essential for food & beverage, chemical, and pharmaceutical production environments.

ROADMAP

2014	2015
10.4	**11.0**
S&OP best practices template	SaaS/cloud certification
Exception management	High performance worksheets
Infor Ming.le	Planning exception management
Offline playbooks	New worksheets and charts
Excel offline worksheets	Enhanced usability
Scenario security	SoHo User Experience update
New statistical forecasting engine	Improved forecasting engine
Enhanced process automation	Supply+
Enhanced worksheet user experience	
Cloud deployment	
Demand+ template	

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Bolster functional leadership and lower total cost of ownership with expanded globalization, S&OP standard templates, and industry-specific content packs that minimize customization and time to deployment.

Specialize by Industry

Deliver industry-based configurations for target verticals, particularly Manufacturing and Distribution, to enable more robust functionality out-of-the-box.

Enable High-value Extensions via Packaged Integrations

Provide ION-based packaged integration to Infor hub solutions, particularly M3, LX, Distribution SX.e, Adage, and System21.

Make Modernization Seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features ION, Infor Ming.le, Mobility, and Analytics.

10x HIGHLIGHTS

Workspace Adoption

Adds support for in-context business intelligence, single sign-on, and pervasive analytics. Modernizes the user experience.

Flexible User Interface

Lets end-users change the fields in list view without needing source code.

Micro-Verticalization

Integrated business planning suite contains functionality for Food & Beverage, Specialty Chemicals, Pharmaceuticals, Consumer Packaged Goods, and Distribution, as well as Discrete Manufacturing.

ION Integrations

Provides standard out-of-the-box integrations for Infor ERP solutions.

LANGUAGES

Dutch (Opportunistically)	•
English	•
French	•
German	•
Japanese	•
Portuguese (Brazil)	•
Simplified Chinese	•
Spanish	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Chemicals & Life Sciences	•	•	•
Consumer Packaged Goods (CPG)	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Pharmaceuticals	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

Tech stack adoption	Dimension independent values	Sales & Operations Planning
In-context BI metrics	Additional calendar hierarchies	Infor ION Process
Multiple reports using Infor	Interfacing improvements	Playbooks notes
S&OP best practices template	Macro improvements	Demand+
ION enablement—support all BODs	Performance improvements	Embedded forecast engine
Data management	Usability and other improvements	Supply+
Business metrics	Infor Federation Services	Infor Advanced Planning integration improvements
Additional worksheet features	User management	
Scenario history undo	Installer improvements	
Scheduled macros via command line	Technical updates	

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Infor Lawson

Infor LN

Infor CloudSuite Industrial (SyteLine)

Infor Adage

Infor ION

Infor XA

Infor LX

Infor Ming.le

SAP

ANALYTICS

Dashboard

MICRO-VERTICALS

Food & Beverage

Specialty Chemicals

Pharmaceuticals

Consumer Packaged Goods

Discrete Manufacturing

Distribution

Infor **Supply Chain Execution**

KEY INFORMATION

Infor Supply Chain Execution combines warehouse management, transportation execution, labor management, and third-party logistics (3PL) billing into a single, unified solution. It helps minimize cost and fulfillment times by optimizing warehouse inventory, space, equipment, and labor.

- Combines transportation execution and warehouse execution into a single solution on a single database.

- Sophisticated labor management capabilities optimize the distribution of work and measure the performance of the workforce.

- Embedded analytics and alerting provide real-time performance metrics and decision making for realtime logistics businesses.

ROADMAP

2014	2015
10x	**10x**
ION 11.0	Cloud deployment
UX 3.0	Capabilities for omni-channel/online e-commerce fulfillment
ION Integrations	Slotting functionality
Infor Ming.le adoption	Enhanced capabilities—manufacturing fulfillment
BI Dashboards	Enhanced capabilities for Healthcare
In-context BI	ION events
Infor Reporting	Mobile Warehouse application
Retail customers new features	Infor CloudSuite Industrial (SyteLine) and XA integration
Small Parcel Shipping integration	
M3 integration	
Enhanced voice capabilities	
Introduction of graphical Android-based RF	

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Bolster functional leadership and lower total cost of ownership, including expanded globalization for the Asia-Pacific region and Latin America, with an integrated solution that includes Warehouse Management, Transportation execution, Labor management, and 3PL Billing.

Specialize by Industry

Provide out-of-the-box functionality for specific industry needs, allowing Manufacturing, Retail, Distribution, Fashion, 3PL, and Healthcare customers to deploy the solution faster.

Enable High-value Extensions via Packaged Integrations

Provide ION-based packaged integration to Infor hub solutions, particularly LN, LX, Distribution SX.e, System21, M3, Adage, Lawson, XA, and Infor CloudSuite Industrial (SyteLine).

Make Modernization Seamless

Offer customers compelling opportunities to evolve their solution with ION, Mobility, Infor Ming.le, and Analytics.

10x HIGHLIGHTS

Modern User Experience

Delivers a consumer grade user experience with business intelligence, single sign-on support, and pervasive analytics.

Mobility

Delivers Warehouse Director, an iPad app based on the Motion platform, that changes the way Supply Chain Execution is used in the warehouse.

Micro-verticalization

Adds new core features add industry-specific functionality for Food & Beverage, Manufacturing, third-party logistics providers, Distribution, Fashion, High Tech, and Healthcare.

ION Integrations

Provides standard out-of-the-box ION integrations for Infor LN, LX, Adage, Distribution SX.e, Infor Lawson Enterprise Business Management, System21, M3, XA, and Infor CloudSuite Industrial (SyteLine).

Adoption of Infor Reporting

More than 100 base reports based on Supply Chain Execution metadata allow customers to add and modify reports more easily.

LANGUAGES

Dutch	•	Polish	•
English	•	Portuguese (Brazil)	•
French	•	Russian	•
German	•	Simplified Chinese	•
Italian	•	Spanish	•
Japanese	•	Thai	•
Others by local partners	•	Traditional Chinese	•

INDUSTRIES

	Americas	EMEA	APAC
Aerospace & Defense	•	•	•
Automotive	•	•	•
Distribution	•	•	•
Equipment	•	•	•
Fashion	•	•	•
Food & Beverage	•	•	•
Healthcare	•	•	•
High Tech & Electronics	•	•	•
Industrial Manufacturing	•	•	•
Third-Party Logistics	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

WAREHOUSE MANAGEMENT

Support for 2D barcode parsing

Portal screen with permission control

Commingling rules based on style, size, and color attributes

Voice enablement of picking, cycle counts, replenishments, and putaway

Balance dock door usage

QC packing improvements

Optimize cluster pick to cart

Easy user/role screens

Load splitting

Multi-threaded wave shipping

Flow-thru enhancements

Cluster picking by wave

Task dispatch by priority

Display item description in user language

Dimension restrictions on putaway

Compliance labeling controls and features based on owner and Ship-to

Shipping lot control by item and customer

Custom Year in Date conversion

Slotting

Multiple tracking IDs for SPS integration

Cartonization enhancements

TRANSPORTATION EXECUTION

Pallet-based rating for international markets

Inbound shipment rating

Track and Trace

VICS bill of lading

Shipment creation in Transportation Management

New international rating model

Zone based rating

New TM APIs

Excel export of TM shipment

Translation of rate date excel export/import

LABOR MANAGEMENT

Auto computation of actual indirect rates

Improved pre-loaded labor standards

Workforce management features

Payroll extract

Travel speed configuration

Personal and fatigue allowances

Cycle counting and loading standards

Labor plan estimates based on average or historical actuals

Multiple warehouse support on facility viewer

New/enhanced reporting

BILLING

Daily billing in arrears

Billing for flow-thru orders

Transship ASN charges

SPS charges

TM Freight charges

Import/export of charges

Billing based on labor usage

Profitability analysis

Enhanced reporting

"
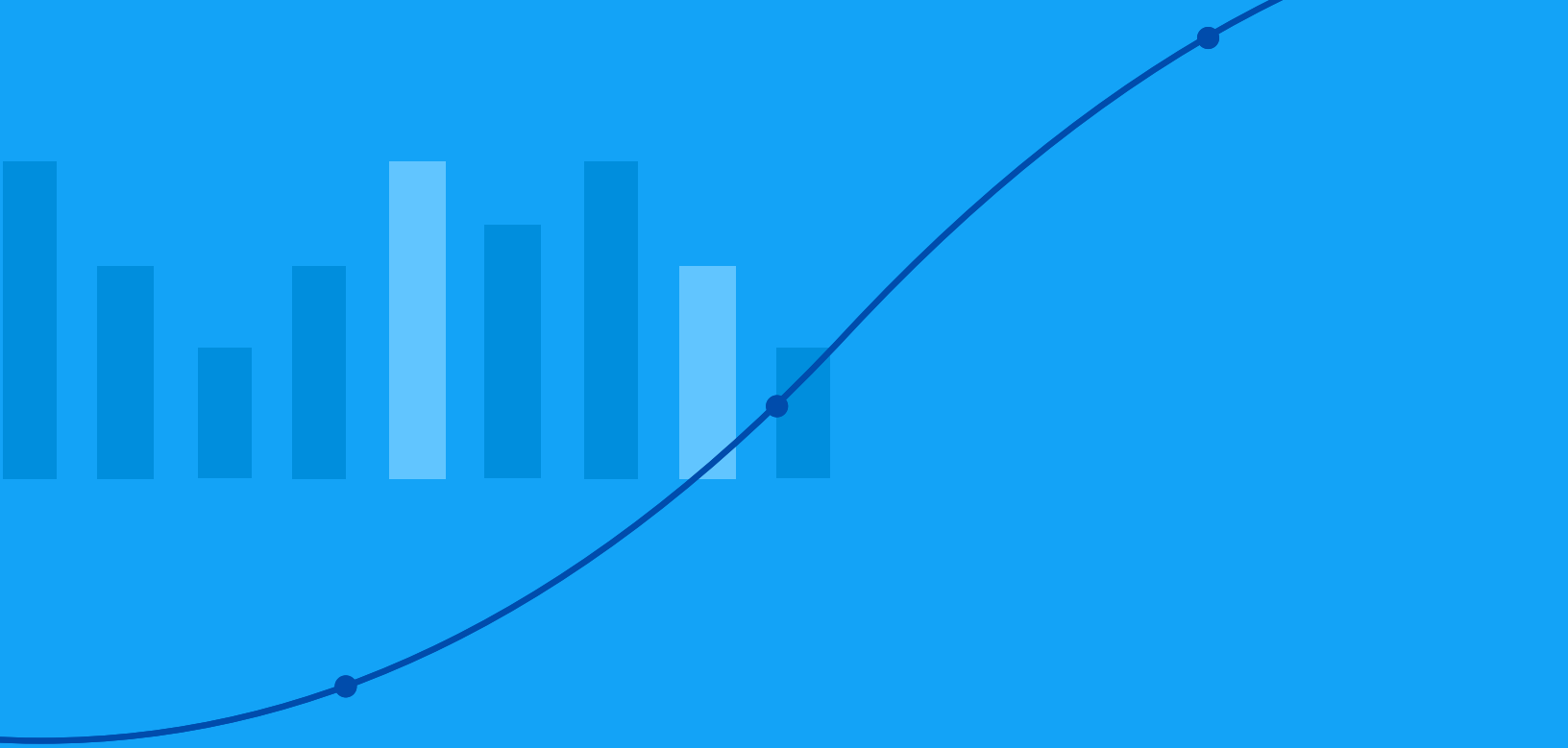
Our No. 1 priority was to implement a centrally governed system. Infor HR Service Delivery provided a personalized HR portal to drive employee and manager self-service. Our survey results show employees were very satisfied."

Anne Paterra
Senior Director, HR
Shared Services, Kellogg Company

Core Application Portfolio

Human Capital Management

IN THIS SECTION

Infor **Global HR/Human Resource Management and Talent Management**

KEY INFORMATION

Infor Global HR/Human Resource Management provides an organization's workforce and leaders with greater insight and a smarter way to optimize business operations.

Infor Talent Management helps organizations develop and retain the right people, while making smart organizational and workforce decisions that align with strategy.

ROADMAP: GLOBAL HR/HUMAN RESOURCE MANAGEMENT

2014		2015	
Personalized Self Service Portal	Benefits Administration & Enrollment v1	Expanded integration with Talent Science	Benefits enhancements
Absence Management v1	HTML5—web/mobile responsive for all roles	Additional integrations	Absence enhancements
Time Entry v1	Configurable Self Service Portal		

ROADMAP: TALENT MANAGEMENT

2014		2015	
Talent Science infusion	Mobile external candidate application	Enhanced Competency Model	Talent Science coaching added to Performance Appraisal
HTML5 web/responsive mobile for all roles		Additional Succession Planning views	Talent Acquisition candidate application enhancements and Talent Science integration

STRATEGIC OBJECTIVES

Automate routine administrative tasks

Track and manage employee information

Make the workforce more self-sufficient

Support organizational strategic goals

Identify top candidates

Keep talent engaged

Create development and training plans

Reduce attrition and flight risk

10x CORE FEATURES

GLOBAL HR/HUMAN RESOURCE MANAGEMENT

Person System of Record—Maintain one version of truth so you know everything about your people and processes that surround them

Competency Framework—Provide a model for what good looks like.

Position Budgeting—Manage budget variances

Health & Safety—Drive compliance and manage risk

Employee Relations—Track and mitigate issues

Human Resources—Drive business processes

TALENT MANAGEMENT

Compensation—Distribute merits and incentive awards

Goal Management—Establish goals and track progress

Development Planning—Manage employee growth

Performance Management—Measure performance and provide feedback and coaching

Succession Management—Avoid potential disruption with by managing your internal talent pipeline

Talent Acquisition—Source and identify top talent to best fit quickly and easily

Payroll (HRM)—Quickly and easily handle complex payroll calculations with highly scalable engine

Infor Global HR: **Why Upgrade?**

CAPABILITIES

	Old Versions	10.2	11.0
Organization and Person Record	🔵	🔵	🔵
Position Budget Mgmt.	🔴	🔵	🔵
Employee Relations	🔴	🔵	🔵
Occupational Health	🔴	🔵	🔵
Employee Safety	🔴	🔵	🔵
Personalized Self Service Portal	🔴	🔴	🔵
Absence Management v1	🔴	🔴	🔵
Time Entry v1	🔴	🔴	🔵
Benefits Administration and Enrollment v1	🔴	🔴	🔵
HTML5—Desktop/mobile responsive for all roles	🔴	🔴	🔵
Configurable Self Service Portal	🔴	🔴	🔵
Enhanced Payroll integration	🔴	🔵	🔵

🔵 Yes   🔴 No   🟡 In Progress

Infor Talent Management: **Why Upgrade?**

CAPABILITIES

	Old Versions	10.2	11.0
Goal Management	🔵	🔵	🔵
Performance Management	🔵	🔵	🔵
Learning and Development	🔵	🔵	🔴
Succession Planning	🔵	🔵	🔵
Development Planning	🔴	🔴	🔵
Talent Science Infusion	🔴	🔴	🔵
HTML5—Desktop/mobile responsive	🔴	🔴	🔵
Mobile external candidate application	🔴 *	🔴	🔵

🔵 Yes   🔴 No   🟡 In Progress

Infor **HR Service Delivery**

KEY INFORMATION

Infor HR Service Delivery (HRSD) includes five applications that help reduce the cost of HR service delivery: HR Knowledgebase, HR Case Management, Onboarding, Offboarding, and Total Rewards. This suite of solutions helps customers transform HR into a strategic partner and fully engage employees, while lowering annual HR service delivery costs by an average of 20% to 50%.

ROADMAP

2014		2015	
Case Management	Case clone	UI enhancements	Infor Ming.le integration
18 new language packs	Knowledge Management	Enhanced content creation and management tools	
Case survey enhancements	DIY content templates		
Enhanced analytics	Branding builder		
Case relationships	18 new language packs		

LANGUAGES

KNOWLEDGEBASE/CASE MANAGEMENT

Bulgarian	•	**Korean**	•
Croation	•	**Polish**	•
Czech	•	**Portuguese (Brazil)**	•
Dutch	•	**Romanian**	•
English	•	**Russian**	•
French (Canadian)	•	**Serbian (Cyrillic)**	•
French (France)	•	**Simplified Chinese**	•
German	•	**Spanish (Mexican)**	•
Greek	•	**Spanish (Spain)**	•
Hungarian	•	**Swedish**	•
Italian	•	**Turkish**	•
Japanese	•	**Ukrainian**	•

ONBOARDING/OFFBOARDING

English (US)	•
Spanish (Mexico)	•

TOTAL REWARDS

English	•	**Italian**	•
French (Canada)	•	**Spanish (Mexico)**	•
French (France)	•	**Spanish (Spain)**	•
German	•		

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

Infor **Learning Management**

KEY INFORMATION

Infor Learning Management is an easy to use software solution that delivers strategic learning across the extended enterprise to help employees do more of what they were hired to do, which helps improve performance and productivity.

ROADMAP

2014	2015
Content distribution enhancements	Content distribution enhancements
Course Management and Enrollment enhancements	Course Management and Enrollment enhancements
Enhanced portal manager functionality	Enhanced portal manager functionality
Enhanced implementation migration utility	Enhanced implementation migration utility
Expanded HTML5 template capabilities and integration with Infor Ming.le	Expanded HTML5 template capabilities and integration with Infor Ming.le

STRATEGIC OBJECTIVES

Accelerate creation and dissemination of proprietary learning content

Encourage collaboration among learners

Drive learning throughout the extended enterprise

Align development to business results

Meet mobile demand

Overcome geographical and language barriers

LANGUAGES

LMS PORTAL, ADMIN AND CONTENT CREATOR

English (US)	•
French (France)	•
German	•
Italian	•
Spanish (Spain)	•

COMING SOON

Indonesian
Korean
Thai

PORTAL ONLY

Arabic	•	**Kazakh**	•
Bulgarian	•	**Lithuanian**	•
Croatian	•	**Latvian**	•
Czech	•	**Macedonian**	•
Danish	•	**Norwegian**	•
Dutch	•	**Polish**	•
Estonian	•	**Portuguese**	•
Finnish	•	**Romanian**	•
French	•	**Russian**	•
German	•	**Simplified Chinese**	•
Greek	•	**Serbian**	•
Hebrew	•	**Slovenian**	•
Hungarian	•	**Spanish**	•
Icelandic	•	**Swedish**	•
Italian	•	**Turkish**	•
Japanese	•	**Ukrainian**	•

INDUSTRIES

Financial Services	•
Healthcare	•
Manufacturing	•
Public Sector	•
Retail	•
Transportation	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

LEARNING MANAGEMENT

Create, publish, deliver, manage, and track learning from a single platform.

AD HOC REPORTING

Generate ad hoc reports and view analytic dashboards to measure the business impact of learning activities. Access real-time information and gain insight into what users are learning by viewing their session activity and scores.

SOCIAL LEARNING

Create blogs, wikis, videos, and podcasts to enhance learning. Enable networking, collaboration, and informal learning to support learning objectives.

LEARNING CONTENT MANAGEMENT AND CREATION

Transform SMEs into content authors who can create, update, and localize effective and engaging media-rich eLearning content more efficiently. Allow learners to interact with their content from laptops, smartphones, and even off-line.

MOBILE LEARNING

Interact with learning via smartphones and tablets. Our solution is compatible with all major mobile devices for learning on-the-go and on-demand.

Infor **Talent Science**

KEY INFORMATION

The cloud-based Infor Talent Science helps organizations select, retain, and develop employees through Predictive Talent Analytics™—the powerful combination of talent science and big data. Our single assessment captures the Behavioral DNA® of current employees and the specific traits that determine success in the user's unique business environment. We use that data and the user's performance data to build validated Performance Profiles that can be used to select new hires, coach current employees, and identify best-fit opportunities for succession. Talent Science has been proven to deliver significant gains in employee retention and performance for clients in industries including Retail, Healthcare, Real Estate, and Business Process Outsourcing.

ROADMAP

2014		2015	
Strategic Leadership Selection • Non-profile based behavioral insights • Core competencies* • Primary and secondary styles • Behavioral job templates *Printed assessment report*	**Internationalization** • Extend language translations • Focus on industry momentum (Healthcare, Hospitality, Retail)*	**UI enhancements** • Internationalization • Extend Language translations	• Focus on industry momentum (Healthcare, Hospitality, Retail) • Interactive assessment report

STRATEGIC OBJECTIVES

Decrease Turnover—Identifies candidates who are likely to be productive and satisfied with the role and remain in their position longer.

Improved Performance—Candidates who better fit to a role will become productive sooner and achieve higher levels of performance.

Streamline Hiring Processes—By reducing turnover and streamlining the process to find new hires, clients reduce the cost and effort associated with talent acquisition.

Reduce Risk—By using objective, defensible criteria in hiring decisions, clients reduce risk associated with subjectivity and bad hires.

LANGUAGES

Chinese (Mandarin)	●	Japanese	●
English	●	Maly	●
French (Canadian)	●	Portuguese (Brazil)	●
French (European)	●	Simplified Chinese	●
German	●	Spanish	●
Indonesian	●	Spanish (European)	●
Italian	●	Thai	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

PERFORMANCE PROFILES

Assessment of employees' Behavioral DNA—weighted behavioral characteristics that predict success for each role based on client-specific KPIs.

CANDIDATE ASSESSMENT & SCOREBOARD

Desktop or mobile browser-based single assessment instrument for measuring behavioral preferences and providing instant comparison against roles; easy-to-read graphical reports for reviewing fit.

CANDIDATE BEST-FIT AND CAREER PATH PLANNING

Comparison of applicants against multiple roles to identify best-fit position for initial hire and potential against future roles.

INTERVIEW, ONBOARDING, AND FEEDBACK GUIDES

Customized, text-based guides generated on-the-fly to help managers, recruiters, and employees convert behavioral data into actionable insights for selection and development.

CANDIDATE MANAGEMENT WORKFLOW

Configurable workflow includes easy sorting and icon-based UI for workflow actions, customizable pre-screens, and candidate letters/emails.

ANALYTICS

Graphical reporting of candidate volumes, overall fit of hires.

Infor **Workforce Management**

KEY INFORMATION

The Infor Workforce Management portfolio is a comprehensive solution that encompasses the full life cycle of workforce management processes. This strategic tool includes Budgeting and Forecasting (Planning), Time and Attendance, Absence Management, Scheduling and Staffing, Task Management, and Performance Management.

ROADMAP

2014	2015
Enhanced schedule template publishing	View enhancements
Shift configuration wizard refinements	Performance-based retail scheduling
Advanced schedule view enhancements	Mobility enhancements
Workload management improvements	Healthcare scheduling enhancements
Central staffing worksheet	
Self-scheduling refinements	

STRATEGIC OBJECTIVES

Manage labor costs and compliance through scheduling.

Ensure pay compliance through automated wage and hour rules.

Facilitate long-term workforce planning, connecting to shorter-term labor forecasting.

Improve employee engagement by providing them with control over parts of their work environment.

Improve transaction times and information access through an optimized user experience.

LANGUAGES

Czech	•	**Italian**	•
Chinese	•	**Japanese**	•
Dutch	•	**Polish**	•
English	•	**Portuguese (Brazil)**	•
Finnish	•	**Russian**	•
French	•	**Spanish (Mexico)**	•
German	•	**Turkish**	•
Hungarian	•		

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

BUDGETING AND FORECASTING (PLANNING)

Manages the full workforce planning and budgeting life cycle from strategic budget creation and real-time budget management through tactical forecasting.

SCHEDULING AND STAFFING

Industry-specific scheduling processes allow for schedules that focus on meeting operational demands, while controlling costs and ensuring compliance.

TIME AND ATTENDANCE

Provides a highly scalable web-based platform that enables organizations to manage and control all of their time and attendance processes.

ABSENCE MANAGEMENT

Allows managers to see employee absences at the team level, empowering managers to quickly assess the impact of individual absences on the greater team.

TASK MANAGEMENT

Allows organizations to allocate specific work tasks to resource which is available and able.

Infor Workforce Management: **Why Upgrade?**

CAPABILITIES

	5.x or earlier	6.x	6.x SaaS
View additional employee information directly on the Timesheet	🔴	🔵	🔵
Enhanced clock entry and absence control indicators for supervisors	🔴	🔵	🔵
Enhanced information and processes for mobile devices	🔴	🔵	🔵
Improved Supervisor Approval Worksheet	🔴	🔵	🔵
Multi-view Scheduler (MVS) improves shift options, shift management, and communication	🔴	🔵	🔵
Improved shift options provide better rotational shift and relief shift management	🔴	🔵	🔵
Create rotational schedules of any length	🔴	🔵	🔵
Predictable expenses	🔴	🔴	🔵
Included updates	🔴	🔴	🔵
Lower TCO	🔴	🔴	🔵

🔵 Yes   🔴 No   🟡 In Progress

"
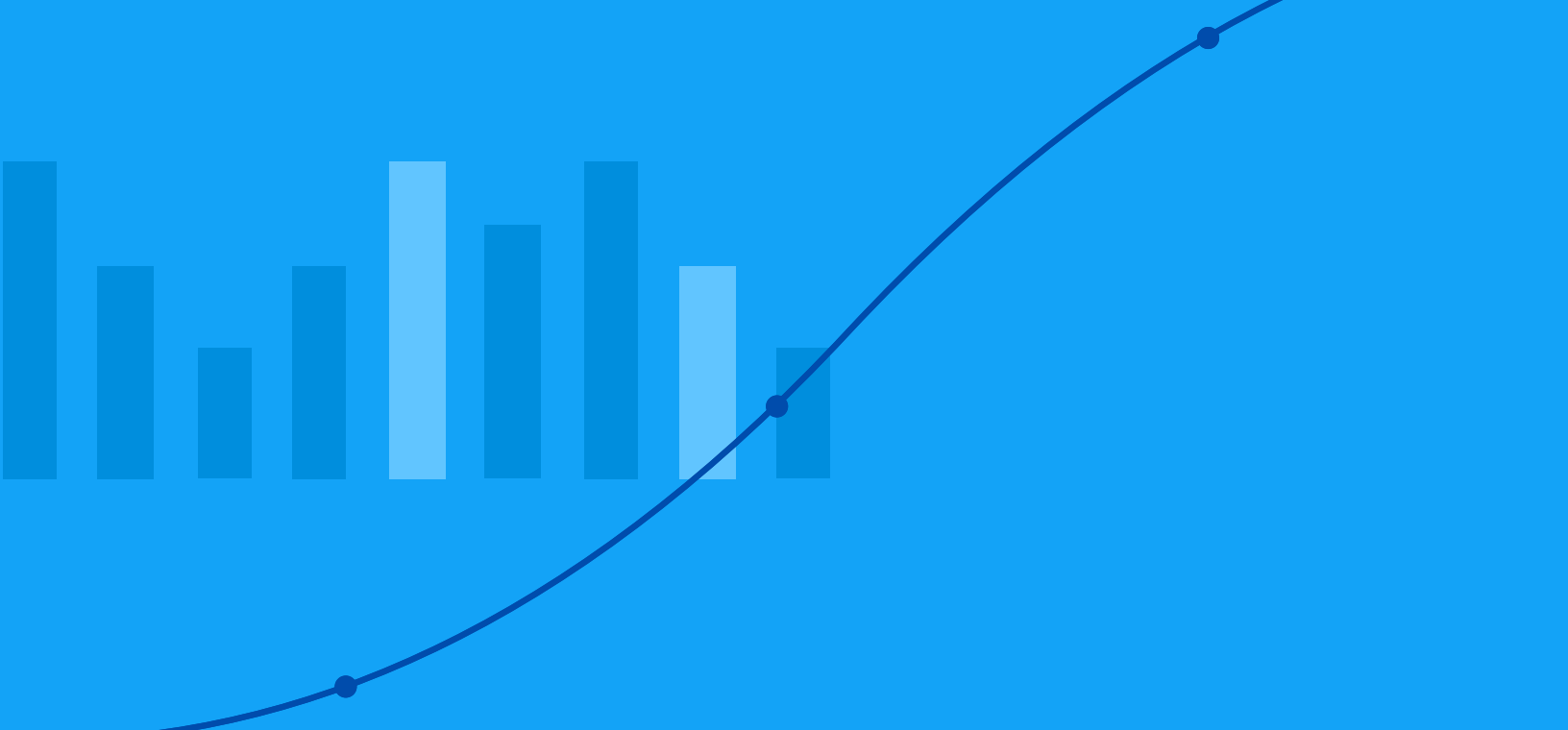
Building on decades of industry specialization, the new Infor is focused on accelerating innovation and delivering beautiful applications that emphasize clarity and ease-of-use, helping customers make decisions with remarkable agility and astonishing speed, wherever they are—at the office or on the go."

Charles Phillips
CEO of Infor

Industry Solutions

Infor **Distribution SX.e**

KEY INFORMATION

Infor Distribution SX.e is a full suite of best-of-breed solutions that helps distributors automate, streamline, and modernize operations to improve profitability and longterm success.

- Extraordinarily flexible solutions can be configured to support the distributor's lifecycle now and in the future.

- Omni-channel order processing matches the shifting landscape of buyer behavior, including traditional, phone, fax, email, e-commerce, showroom or retail, vending, consignment, mobile, social, and other distinct vehicles.

- Delivers ease of use and visibility of critical information across the enterprise suite that empowers users to make better, more informed decisions.

ROADMAP

JULY 2012	MARCH 2013	2014
10+	**10.0**	**10x**
Road Warrior	Storeroom 2.0	Product Restrictions
Inforce	International Taxing	Accounts Payable Center
Storefront 2.0	Infor Ming.le	Infor Distribution Business Analytics
Infor Supply Chain Execution	ION Business Vault	Freight Cost Recovery
Corporate-level accounts receivable	Lawson Financials	International capabilities
International capabilities	PCI compliance	Demand Center
Spanish translation	Industrial Enhancement Pack	Tiers and preferences with CPQ integration
Direct supplier access	Powerful new user experience (WebUI)	Production Availability view
	Enterprise Search	Quick Grid Order Entry
	Super Grid capability	Enhanced credit card processing
		Keystroke optimization for speed order entry

STRATEGIC OBJECTIVES

Lower Total Cost of Ownership

Deliver a single instance solution that is more efficient and offers a lower total cost of ownership for mid-market enterprises.

Specialize by Industry

Deliver industry-based configurations for target verticals, particularly Electrical, BMAT, P/HVAC, JanSan/Paper, Hybrid Distribution and Manufacturing, and Automotive Aftermarket to enable more robust functionality out-of-the-box.

Enable Adoption of High-value Extension Applications

Provide high value expansion opportunities for customers with packaged integrations to F9, EPAK, Inforce, Supply Chain Execution, and Lawson Financials.

Make Modernization Seamless

Offer customers compelling opportunities to upgrade to an evolved solution that features flexible deployment options, mobile applications, ION, Infor Ming.le, Analytics, and Search.

10x HIGHLIGHTS

New, Modern User Experience

Delivers a dramatically modernized user experience that will change the way people work.

New ION Integrations to Extension Applications

Provides a more compelling extended suite with a lower cost way to take advantage of new, high-value capabilities.

Infor Ming.le Integrated to ERP, In-Context BI

Delivers more robust functionality through compelling workflows within the application and across a broader suite.

Contextual Web Parts

Delivers desired enhancements without impacting core code.

Embedded Enterprise Search

Use familiar and consumer-grade search to immediately access information. Greatly improves service levels.

Expanded Micro-vertical Industry Functionality

Delivers industry-specific functionality that deploys more quickly and at a lower TCO, while preserving upgrade path.

LANGUAGES

English	●
French	●
Spanish	●

INDUSTRIES

	Americas	EMEA
Distribution	●	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

INTERNATIONAL SUPPORT

Spanish and French translations

- Multi-language description search
- Harmonized tariff codes

PO ENHANCEMENTS

Demand Center

Increased field size—Vendor Product number

VALUE-ADD ENHANCEMENTS

Value-add and kit product revisions

Excel export for value-add and kit line items

Labor reporting

Costing in value-add

Production Availability view

Fabrication Assembly

OE ENHANCEMENTS

Order Quick Grid entry

Display last cost update with last price paid

Customer-specific barcodes on packing slip

Flag non-cancellable/ nonreturnable items

Bi-directional notes

Automated freight allocation on DC WH directs

Counter Sales improvements

Freight recovery bump

Order origin code

Extended shipping instructions

CenPOS instant payment—Order Entry/Receive on Account

COMPLETELY NEW USER INTERFACE

Embedded Infor Ming.le

Embedded Infor Enterprise Search

Contextual BI

Closed-loop Workflows

Mega menus

Personalization

Export Grid to Excel

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Inforce

Lawson Financials

Infor Supply Chain Execution

Configure Price Quote

CPQ Channel Sales

Billtrust Interface

- Efficient catalog searching
- Multi-channel quoting and ordering
- Returns

UPDATED LOCALIZATIONS

Language packs for Spanish and French

UK localization

MICRO-VERTICALS

Industrial

Electrical

Building Materials

P/HVAC

JanSan/Paper

Infor **Healthcare—Infor Cloverleaf Integration Suite**

KEY INFORMATION

Infor Cloverleaf Integration Suite is a comprehensive healthcare integration platform that facilitates high-performance, high-capacity integration that enables data flow across disparate information systems regardless of the source system, message format, or transmission protocol.

- Connects data stored in application silos via a single integration platform for maximum flexibility and scalability.

- Exchanges healthcare standards-compliant information securely within and beyond the organization's four walls.

- Simplifies interface development and maximizes the reuse of interfaces via an easy-to-use, graphical, drag-and-drop interface.

ROADMAP

2012	2013	2014	
User interface refresh	**Cloverleaf enhancements 6.0.1**	**Cloverleaf Cloud**	• User enhancements to BOX manager
• Drag-and-drop configuration	• 50 minor features and fixes	**Cloverleaf 6.0.2**	• UI driven database integration during translation
• Single view of message route	• UI refinement	• LDAP integration for user authentication	**Global Monitor 6.1**
• Visual troubleshooting	• BOX security	• Enhanced certificate management	• Enhanced user experience
BOX technology	• HL7 unlimited field lengths	**Global Monitor 6.0.4**	• Database independence
• Graphical Configuration Packaging	**Secure Courier 5.0.1**	• LDAP integration for user authentication	• File viewer
• Reusable Objects	• Cloverleaf 6.0 support	**Web Services Adapter 2.0**	• Global Search
• Simplifies deployment	• Updater Service	• Enhanced user experience	• Enhanced Audit Log
Site documentation	• Message Digest support	• Pass-through support	• Alert trending on Dashboard
• Automated configuration	• Log viewer	• Enhanced security	**Direct Adapter**
• Specification documentation	• Web interface	**Cloverleaf 6.1**	**Clinical Bridge 2.0**
• Streamlines compliance	• Data warehousing services	• Enhanced user experience	
Clinical Bridge 1.0	**Global Monitor 6.02**	• Encryption of message archives	
	• Android mobile application	• Database-driven message archives	
	• Updated iOS mobile application		
	Clinical Bridge 1.1		
	• Replenishment and utilization		

STRATEGIC OBJECTIVES

Bolster Compliance with US Healthcare Requirements

Address industry, market, and government-specific requirements, particularly Meaningful Use Certification, and HIPAA readiness.

Evolve Technology Platform

Improve and add critical technology components that enhance integration, process automation, user experience, and business intelligence, while adopting Infor's emerging technology platforms, including Infor 10x, ION, and Infor Ming.le.

10x HIGHLIGHTS

Streamline Health Information Exchange

Create one platform to assist healthcare organizations with regulatory and Meaningful Use compliance, manage connectivity, and exchange across all disparate health information data sources and applications, and support a highly reliable, secure, scalable, high-throughput environment to manage complex, secure data transfer, and exchange.

User-friendly Graphical Interface

Enhance user interface to simplify and speed development, increase usability of monitoring and control, and incorporate mobile technologies.

Interface Reusability

Enables reusability, sharing, and collaboration across disparate Cloverleaf environments.

Monitoring

Proactive alerts notify IT resources when critical interfaces are unresponsive or acknowledgments have not been received. Provides mobile and browser-based tools to control interfaces and resend messages. Also supports message tracing and reporting to support auditing and diagnostics.

COMMON COMPONENT ADOPTION

SECURITY

Security Server

Secure Courier

Secure Messenger

Auditing

MICRO-VERTICALS

Healthcare

INTEGRATION

Data Integrator

Web Service Adapter

IHE Adapter

Clinical Bridge

Hosted Health Information Exchange

Infor BI

Direct Adapter

DATA AVAILABILITY

High availability

Global Monitor

Message Warehouse

Mobile applications

Cloud

Infor **Healthcare—Revenue Cycle Management**

KEY INFORMATION

Infor Healthcare Revenue Cycle Management helps healthcare organizations simplify their complex patient billing and collection activities to maximize collections, reduce gross days receivables outstanding, and improve cash flow.

- User-configurable and rules-based system design delivers exception based processing integrated with online workflow management.

- Automated denial management integrates with online workflow.

- Provides client-configurable analytics.

ROADMAP

2014		2015	2016
V3.4	**V3.4**	**V3.5**	**V3.6**
Canadian v2 migrations	Analytics B1 v3.4	US Lab Billing enhancements	Canadian Physician Billing
Localization phase I	• Enhanced Analytics	Additional ICD-9 & ICD-10 enhancements	User group requested enhancements
Modularization	• OLAP Cube	User group requested enhancements	
IPA integration	Analytics B2 v1.1		
Cashiering	• Dashboard and Reports		

STRATEGIC OBJECTIVES

Enhance Revenue Collections and Billings

Address industry and market needs based on regulatory demands and importance of cash collections and cash management.

Expand Globalization Capabilities

Incorporate multi-language capability and add language libraries, while refining functionality for the Canadian market.

10x HIGHLIGHTS

Cashiering—Front Desk/Cashiering Window Application

Provides better security, audit, and balancing of cash-to-cash drawers and bank deposits.

Financial Integration

Adds drop-in integration with Infor Financial applications.

Modularization

Dynamic Assembly allows Implementer to create a start-up configuration file.

Localization

Add multi-language capabilities and support for additional languages, including Spanish, French, and German.

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Infor Lawson

Admitting

Diagnostic Imaging

Lab

Emergency

Outpatient and specialty clinics

Physiotherapy

EDI

TECHNOLOGY

ION

Process Automation

Business Intelligence

NEW LOCALIZATIONS

French-speaking Canada

MICRO-VERTICALS

Hospitals

Physicians' practices

Specialty practices and labs

BUSINESS ANALYTICS

Revenue Cycle Management Analytics

Customizable Dashboards and Reports

Customer-driven or LCS driven

Data cubes fully integrated

Access information in spreadsheets

Rapid deployment of Analytics

Standard reports

Infor **Care Workloads**

KEY INFORMATION

Based on the GRASP methodology, Infor Care Workloads provides effective management of staff workloads and drives sustained organizational improvements, including reduced labor costs, enhanced quality outcomes, increased revenue, and employee and patient satisfaction.

- Maximizes workload efficiency
- Balances workloads across staff

- Patient-centric
- Treats every patient as unique

ROADMAP

NOV 2014	JUNE 2015	NOV 2015
V4.0—Styling and Infor Cloverleaf Integration	V4.1—Dashboards and Configuration	V4.5—Cloud enablement and TrueCost integration
• SoHo User Experience • Integration with Infor Workforce Management • Infor Cloverleaf integration	• Infor BI dashboards • HIPPA Compliance • New administration console • HR and Talent management integration	• Integration with Infor BI • Integration with Infor TrueCost • Cloud automation

STRATEGIC OBJECTIVES

Optimize Workload Balancing

Provide automated and optimized workload balancing for both clinical and non-clinical units.

Increase integration with other Infor products

Enable seamless integration and data flow between Infor Workforce Management and Talent Management to enable a complete picture of workforce activities and analysis.

10x HIGHLIGHTS

Data Interchange

Integration with Infor Cloverleaf enables connectivity and data exchange across multiple data sources and applications.

Integrations

Integrates with Infor Workforce Management to exchange staff data and inform workload management.

User-friendly graphical interface

Infor SoHo User Experience maximizes efficiency and productivity, increases usability, and minimizes effort.

10x CORE FEATURES

Acuity-based workload balancing

Usability enhancements

Infor SoHo User Experience

New administration console

Supports care coordination

Capture direct and indirect workloads

Infor Workforce Management integration

Infor BI integration

Infor Talent Management integration

Infor **HMS (Hospitality Management Solution)**

KEY INFORMATION

Infor HMS includes all the capabilities to manage the hospitality process, built-in, not bolted-on, for the independent hotel, a smaller chain, or a global company.

- Allows hotels to optimally manage every aspect of the guest experience, to drive both increased revenue and better bottom-line results.

- Flexible deployment, with both on-premise and SaaS options, and deep, customizable functionality meets the needs of small-to large hotel operations—from 5-star to budget to military billeting.

- Global support, localizations for dozens of countries, and multi-lingual capabilities meet the needs of global hotel companies.

ROADMAP

2013	2014	2015
10x	**10x+**	**Xi**
SoHo User Experience	HTML5 support	Resort recreational scheduling
Infor Ming.le (enhance guest experience)	Long-term leasing operations	Resort single guest itinerary support
EZRMS revenue management integration	Enhanced accounts receivable	Casino comp accounting
Servebase EFT integration	International tax engine	Casino player tracking integration
Ariane kiosk integration	Enhanced packages on the fly	
Libra OnDemand CRM integration	Hospitality Analytics	
HMS marketplace/country enhancements	Booker condo owner accounting integration	
• France	ION BODs for Infor SunSystems and Infor d/EPM	
• Germany	Infor CloudSuite Hospitality integration	
• Philippines		
• UK		
• US		

STRATEGIC OBJECTIVES

Bolster Core Functionality

Incorporate highest priority features requested by the marketplace to ensure compelling functionality for customers.

Specialize by Industry

Enhance micro-vertical functionality with pre-built templates and report packs for Hospitality and Hotels, Gaming, and Public Sector.

Expand Globalization

Add new languages, particularly Spanish and Russian, to support hospitality businesses worldwide.

Enable Adoption of High-value Extension Applications

Provide Hospitality Industry Suite expansion opportunities for customers with packaged integrations.

Make Modernization Seamless

Offer customers compelling opportunities to evolve their solution with ION, Mobility, Infor Ming.le, Analytics, and cloud conversion to SaaS.

10x HIGHLIGHTS

Intuitive, Beautiful, Easy to Navigate User Interface

Creates faster user acceptance and lowers training costs.

Drill Back from Queries and Infor Ming.le Social Feed

Provides ability to drill directly back to source transaction from queries, so users can take immediate action and get better results, faster.

Expanded ION Integrations to Power HMS

Delivers proactive and preemptive control and foresight across application process flows.

Workspace and In-Context Queries OneView for BOD Timeline

Delivers more robust functionality through compelling workflows within the application and across suite.

LANGUAGES

English	•	Simplified Chinese	•
German	•	Spanish	•
Portuguese (Brazil)	•	Traditional Chinese	•

INDUSTRIES

	Americas	EMEA	APAC
Hospitality	•	•	•
Public Sector	•	•	•

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

HTML5 cross-browser support	HMS Mobility via iPad	Windows Server 2012
Single installation	Guest check in	Windows 8 client
PMS and CRS (Call Center)	Guest check out	SQL Server 2012
Multiple property (SaaS/multitenant)	Concierge functionality	Web user interface customization (Blue 2.0 or SoHo User Experience according to device/render mode)
Dynamic packages (enhanced guest experience)	Housekeeping room status	Integrated with Infor Ming.le Foundation
Guest preference recognition	In-context BI (guest stay, check in, check out)	
Improved usability via Framework	ION integration with EAM	
Screen designer via Framework	Integration with Infor Q&A	
Revenue management	Cloud or on-premise deployment—Saas-enabled	
Zero downtime for night audit	Standard interfaces supported (150+ interfaces)	
PCI/PADSS compliant—100% web architected		

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

EAM

Infor ION Business Vault

SunSystems

EzRMS

TECHNOLOGY STACK

Client runs on prevalent browsers (IE, Firefox, etc.)

Infor Ming.le Foundation

In-context BI

Drill-back

ION (Workflow, Events, integration)

NEW TRANSLATIONS

Russian (planned)

Portuguese/Brazil (planned)

Spanish (planned)

Arabic (planned)

MOBILE

Mobile HMS via iPad

- Guest check in

- Guest check out

- Concierge functionality

- Housekeeping room status

Motion Query &Analysis

Motion ActivityDeck for ION alerts

MICRO-VERTICALS

Hospitality—Hotels

Public Sector—Military (planned)

Infor **Public Sector Solution Suite**
Assets, Utility Billing, Community Development/ Regulations, and CRM

KEY INFORMATION

Infor Public Sector provides complete, integrated, end-to-end solution that simplifies the business of managing government and makes community interactions more efficient, effective, and transparent.

- Offers flexible deployment on-premise, in the cloud, or in a hybrid configuration, along with modern tools—such as integrated maps, event notifications, and process flows.

- Delivers a comprehensive mobile solution for both field inspectors and work crews, designed specifically for how they work in the field.

- Supports multiple channels of communication, allowing departments to work more closely together.

ROADMAP

2012	2012	2013	2014/2015
10	**10+**	**10x**	**10x**
100+ enhancements	30+ enhancements	200+ enhancements	150+ enhancements
Configured asset	ION enablement and integrations	Infor 10 Blue 2.0 User Experiences	SoHo User Experience
V7 GAPS (migrations)	Lawson connectors	Infor ION interfacing enhancements	Cross-browner (HTML5)
Supervisor override	CDR to asset linking	Full cloud enablement	Valuations enhancements
150 Standard reports	Data import tool	Improved usability	Accessibility (508 compliance)
Billing batch manager improvements	Clone service request/ work orders	Enhanced spatial capabilities	User Experience Grid Enhancements
Dynamic portal billing	Service contract usability enhancements	Portal personalization enablement	Dynamic Portal responsive design
Industry-specific functionality and analytics		Life cycle analysis	New contact design
		Budget billing	Address to address relationships
			GIS mapping annotations and redlining
			Configured linear asset
			Infor Mobility (Android)
			• CDR Inspections App
			• Customer Service App
			• Work Management App

STRATEGIC OBJECTIVES

Bolster Core Functionality

Build leadership globally by utilizing over 25 years of best practice experience and provide the only end-to-end operational solution set in the market.

Specialize by Industry

Enhance micro-vertical functionality with pre-built templates and report packs for Regulatory and Revenue Optimization, Infrastructure Management, Citizen Services Management, and Planning, and Public Safety.

Enable Adoption of High-value Extension Applications

Provide expansion opportunities for customers with packaged integrations to Infor Lawson, Infor Risk and Compliance, Enroute, and HCM.

Make Modernization Seamless

Offer customers compelling opportunities to evolve their solution with ION, and Infor Ming.le.

Enable E-content. Digital Assets, and Mobile

Support for full integration with third-party e-content providers, particularly e-books and audio books.

Support for digital asset management.

Better support for mobile interfaces.

Integrated E-sources

Better integration of e-materials (e.g. packages management, license management, etc.).

10x HIGHLIGHTS

New HTML5 Browser Operating Within Workspace

Allows Infor Public Sector customers to take advantage of more Infor solutions and use the full power of Infor Ming.le.

New Software Delivery Model

Major functional updates will be available to customers faster, on an annual basis. Can easily integrate with industry-standard solutions.

New, Modern User Interface—Social and Mobile

Provides the most comprehensive and modern Public Sector solution in the market.

Certified ION Integrations to Infor's Best-in-class Solutions

Delivers more robust functionality through compelling workflows within the application and across suite.

Deeper Industry Functionality

Reduces the need for customer unique modifications or third-party solutions, and expands vertical reach.

Embedded Enterprise Search

Use familiar, consumer-grade search to immediately access information. Can greatly improve service levels.

LANGUAGES

English	●
Portuguese (via Assima)	●
Spanish (via Assima)	●

Partners can provide: English, Portuguese (via Assima), and Spanish (via Assima)

INDUSTRIES

	Americas	EMEA	APAC
Public Sector	●	●	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x INDUSTRY FUNCTIONALITY

ASSETS AND WORK MANAGEMENT

Transportation (rail, roads, and streets)

Work Management Utilities (water, sewer, storm)

Mobile

Facilities (parks, building, facilities, equipment)

CRM AND CALL CENTER

Service requests

Case management scripting

Cost recovery

Public outreach

Mobile 311

IVR

GIS

CIS BILLING

Manage accounts

Utility billing

Water Meter management

Solid Waste management

Track delinquency

Collection management

Budget billing

Citizen Portal

COMMUNITY DEVELOPMENT

Manage applications and licenses

Fee and revenue management

Advanced workflow design

License renewals

Inspection and review scheduling

Case and violation tracking

GIS AND CITIZEN PORTAL

Spatial views of work

GIS context commands from the map

100+ points of access to GIS data

Citizen service requests

Citizen permit and license management

Online utility billing management

10x COMMON COMPONENT ADOPTION

INTEGRATIONS

Lawson

Human Resources Motion

EnRoute

Infor Risk and Compliance

NEW LOCALIZATIONS

Portuguese (via Assima)

Spanish (via Assima)

Japanese (via Assima)

French (via Assima)

Hindi (via Assima)

Arabic (via Assima)

MOBILE

IPS CDR, CRM

IPS Assets/Work Management

ANALYTICS

Business Intelligence

Business Analytics

ION Business Vault

MICRO-VERTICALS

Water

Transportation/Transit

Regulatory and Enforcement

Citizen Services

Public Safety

Infor **Public Sector—Libraries**

KEY INFORMATION

Infor Library Solutions is a comprehensive array of applications that delivers end-to-end automation to improve resource management and improve customer service.

- Provides integrated tools for managing all library operations, including circulation, cataloging, acquisitions, serials management, and reporting.

- Combines a library's website and its catalog into an interactive, personalized environment for exploring collections and services.

- Delivers advanced statistical analysis and in-depth trend reporting for insight into how customers use the library's collections.

ROADMAP

2016	2015		
V-EYEQ	**V-SMART**	**V-INSIGHT**	**IGUANA**
Version 2.0	Version 4.0	Version 4.0	Version 4.0
Collection planning tool	Features span all modules: cataloging, acquisitions, circulation, reporting, search, and web	New features include multiple lines chart type, single segment dashboards, conditional tables, improved support for consortium, "inspector"	Digital Asset Management (DAM)
• Planning: based on KPIs and budget	New graphical interface: Hawaii design, better mobility and accessibility, responsive design		Mobility, responsive design
• Performance: what part of the collection performs/ underperforms		Iguana data (sessions, actions, interest emails)	Personalized email alerts
• Recommendations: what to purchase, remove, transfer		Contact management data (incidents, actions)	Newsletters
• Acquisitions: integrated with back-end for items purchasing		Consumer-grade user experience via interface enhancements	Social integration
• Better comparison features		V-insight widgets	Search and accessibility improvements
• Better performance analysis			Better agenda feature
			Technical improvements

STRATEGIC OBJECTIVES

Bolster Core Functionality

Expand leadership globally based on nearly four decades of best practice experience with discovery solutions, statistical analysis, and integrated library systems.

Provide Flexible Deployment Options

Deliver SaaS solutions to establish strong competitive positioning globally in emerging segment.

Expand Globalization

Add localization for Latin America, Europe, the Middle East, and Asia via Local.ly.

Enable E-content and Mobile

Support full integration with third-party e-content providers, particularly e-books and audiobooks, while delivering additional support for mobile access.

LANGUAGES

English	●
Dutch	●
French	●

10x HIGHLIGHTS

Multi-format

Allows libraries to manage and showcase diverse collections through inherent system flexibility.

Data Storage and Indexing

Allows libraries to define which elements to store, their format, what is mandatory, what to index, how to index.

Flexible Workflows

Creates flexibility in workflows with multiple approaches and methods tailored towards a library's specific environment.

Extensibility

Extends services by interfacing with third-party systems using industry standards and availability of APIs.

Discovery

Delivers an online environment that allows libraries to market services, promote collections, and engage users. Supports access to information from mobile devices.

Content Management

Goes beyond search by integrating a library's website, catalog, external content, and e-content within a single environment.

Social

Allows users to login via Facebook Connect, Google accounts, and Yahoo accounts.

Mobile

Provides access on the go via mobile web profile and Android app.

Analysis

Allows libraries to use analysis to drive collection development, and understand how collections and services are used.

Dashboards

Provides easy access through "pick and click" functionality and customized dashboards.

Data Exports

Allows export of data in standard for generating reports.

Data Manipulation

Provides tools for data manipulation to create in depth analysis.

INDUSTRIES

	Americas	EMEA	APAC
Academic	●	●	
Public	●	●	●
Schools		●	
Special	●	●	●

Note: This information represents the current state of product readiness vs. the desired or planned future capabilities in the roadmap.

10x CORE FEATURES

V-SMART

Integrated modules for cataloging, circulation, acquisitions, serials

Flexible metadata management, data storage, and indexing

Services-oriented architecture for system extensibility

Web-based; application logic stored on server. No client install required

Server runs on Linux, Unix, and Windows

Client runs on prevalent browsers (IE, Firefox, etc.)

Customizable and visually appealing user interface

Comprehensive security/ user permissions

V-INSIGHT

Delivery of key business metrics and reports

Hot lists to highlight popular works

Flexible period definition

Sophisticated data manipulation, such as restrictions, data grouping, scoping, and filtering

Visual dashboard reporting and graphing capabilities

Export options to Excel, HTML, PDF, printer

Comprehensive security/ user permissions

IGUANA

Integrates library's website and catalog

Complete content management system (CMS)

Widget-based. Includes text, images, and functions

Supports external content, such as mashups, RSS, Twitter integration

Robust search capabilities and results display; sorting, facets, related terms, status display, full and brief records, fuzzy logic

Borrower activities; current loans, loan history, payments, reservations, interests, reading lists, personal data, linked accounts

Personalized; user logs in and views information based on interest areas

Flexible profiles, e.g. for branches and groups

Mobile, responsive design

Social integration